

HURRY IN!  
WHEN THEY'RE  
GONE, THEY'RE  
GONE

# LAST WEEK

DVD PLAYER  
INCLUDED  
WITH EVERY  
IN STOCK  
2003  
DELIVERY

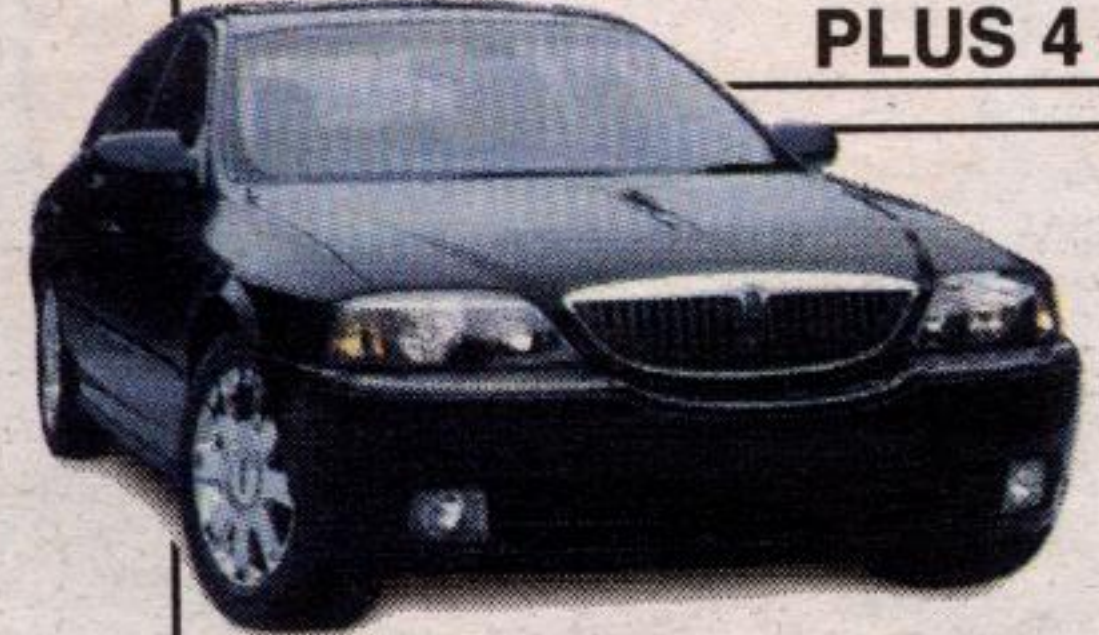
## HUGE TENT EVENT



### MAKE WAY FOR 2004 TRUCKS! NEW 2003 DEALS

- 2003 ESCAPE XLT, Appearance Package, 1 ONLY ~~\$29,984~~ or \$409<sup>†</sup>
  - 2003 EXPLORER SPORT, Well Equipped, 1 ONLY ~~\$26,607~~ or \$406<sup>†</sup>
  - 2002 BRAND NEW EXPLORER XLT, Leather, 3rd Row seat, 1 ONLY, No Frt. ~~Reduced \$34,999~~ or \$35,999<sup>†</sup>
  - 2003 EXPLORER XLT, 3rd Row Seat, 6 Disc CD, 1 ONLY ~~\$37,091~~ or \$512<sup>†</sup>
- 2003 F-150 CLEAROUT! 9 1/3 MUST GO!**
- 2003 F-150 SUPERCAB 4X4 XLT, V8, Moonroof and MORE! From ~~\$31,895~~ or \$467<sup>2</sup>
  - 2003 F-150 STX, Supercab, V8, Air and MORE. From ~~\$26,269~~ or \$383<sup>2</sup>
  - 2003 RANGER XLT 4x4, Power Group, Keyless Entry, C.D. Player, Sliding Rear Window, Limited Slip ~~\$23,999~~ or \$299<sup>†</sup> \$1,000 DOWN

PLUS 4 6 CREW CABS TO CHOOSE FROM!



### LINCOLN AND PREMIUM MODELS QUALIFY FOR THIS SEPTEMBER CLEAROUT!

- 2002 T-BIRD, Loaded, Owner's Demo, Was \$61,135 NOW ~~\$49,999~~\*
- 2003 MUSTANG MACH 1, Loaded, Demo, Was \$39,070 NOW ~~\$33,999~~\*
- 2003 LINCOLN AVIATOR, Loaded, Demo, Was \$61,750 **SOLD** NOW ~~\$51,164~~\*
- 2003 LINCOLN NAVIGATOR, Loaded, Demo, Was \$71,450, NOW ~~\$59,986~~\*
- 2003 LINCOLN LS, V8, Loaded, Demo, Was \$56,945 NOW ~~\$53,323~~\*
- NEW 2003 MERCURY MARAUDER, Collector's Car ONLY ~~\$42,076~~\*
- NEW 2003 T-BIRD, Loaded, Off Season Price ~~\$55,997~~\*
- 2003 LINCOLN LS, V6, NEW ~~\$36,754~~\*
- 2003 EXPEDITION EDDIE BAUER, Loaded, 1 ONLY ~~\$48,186~~\*

### NEW CARS PRICED TO MOVE



#### 2003 FOCUS, 11 TO CHOOSE FROM

- SE SEDANS, Auto, Air From ~~\$15,999~~ or \$241<sup>†</sup>
- ZX5 HATCHBACKS, Automatic, Leather From ~~\$19,477~~ or \$278<sup>†</sup>
- 2003 MUSTANG CONVERTIBLES, Auto, Leather, Loaded, ONLY 2 AT THIS PRICE 1 Remaining ~~\$27,419~~†
- 2003 FOCUS WAGON SPORT From ~~\$17,999~~ or \$255<sup>†</sup>
- 2003 WINDSTARS with quads, Power Group and More, Brand New From ~~\$21,814~~ or \$349<sup>†</sup>

<sup>†</sup> 48 mo. Lease, \$1,000 Down Ford Rebates to Dealer. 20,000 km per year O.A.C.  
<sup>2</sup> 36 mo. Lease, \$1,000 Down Ford Rebates to Dealer. 20,000 km per year O.A.C.



### DEMO DEALS. THESE VEHICLES MUST GO BY SEPT. 30TH!

- 2003 FOCUS WAGON, Auto, Air, Was \$21,175 NOW ~~\$16,133~~\*
- 2 TO CHOOSE FROM 1 Remaining
- 2003 FOCUS ZTS, Loaded, Was \$26,085 **SOLD** NOW ~~\$19,735~~\*
- 2003 RANGER EDGE, Supercab, Was \$24,205 NOW ~~\$19,355~~ \$18,999\*
- 2003 F-150 SUPERCAB STX, V8, Auto, Tonneau Cover and More. Was \$36,303, NOW ~~\$29,701~~\*
- 2002 WINDSTAR SEL, Leather, Loaded, Was \$39,440 NOW ~~\$28,999~~\*
- 2003 ESCAPE XLT, Moonroof, Was \$32,275 **SOLD** NOW ~~\$28,350~~\*
- 2003 TAURUS SEL, Leather, Moonroof, Loaded, Was \$34,730 NOW ~~\$25,076~~\*
- 2003 TAURUS SEL WAGON, Leather, Moonroof, Loaded, Was \$32,290 NOW ~~\$23,482~~\*
- 2003 WINDSTAR SPORT, Quads, TV, Was \$35,995 NOW ~~\$24,928~~\*
- 2003 EXPLORER EDDIE BAUER, Loaded, Was \$49,625 NOW ~~\$40,417~~\*
- 2003 WINDSTAR LX UTILITY, Quads, Was \$31,115 NOW ~~\$22,250~~\*

MANY MORE TO CHOOSE!

#### PARTIAL PRE-OWNED LIST

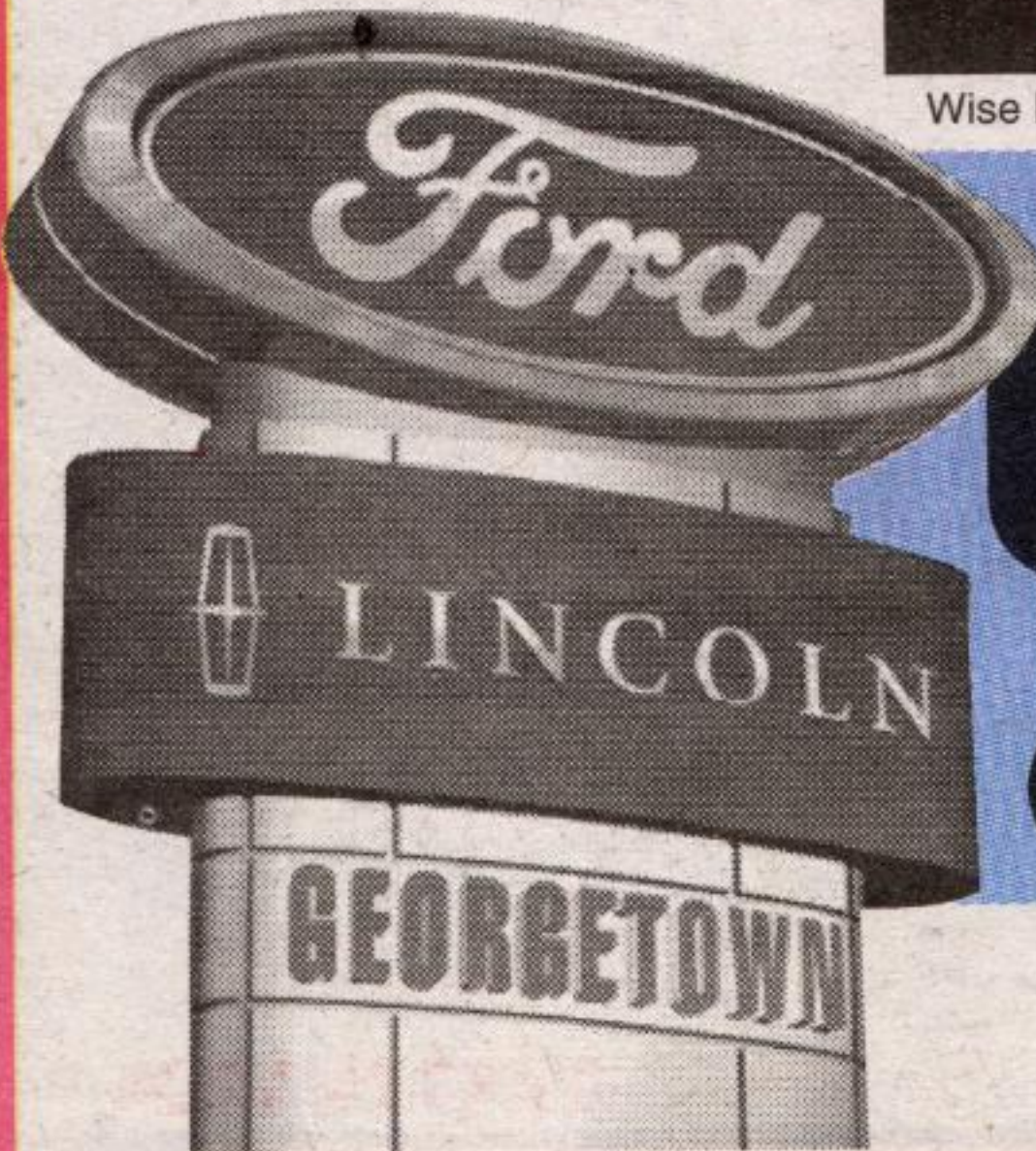
- 1997 RANGER, V6, Fairside \$6,675
- 1998 EXPLORER XLT Only 72,000 km \$12,998
- 2001 RANGER EDGE SUPERCAB with Cap and Warranty \$18,550
- 1996 SONOMA SUPERCAB, Power Grp., Clean \$8,996
- 2002 FOCUS SE, Power Grp., Sport, Only 7,800 km \$14,875

- 2000 PONTIAC SUNFIRE, Auto, Air, Low km, \$0 Down, \$215 per month<sup>†</sup>, \$9,999
- 2000 FOCUS, Auto, Air, Only 46,000 km \$11,850
- 2000 MUSTANG CONVERTIBLE, Only \$17,925
- 1999 PONTIAC SUNFIRE GT, Low Km, \$0 down, \$207 per month<sup>†</sup> \$8,300
- 2003 CROWN VICTORIA LX Loaded \$25,999

- ZX3 Only 8,000 km \$13,999
  - 2000 WINDSTAR LX Only 46,000 km \$12,999
  - 2001 SPORT-TRAC 3 Tonneau \$23,999
  - 2003 TAURUS SE Low Km \$18,499
  - 1996 TAURUS WAGON LX 1 Owner Trade \$7,996
  - 2003 EXPLORER EDDIE BAUER Only 13,000 km \$34,999
- <sup>†</sup> Call for details. 60 mo. finance 9.5% OAC

## LOW BIG CITY PRICES / SMALL TOWN SERVICE

Wise buyers read the fine print: \*Cash sale prices plus admin. fee and taxes. All rebates assigned to dealer. Cash sale. Prices do not qualify for 0%. †Cash Sale Price plus Admin. Fee, Frt and Taxes. All rebates to Dealer.



# concept ford

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