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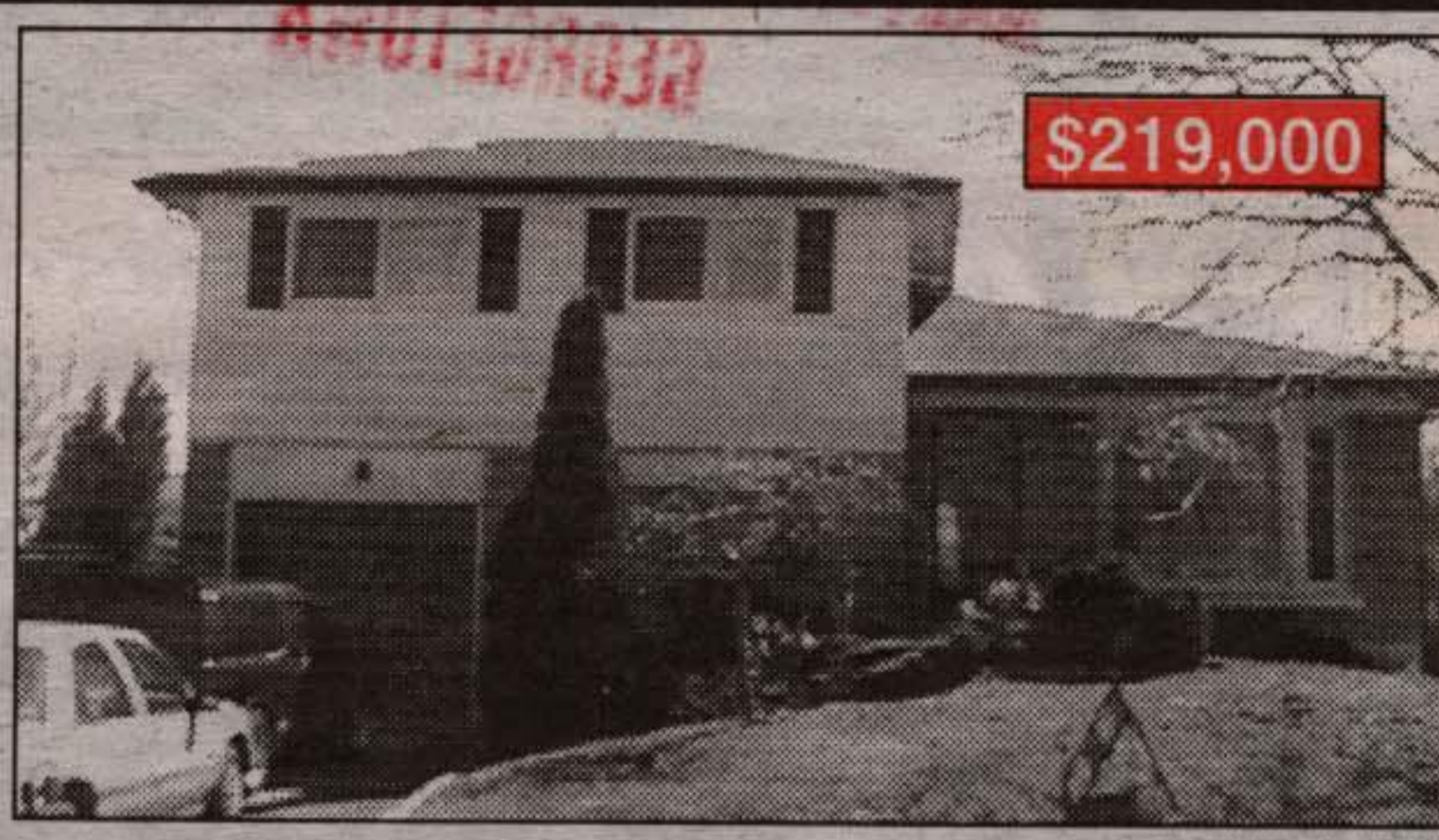
# Real Estate & Classifieds Digest

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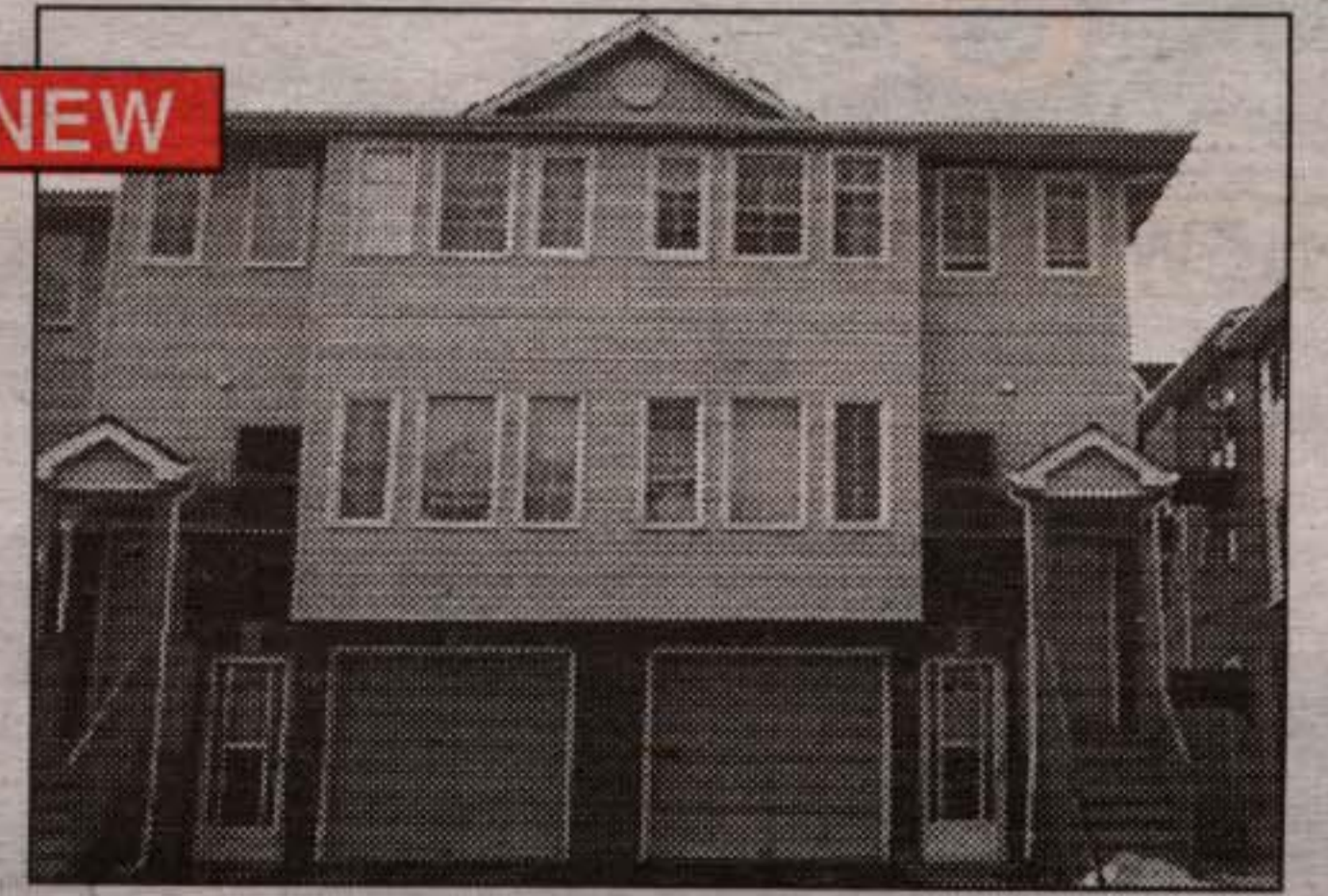
\$219,000

### PERFECT FAMILY HOME . . .

4 bedroom sidesplit, family room, finished basement. Inground pool. Guaranteed Trade-Up Program.

Call **Mike\*** now for more info.

NEW



### WHY PAY RENT!!

When you can own this townhouse in Georgetown for only \$106,000. Living room, dining room combination, 2 underground parking spots. "Immediate Occupancy". Don't wait, call **Mike\*** now!!



WHEN YOU THINK  
REAL ESTATE  
THINK

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Sales Representative

CALL **877-5211**



## NEED YOUR RESULTS GUARANTEED?

I am applying for the job of selling your home.  
*Resumé on request.*

*Definitely intended to solicit homeowners, but not those homes currently listed for sale.*

**RE/MAX**

BLUE SPRINGS REALTY (HALTON) CORP.

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4 OFFICES TO SERVE YOU! WITH FULL TIME PROFESSIONALS



**BEFORE YOU BUY  
YOUR DREAM HOME  
LET US INSPECT IT  
AND PUT YOUR MIND  
AT EASE.**

Inspection from foundation  
to roof top.  
We also do final inspection  
on new homes.

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Sales Rep.

**873-4991**

**SELLING YOUR HOME? BUYING A NEW HOME?  
NEED TO CONSOLIDATE YOUR DEBTS? DO YOU  
KNOW HOW MUCH OF A HOUSE YOU CAN AFFORD?**

Whether you are buying or selling or financing a mortgage, Dave Krause can help!  
With 27 years of financial and real estate experience, Dave can save you time by co-ordinating the purchase or sale of your home along with providing financial services information.  
You may already qualify for a mortgage and not even know it!

Call now for more information!

**5 year hi-ratio rate 5.95%**

\* Rate subject to change without notice

**Call me for a free market evaluation of your home.**

Not intended to solicit properties already listed for sale.

## Free Handbook for Home Sellers!

Advertorial

Avoid the selling mistakes that could cost you thousands of dollars. Bill McKeown, Associate Broker, at Remax Blue Springs Realty (Halton) Corp. has prepared "Selling Your Home For All It's Worth"

Inside you'll learn how to sell your home for more money by becoming knowledgeable about how to best prepare your home for sale, what fix-ups to make (and not to make) and what buyers typically look for.

You'll discover what questions you should ask a realtor, what you're supposed to do when an offer comes in and what takes place after the offer has been accepted.

This comprehensive Homeseller's Handbook also contains many other tips, techniques and charts which will help you to sell your property for the most money possible!

As a bonus we've included a complete Moving Checklist...with lists of everything you need to do before and after you list and sell your home.

To obtain your free copy with no obligation call 877-5211 and ask for "the book"

### Learn Why Attending The Workshop is Critical Before Buying!

Since September 1997, house & condo purchasers have been turning out to attend an

extremely informative two hour buyer workshop held in Georgetown. The November Workshop attendees comments have been terrific . . .

Simon said "An outstanding presentation. I don't know how it

could be improved!" Carolyn's remarks were "The handouts cover a lot of information too! I'm looking forward to reading it all! I think the content was excellent."

## BEFORE YOU LOOK AT ANY HOMES . . . THERE ARE 10 THINGS YOU SHOULD KNOW ABOUT BUYING IN HALTON

If you don't, it will likely cost you thousands of dollars!

Those 10 points, and a lot more topics, will be covered in a hard-hitting compact 2 - 2-1/2 hour **Home Buyers Workshop** designed to answer ALL the home buying questions you might have.

Do you know how expensive a house or condo you can afford? Are you aware of the government programs you can use? What do the terms mean? CDS and TDS, CMHC, and appraisals and closing costs and buyer agency etc.

We'll take the confusion away and replace it with practical, down to earth knowledge that you can use now.

We'll make it simple. From

getting started to getting moved in, we'll lead you all the way through the process.

We'll demonstrate renting vs buying, how to pay off your mortgage quicker, how to use RRSP's towards a down payment.

We'll show you what clauses and conditions you should always include in your offer and how buyer agents negotiate the best price on your behalf?

The next Home Buyers Workshop in Georgetown will be held:

✓ **Tuesday, April 27 starting at 7:00 p.m. sharp to approx. 9:00 p.m.**

It is FREE (normally \$35) and you can bring a guest if you wish.

This workshop is presented by Yvan Desjardins, Sales Representative for Re/Max Blue Springs, with Guest Speakers: Laurent Thibault, Equion Financial Group; Glen Collier, Royal Bank; John Cooke, Amerispec; Richard Howitt, Solicitor.

To learn more about this seminar, please call Yvan or Karen @ 877-5211 or 1-800-834-5516.

**Don't delay . . . there are only 20 seats available at each workshop!!**