

An Open Letter to the Residents of Halton Hills

You know, the funniest thing happened to me on the way to the forum. Ok, it wasn't the forum or Maple Leaf Gardens for that matter, it was Memorial Arena for my son's hockey game. Anyway, I got a new career.

I have spent the last ten years working in the financial services industry. I had an established client base, all the time off that I could afford, one of the highest designations in that industry and was not looking for any dramatic change in my life at the time. Then I met this crazy car guy. Most of you in this town already know, Paul Auty, as the owner of Georgetown Chrysler Jeep. I must confess that I was not aware of this. My family and I are fairly recent additions to the population of Georgetown and frankly, I didn't know him from Elvis. We stood and cheered together at our kids' hockey games, tossed around a few high fives as they won the Christmas Tournament, and chatted about our respective careers. I figured if I introduced him to a few clients that needed cars, he might let me drive the Viper once or twice.

When Paul's backyard rink failed horribly, we searched out a suitable alternative, finding a pond in a field that would have been perfect for a father/son game. It was during this epic quest that we spoke a little about our backgrounds, and Paul invited me to the dealership for a coffee. Imagine my surprise, when at the very next snowfall, my wife's van and I got the opportunity to visit Georgetown Chrysler Jeep. I am sworn to secrecy about the circumstances of this visit, but the tow truck driver did say he had never pulled a vehicle out of THERE before...

I cannot explain how well everybody treated me at the dealership. The staff was professional, friendly, and appeared to be having fun at their jobs. Curious about this strange phenomenon, I took Paul up on his offer for a coffee. We talked about my experience in his service department, and how I had always believed that customer service was the key to any successful business and that I appreciated anybody that obviously had the same belief. Paul mentioned to me that there might be an opportunity for me in his organization, if I wanted to put my theories to the test. The next thing I knew, I was telling my wife that I was retiring from my career. And now, here I am.

It takes a special team to convince a self-employed entrepreneur that his own dreams and goals might be better achieved working with a group of talented, motivated people. I look forward to this opportunity with great anticipation.

Michael Corcoran, B.A.
Lease Renewal Manager

Dealer's Note:

OK, folks, Mike's been here 2 months so I have 30 days left to decide on his career. His B.A. is legit and it's in political science so he can now explain to the rest of us what staff member Councillor Clarke Sommerville is talking about. We think Mr. Corcoran is a keeper. He's bright, enthusiastic and understands what it takes to build, nurture and grow a loyal clientele. Good Luck, Mike, hope you make it through probation!



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