



Janis Braid
*Assoc. Broker

Dave Braid
*Sales Rep.



BLUE SPRINGS REALTY (Halton) CORP.

(519) **853-2086**

Toll Free 1-888-833-1945

Continuing to provide you with old fashioned service.

E-mails: jjarel@trebnet.com dbraid@trebnet.com



JUST REDUCED TO \$469,000

GAZE ACROSS THE WATER!

This truly unique home could be yours. Step outside on a 2 level terrace to million dollar views of the water. This executive home offers 2900 square feet of living space including a huge country kitchen with a walkout to the backyard overlooking the lake. Master bedroom boasts a luxurious ensuite. The feature list is endless so call for a personal viewing. Call **Dave*** or **Janis**** at 519-853-2086.



NEW

\$289,900

STUNNING GEORGETOWN BACKSPLIT

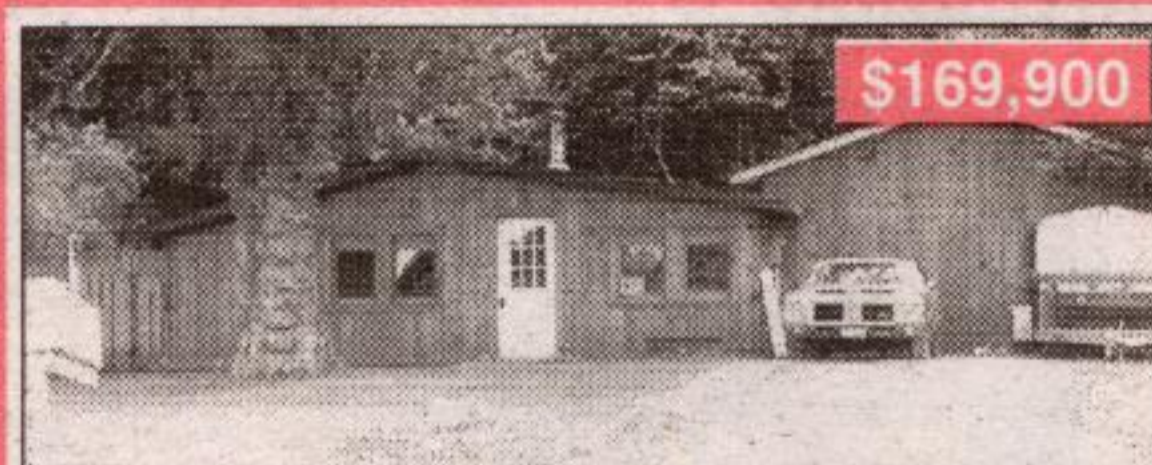
This spacious and open concept 4 level backsplit sparkles. Beautiful bright modern kitchen with ceramic & oak. Above grade family room with gas fireplace, 2 bathrooms, 4 bedroom plus a full basement. Asking \$289,900 includes all newer appliances. It's a must see! Call **Janis**** or **Dave*** today.



\$219,900

LOTS OF ROOM HERE

Large 4 bedroom century brick home in Hillsburgh. High ceilings, wide baseboards and trim. Gracious formal dining rm. Inviting parlour. Large country kitchen with island and woodstove. Hi-eff furnace, new windows, 200 amp service. Large lot. Legal 3rd floor apartment & much, much more. Asking only \$219,900. See it today with **Dave*** or **Janis****.



\$169,900

AFFORDABLE COUNTRY LIVING

Open concept detached home with large attached workshop garage. Perfect for the weekend carpenter or mechanic. Relax in the hot tub room or convert back to 3rd bedroom. Owner has done a lot of improvements and renovations in recent years but a few more or required. Call **Dave*** or **Janis**** to see how you can own for the price of rent. \$169,900.



\$144,500

SIMPLY THE BEST

This Phase II townhouse is one of the best you'll ever see. Fabulously clean, plush broadloom & laminate flooring. Rec room in basement with bar and a walkout to private yard backing onto woods. The main bathroom is completely renovated with separate stand up shower. This truly must be seen. Asking \$144,500. Call **Janis**** or **Dave***. 853-2086.



NEW

\$244,900

A MUST SEE!

Gorgeous family home with 4 bedrooms, double car garage & stunning 18 x 36 inground pool. Close to lake. Rec room with gas fireplace & walkout to yard. Please call **Janis**** or **Dave*** for a personal viewing.

Realtors have special skills

A career in real estate may seem like a dream job. But if you're thinking becoming a Realtor is an easy ride, think again. Like other professions, a career in real estate is highly specialized. It's important to ask yourself if you have what it takes to succeed.

Realtors in Ontario must complete a rigorous learning program required for registration under the Real Estate and Business Brokers Act. These licensing education courses are offered by the Ontario Real Estate Association (OREA) on behalf of the Real Estate Council of Ontario (RECO) which administers the Act.

Once you have successfully completed the required courses, you must embark on a two-year, hands-on training period under the supervision of a registered broker. This part of the process is called "articling."

But that's not all. Even after you've obtained your registration, you will need to continually upgrade your skills through continuing education.

Basically a career in real estate takes perseverance, flexibility, hard work and a major investment of time and money.

So do you have what it takes? The following are the basic attributes a Realtor should possess.

Good communication skills— especially good listening skills. This is most important in order to understand the needs of consumers and provide the best possible service. Other personal traits of a good Realtor are confidence, objectivity and a positive, service-oriented attitude.

Strong negotiation skills— A Realtor must be able to negotiate well and in a manner that is mutually acceptable to all parties involved. In order to be a good negotiator, a

Realtor must possess strong "people skills" and genuinely enjoy working and dealing with various types of people.

Self-motivation— Listings don't just appear. A Realtor needs to be prepared to work hard on obtaining lots of referrals in order to build a strong client base.

Flexibility— Real estate is not a 9 to 5 job. Often Realtors are required to work evenings and weekends and long hours.

Patience— Selling a house can be an emotional experience and buying can be very stressful. One of the attributes highly prized in a Realtor is thoroughness and attention to detail.

Knowledge— A basic grounding in the fundamentals of math is necessary for measuring and appraising property and arranging mortgage financing. Basic computer skills and research skills are also required for access to the Multiple Listing Service and searching for legal documents.

Ability to handle pressure — A Realtor needs to be able to keep many balls in the air at once such as showing properties, taking listings and handling offers.

Trustworthiness, diligence and helpfulness— Buyers and sellers must be able to trust a Realtor, know that he or she has a passion for the business and that they are helpful and not intrusive.

Buying or selling a house is a complicated transaction requiring a great deal of knowledge and skill. Consumers can feel confident when they deal with a Realtor who is well-educated, skilled and professional that they will receive the best possible service and advice. For more information about a career in real estate visit www.orea.com.

—Ontario Real Estate Association



ELIZABETH DOELL*

Sales Rep.



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Johnson Associates

HALTON LTD., REALTOR

(905) **877-5165**

Local/Toronto



NEW

2 BEDROOM CONDO IN THE SANDS!!!

A rare offering indeed. Corner 2 bedroom unit is gorgeous. Lovely Georgian model with fabulous eat-in kitchen. 2 baths, sunroom and a balcony too. Wonderful amenities available. Super building. This won't last! Call **Elizabeth*** for your appointment. 03-603-30



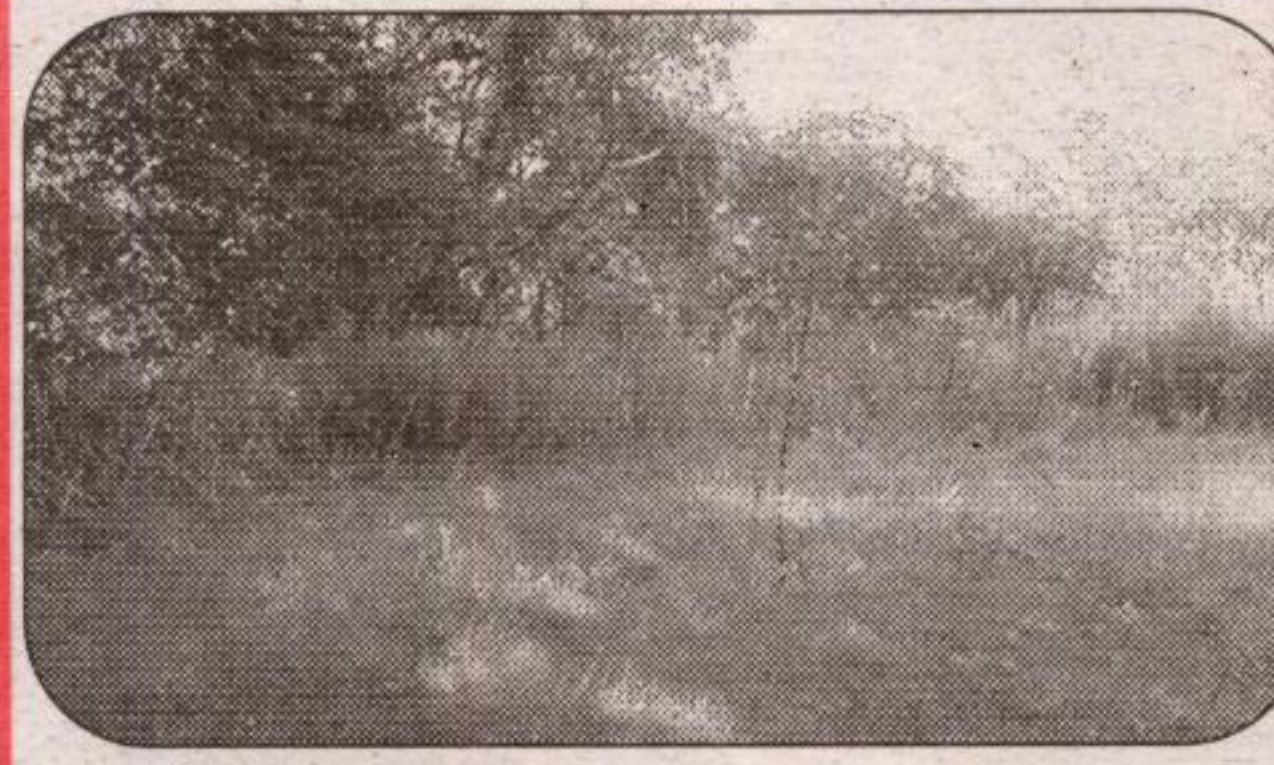
FABULOUS PROPERTY ONLY \$259,900!

This is not a drive by. Features a gorgeous Barzotti kitchen, huge private treed backyard, hardwood floor, updated baths, 2 gas fireplaces +++. Call **Elizabeth Doell*** to view this great home. -03-516-30



HERE'S YOUR CHANCE - BETTER THAN RENT

3 bedroom condo in great commuter location in Guelph. Only \$117,600. Great complex, private rear yard, gas fireplace. Finished basement and a garage too. Call **Elizabeth Doell*** to view this super property. 03-588-99



BUILD YOUR DREAM HOME

Lovely in-town building lot. Overlooks treed ravine. Lot size 40' x 150'. \$94,900. Call **Elizabeth Doell*** for more details. 03-527-VL



NEW

WHATTA LOT!

Elegant Queensgate home, The Baccarat, 2930 sq. ft., located on a high, pool-sized premium pie-shaped lot on the quiet end of a crescent & backs onto treed green-space! It is approximately 2 years old. Open concept layout, 9' ceilings! Custom California blinds and shutters. All ceramic & strip oak floors on main floor & upper landing. Superb quality, layout, street and lot. Your family deserves the best! Asking \$399,900. Call **Michael Baron*** or visit www.MikeBaron.ca for more details.



I/G POOL

HUGE BUNGALOW

Spacious and gracious 4 bedroom bungalow! 3 washrooms. R2000 insulated. Beautifully decorated. Professionally landscaped 1/2 acre lot w/ heated inground pool & pond. Extensive decking/flagstone walkways. Huge front foyer w/ceramics, main floor laundry, 3 fireplaces, CVAC, CAC and more. Must be seen to be appreciated! \$399,900. Call **Michael Baron***.

FREE HOME EVALUATION

The fall market is upon us and I have ready buyers for Georgetown. If you are considering selling your home this year then call me now. I can help you plan the preparation of your property in order to net the highest possible sale for you.

MICHAEL BARON* Sales Rep.
RE/MAX BLUE SPRINGS REALTY (Halton) CORP.
905-877-5211 1-800-834-5516



CAROL WOOD*
*Sales Rep.
905-877-5211

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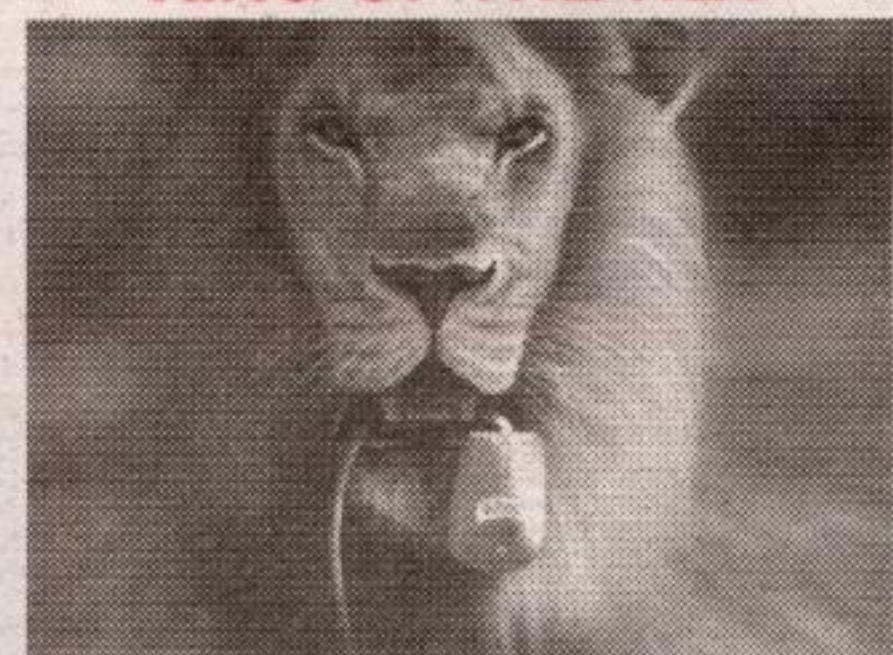
LISTINGS NEEDED BUYERS WAITING

The Fall Season Is Upon Us. Call Carol today for a **FREE** Market Evaluation of Your Home

OFFICE SPACE FOR RENT:

Small office, approx. 500 sq. ft. plus washroom, suitable for one or two persons. Busy location. Available immediately. Call Carol* for details.

KING OF THE NET



It's easy to start your search for your DREAM HOME on the web. Just point and click your mouse to find your DREAM HOME.

RealEstateInGeorgetown.com

"The Best Way To Find Your Next Home"



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NORM PAGET
Sales Rep.