



Heather (Whiting) Scotland**
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Associate Brokers

RE/MAX BLUE SPRINGS REALTY (HALTON) CORP.

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Heather & Leigh support the Children's Miracle Network

Visit Us at www.HeatherAndLeigh.com for full feature sheets & colour pictures



MLS#LV1759/AL0325

Home & Commercial Shop - \$229,900
Older 4 BR home with Oak kit., deck & w/out basement on .9 acres of C2-1 highway commercial has a separate 1100 sq. ft. shop with many permitted uses.



EXCLUSIVE

Industrial/Residential - \$499,900
Solid 7000+ SF 5 bay industrial building w/2 AC of M2 outside storage includes updated 2 family home in private setting w/highway access.



MLS#AK7505

Village Commercial - \$209,900
Approx. 3000 sq. ft. historic building overlooking the Credit River. This building could be used as a restaurant or as 2 units of quaint upscale shops.



MLS#LW7729

Equity Builder - \$149,900
Excellent opportunity to build equity! Live in the main 2 bdrm unit (fam rm could be 3rd bdrm) and rent out the upper 1 bdrm unit for \$650/month.

In today's seller's market, a real estate agent is essential

With all the reports in the media of the hot seller's market in real estate these days, many homeowners are looking to sell their homes quickly for a big profit. But, when the pace is this fast, and the stakes are this high, the need for an experienced realtor is greater than ever.

A realtor has the qualifications, knowledge, experience and resources to help you make a smooth move—even under pressure. There's no doubt that selling your home is an emotional experience at any time. During a hot market you may be dealing with multiple offers and potential buyers with shortened fuses. You can count on your realtor to remain impartial and professional during heated negotiations. He or she will act on your behalf and will work to protect your best interests.

A realtor will also provide many other services to help market your home to its best advantage. He/she will help you set a price that reflects the true value of your home under the current market conditions. Your realtor will also explain the selling process from listing your home to closing the deal.

Deciding what the 'asking price' of your home will be is one of your realtor's prime tasks. Your home will have to be analyzed and compared to similar homes for sale or recently sold in your area.

The price will be one that you and your realtor decide on together, based primarily on your home's fair market value. But influences such as the strength of the current real estate market, today's low interest rates and consumer demand for your type of property

will also be used to determine the price. Developing a marketing plan is one of the many services your realtor will provide. Your home's marketing plan may include open houses, local newspaper advertising, Internet exposure, direct mail flyers, lawn signs and multiple listing of your property through the Multiple Listing Service (MLS). A MLS listing gives your property greater exposure to a broader base of potential buyers and is a valuable tool when you are anxious to sell your home quickly.

You will be able to consider two kinds of open houses. One is solely for realtors so they can assess your home against the needs of their clients. The other is an advertised open house for all potential buyers. Your realtor takes care of all the details and acts on your behalf while you spend your time elsewhere.

A home that is clean, in good repair, uncluttered, nicely landscaped and welcoming creates a good first impression to potential buyers. How well your home shows to prospective buyers may determine how long it stays on the market and what it sells for. Your realtor will provide you with tips to add "curb appeal" make your home "show" better. Things like fresh paint, flowers, a few new area carpets can improve your home's marketability even more.

Your realtor will also suggest you seek the advice of other experts such as a lawyer, home inspector and mortgage broker during your real estate transaction. With a realtor on your side and the help of these professionals, selling your home can be an exciting and profitable experience.

—Ontario Real Estate Association



Lois Patrick* Sales Representative

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Visit my web site address for more info:
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Putting a roof over your head!



Johnson Associates
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Do you want to see your home on my Web Site while the market is hot?

Call for your FREE Professional Comparative Market Analysis.

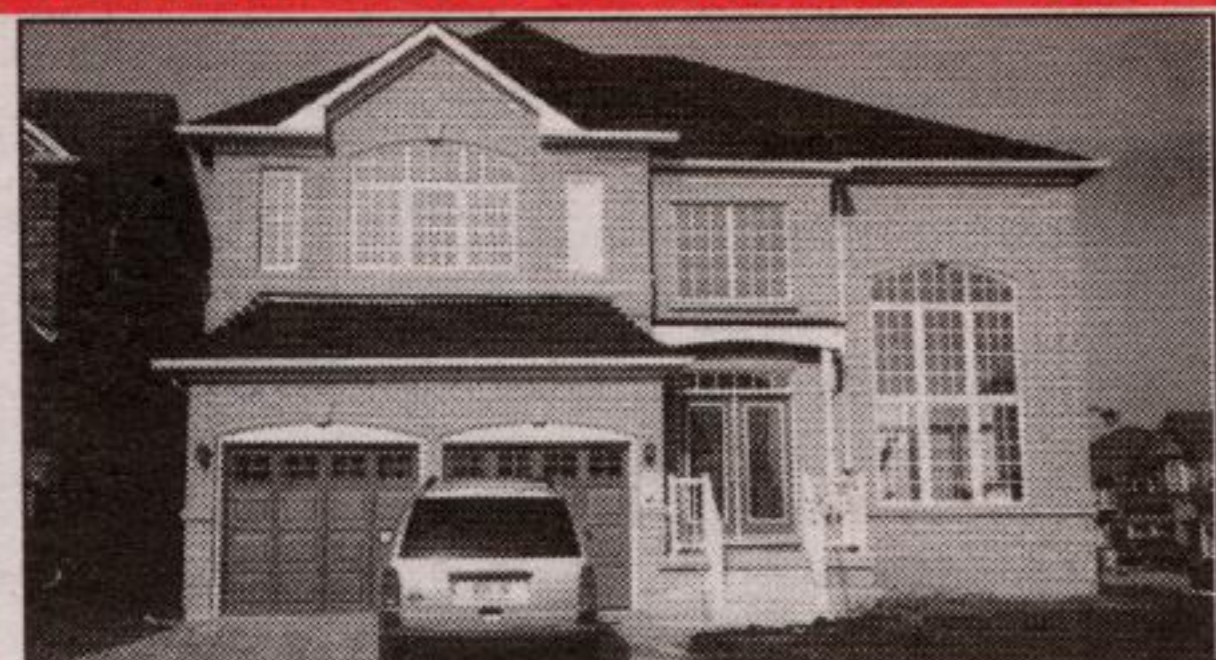


"Glen Williams"
Bungalow on .55 acres

Cozy 2 bedroom bungalow in this natural setting. Large lot with wonderful private property. Updated windows, 100 AMP service & new carpet. New front deck and good size unspoiled basement. Single car garage.

OPEN HOUSE

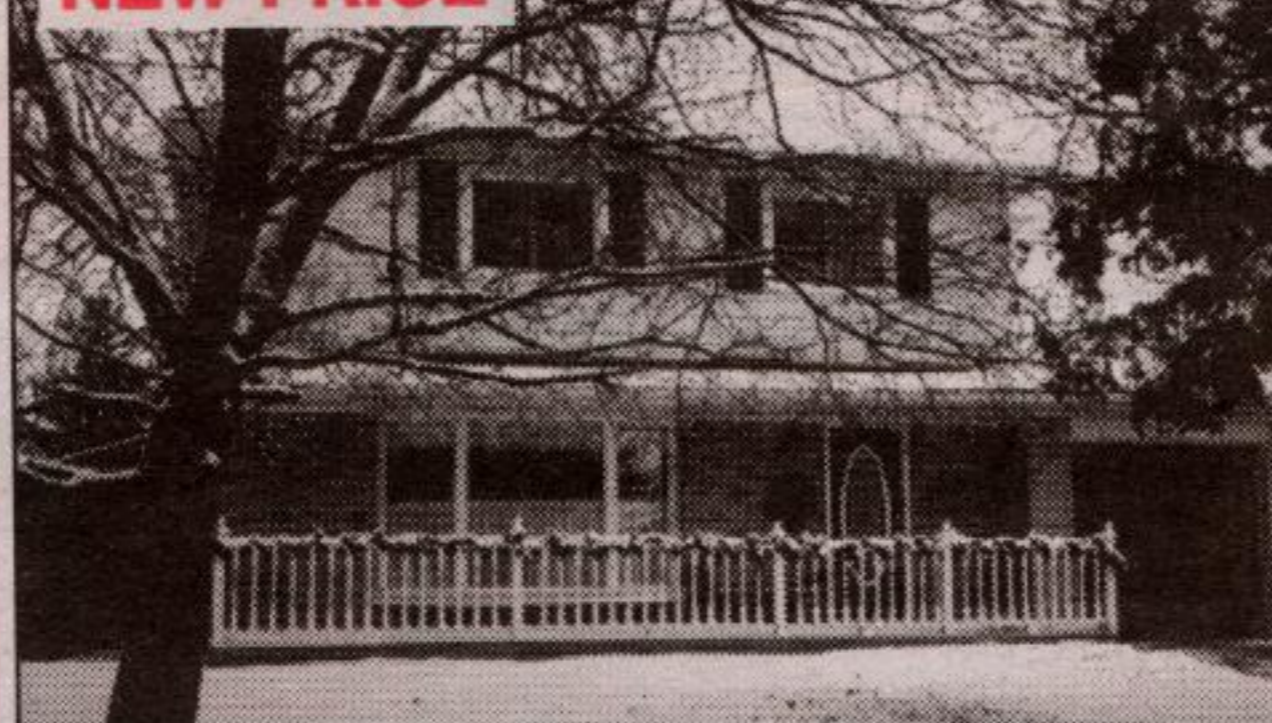
Saturday, April 20, 1-3 p.m.
21 STONEBROOK, GEORGETOWN



Mirror Your Achievements

4 bedrooms, 5 baths, 2 fireplaces, amazing kitchen with built-in appliances. Main floor library & family room. Exercise room off master ensuite, whirlpool tub with therapeutic air jets, double shower.

NEW PRICE



Absolutely Gorgeous

4 bedroom, 3 baths, main floor family room, finished basement. Fantastic kitchen with built-in 1 yr. old appliances. Walk out to deck & 50 ft. x 110 ft. lot. Home totally updated. Taxes \$2233/yr.

Please call Lois Patrick* at 905-877-5165 for your FREE Professional Comparative Market Analysis. Let's get your home listed for the world to view.

CAROL WOOD*
Sales Rep.

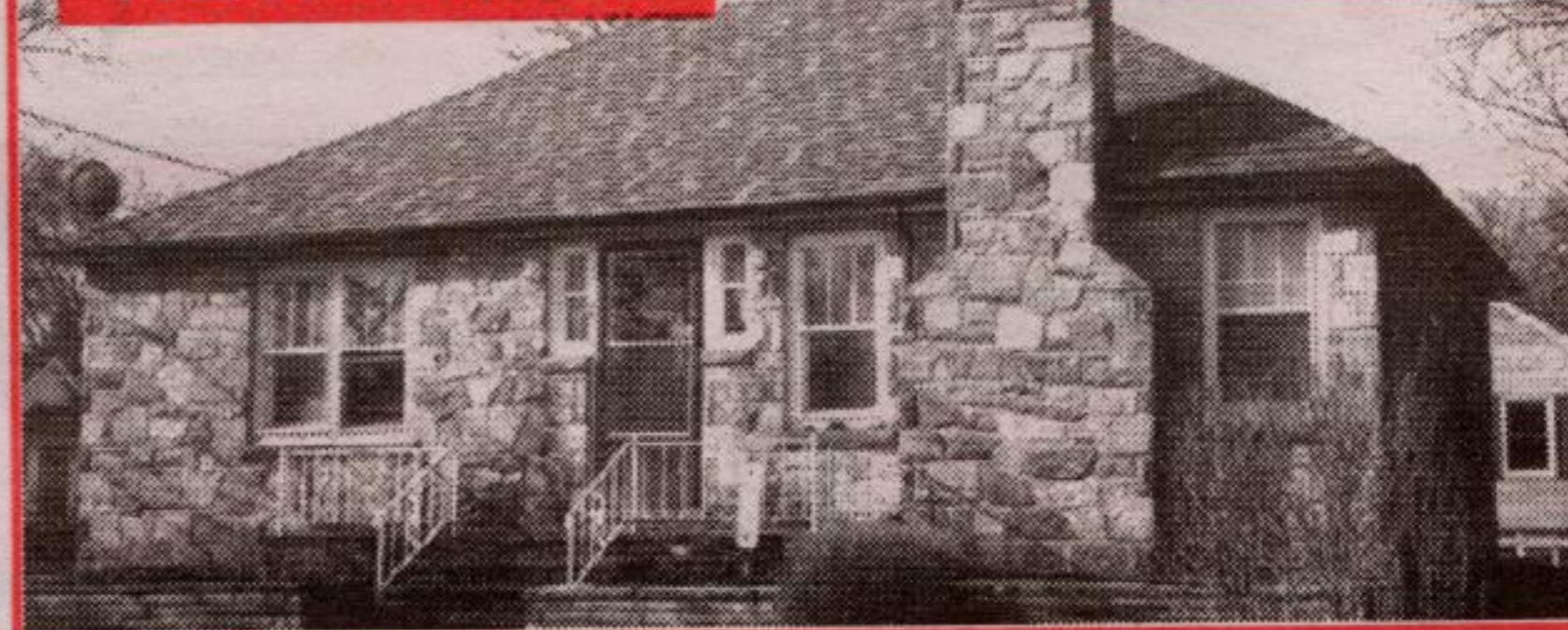
877-5211

RE/MAX



NEW PRICE

\$184,900



GLEN WILLIAMS

This lovely 2 bedroom sits on a large 55 x 119 ft. lot. Included are fridge, stove, stone fireplace, single car garage, full basement, spacious living/dining room, newer roof and 100 amp electrical. Walk to Credit River and park. Call Carol Wood*

TOWNHOUSE TREASURE

\$152,900



A gorgeous 3 bedroom end unit with central air, walkout to yard, extra bright living/dining area. French doors & ceramics. This one's a cutie. Call Carol Wood*.

NEW

55



INVESTMENT OPPORTUNITY

Industrial condominium units now being offered FOR SALE in Georgetown. Investors will have the opportunity of retaining the present tenant or having vacant possession on closing. All units equipped with overhead doors and sprinkler system. 300 amps 600 volts. Financing available O.A.C. Call Carol* for details.