

Business



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MONEY CONCEPTS

348 Guelph St.
Georgetown
8731877

Steven Nagy

A new addition to our service team

During the course of the next few months you'll be getting a call from Steven Nagy. Steve will be a tremendous asset to our team and to our clients in his role as Brett Worby's assistant.

As our business grows so must the team, in an effort to ensure that you receive the highest possible level of service. Steve is responsible for the day to day business on all client accounts and will be your first and best source of information on account administration. He will be keeping us on track by taking over the responsibility for setting all clients meetings and answering your questions. In so doing he will allow me to focus all of my time and effort on planning your financial strategies.

Steve brings more than five years of experience in the financial services industry to the team. In addition to his experience in this industry, Steve is a long time resident of the local area.

Steve can be reached at (905) 873-1877 if you have any questions.

Money Concepts Group Capital Corp. and N.F.M.S. Insurance Agency Inc.
Serving the Georgetown Community for 12 years.

Internet helps Georgetown company succeed in international marketplace

By **LISA TALLYN**
Staff Writer

In less than two years, sales at EAP Quality Assurance Consultants in Georgetown have grown at a rapid pace.

Brian Coleman, who started the company last February and runs it out of his home, said during the first year in business sales were about \$45,000 and this year they are projected to be about \$500,000. In light of the growth he has recently brought his brother Duane, also of Georgetown, on board.

The company provides a software program to help facilitate the management of an Employee's Assistance Program (EAP) company and most of their customers are based in the U.S.

"Sixty per cent of our business is in the U.S. By next year it will probably be 90 per cent," said Coleman.

Their first client was the New York Times. They also have clients

in Canada and Britain and many of them come to them by way of the Internet.

"We would not be where we are today without the Internet," said Coleman. "The Internet has really moved this along."

He said the company gets one or two hits each day on its Web site and has received information requests from as far away as Taipei, Pakistan, Australia, New Zealand, Lithuania, Sweden and Mexico.

Coleman, who worked for Warren Shepell Consultants (an EAP company) in Toronto for 10 years before he ventured out on his own, said there are about two or three competitors in the U.S. that offer a product similar to his.

He and colleague Glenn Scott decided to develop the software program while working at Warren Shepell because they were unable to find a program to meet their needs. Scott now has a less active role in the company.

Coleman worked with three computer science students to

develop the program, and said most of the interaction with them was done through e-mail.

Other clients include the Province of Manitoba, Province of Prince Edward Island and Manitoba Telecom.

For more information on EAP Quality Assurance Consultants call 702-1380 or visit their Web site at www.eapqc.com.



BRIAN COLEMAN

Looking for a job?

Free job workshops— resume writing, contact card/cover letter, interview and presentation skills, hidden job market and labor market trends and the Internet— are held throughout the month. Info: Georgetown Human Resources office, 232 Guelph St., 877-4639.

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Wednesday, September 22, 1999

Canada Employment Centre

232 Guelph St., Unit 208

Reserve your spot or call for more information

1-800-350-8361

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Georgetown Alliance Church invites you to

A HOMECOMING MUSIC CELEBRATION

Join us for a night of music

Sept 24th 1999

at 7:30 PM

Featuring

Southern Gospel
arrangements, hymns
and spirituals

\$5:00 at the door

(No cost to Seniors)

Don't forget

Oct 29th 1999

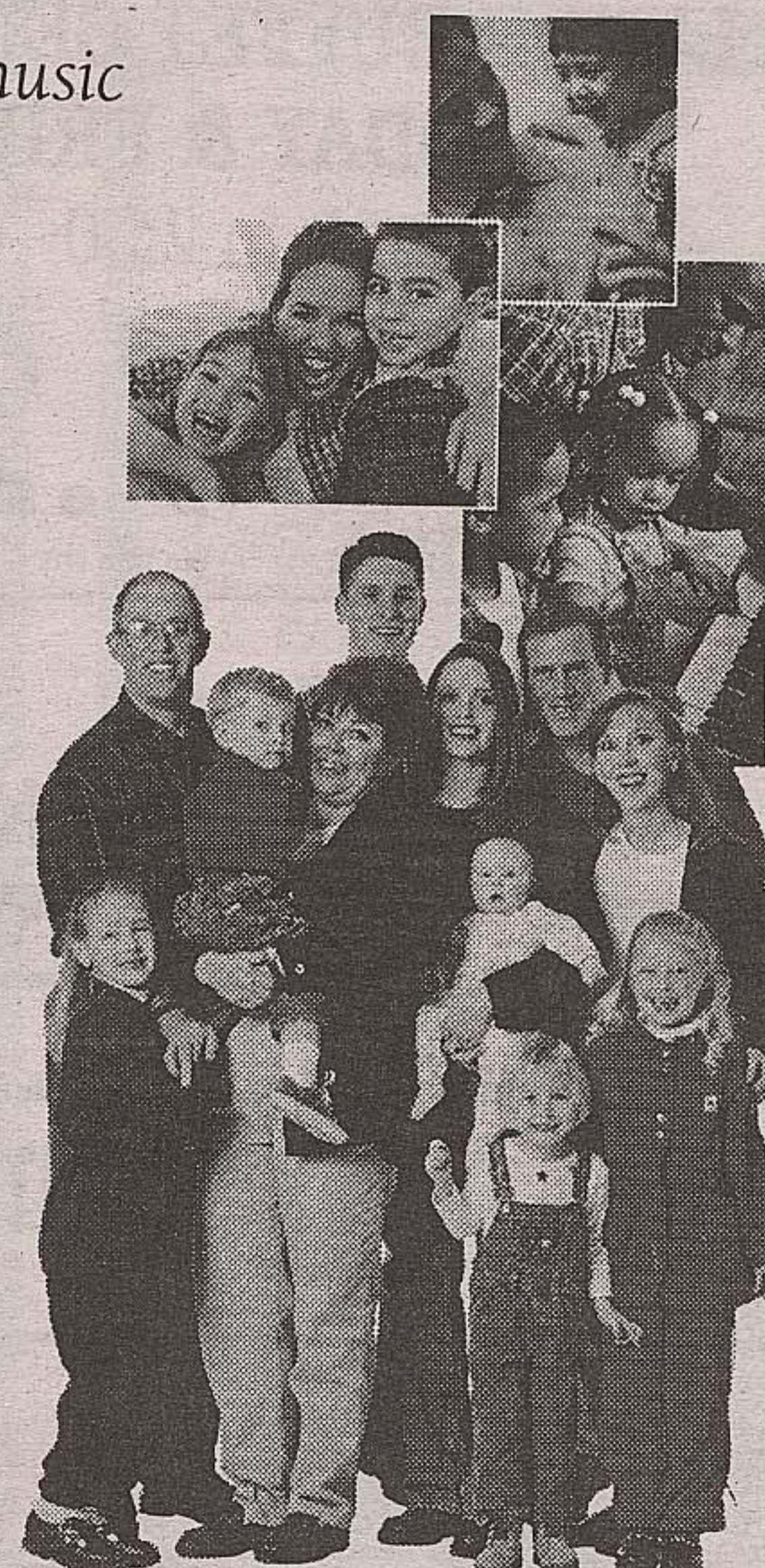
at 7:30 PM

Our upcoming

"coffee house"

in the basement

of Aries Restaurant.



Georgetown Alliance Church

290 Main Street South, Georgetown

For more information, please call Pastor Bob Vetro at 873-0249.