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Follow these tips to sell your house quickly

Then you are ready to sell your house you'll want to enlist the help of a realtor. He or she will provide the professional advice and service you need to make the selling process go smoothly.

Showing you ways to make your home as marketable as possible is just one of the many ways your realtor can help. Here are a few tips:

Clean everything in and out of sight

With clipboard in hand, take a tour of your home. Take note of every opportunity to remove clutter and dirt. Rooms, closets and cupboards will appear larger and more inviting when you get rid of unnecessary stuff and tidy up what's left. The same holds true for your basement, garage and shed. Remove bulky or unused furniture and rearrange the rest to make the best use of space.

Be equally aggressive in disposing of dirt. Pay particular attention to the two most important rooms in a buyer's mind: bathrooms and kitchens. And once you've removed all the dirt, keep everything clean, every day. You never know when the person who will ultimately buy your home will visit.

Repair as much as you can

Identify the things that are broken, cracked, stuck or just plain don't work anymore. These can include: leaky faucets, holes in window screens, stuck or broken windows, lights that don't work, doors that squeak or don't close properly, missing or broken cupboard handles, cracks in the walls and ceilings, and dozens of other "little things" you've been meaning to do for years. Now is the time.

Depersonalize your home

Your house reflects you. It is decorated with your taste and your sense of style. Unfortunately, that heart-shaped table lamp your grandmother left you may distract potential buyers from seeing the home itself. Grit your teeth and store all personal items (framed family photos, trophies, etc.) out of the way.

If you have brightly colored accent walls or heavily patterned wallpaper, consider repainting or wallpapering these areas with

light, neutral colors that enhance a room's size and make it more flexible to receive any kind of furniture. Remove area rugs, light fixtures and other items that buyers might find too difficult to imagine in "their home," even if you wee not intending to include these in the sale.

Beautify the house and yard

Peeling, dry paint is relatively easy to fix or replace and can make all the difference in your home's appearance. If your carpet or other floor covering is in really bad shape, consider replacing it. The same holds true for badly tattered window coverings such as drapes and blinds.

Outside the house, weed the flower beds, remove dead tree branches, keep your lawn well-mowed and edged, trim the hedges, rake the leaves, sweep the sidewalks, fix and paint the beck or fence, plant a few flowers and do anything else you can think of to enhance your home's curb appeal.

It may sound like a lot of effort, but these tips will help you sell your home quickly so you can move on to your dream house.

Thinking of Selling? . . . Interview Norm Paget Sales Rep 10 Years Experience Home Office 877-5763 / Office 793-5000



The mark of a great agent.

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How you find a great real estate agent.



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Make a house-hunting list

Shopping for a home should be an enjoyable, exciting experience. Here are a few pointers to help you get started:

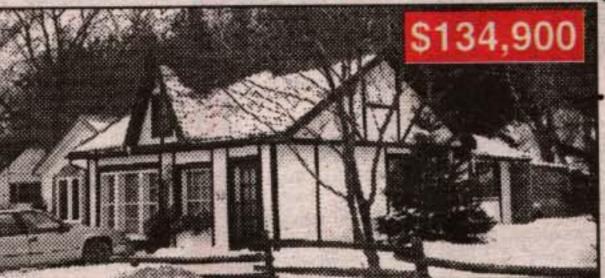
 Look in the price range that fits your financial circumstances. Keep in mind proximity to work, schools, shopping and recreation facilities, parks, library, places of worship, hospitals and other medical care. • Consider accessibility to major roads and public transportation; assess noise and air pollution levels. • Determine the availability of public services such as garbage pickup, sidewalks, sewers and lighting. • Ask your municipal office about future plans for the neighborhood and what it is zoned for.

THREE BEDROOM **RAISED BUNGALOW**



Spacious living room with natural pine trim, separate dining room, eat-in kitchen with walkout to new deck overlooking back yard. Large rec room with wood stove and built-in shelves and storage unit. Located near Fairy Lake. Shelving and work bench in garage. All appliances included. Only \$179,900.

EXCLUSIVE



CHARMING LOFTED BUNGALOW IN ERIN With private landscaped back yard. Quaint updated kitchen with loft above. Spacious living room with new deluxe gas fireplace. Gorgeous master with large windows, dining room facing yard. Light & bright, tastefully decorated. Ideal for two. Either first home or retirement home located in the village of Erin. Amenities within 5 minute walk. Just listed won't last long at this price. Appliances and some furnishings

Charleston Custom Home to be built on 1.3 acre lot west of Trafalgar Road on Hwy. 24, Erin. Lot is nicely treed and slopes to the rear overlooking a pond. The home is 1945 sq. ft. on main level and has 3 car attached garage. The builder will finish an additional 800 sq. ft. on lower level which has a walkout. Call John* for further details.

negotiable. Call John Bartlett*. 600 SQ. FT.

STORE/OFFICE Located near Lakeview Flooring & Price Check. Loads of parking. Excellent exposure. Available immediately. Call John Bartlett* for details.

SUPER DEAL

5 Acres

Vacant Industrial Land Fronting County Road 125 (Formerly Hwy. 25) Halton Hills

\$225,000

Call John* for details.



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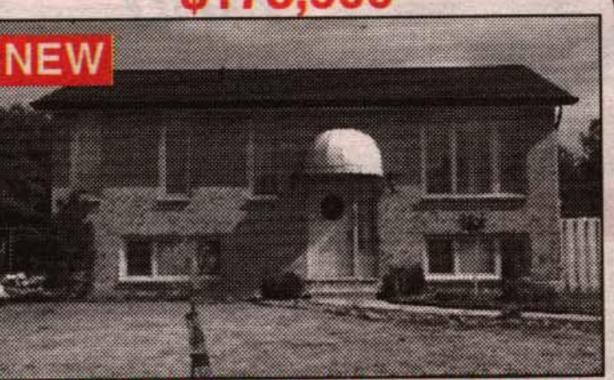
STEVE TANCOO*

Sales Representative

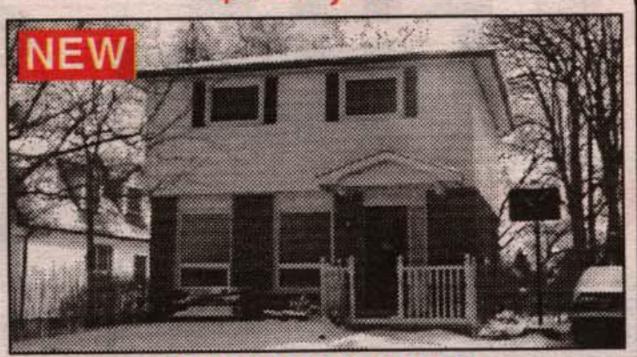
ROYAL CITY REALTY(Halton) Limited

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LOCATION, LOCATION, LOCATION! Gorgeous super bright bungalow located on huge 66 x 132 ft. lot backing onto wooded area features massive open concept living rm. with oak railing overlooking ceramic foyer, spacious eat-in kitchen with walkout to 2 tier deck, fully fenced yard, new carpet throughout, 3 large bedrooms, plus a finished rec room! Home shows 10+++, Hurry, call Steve*! RCA9-116



PERFECT STARTER!

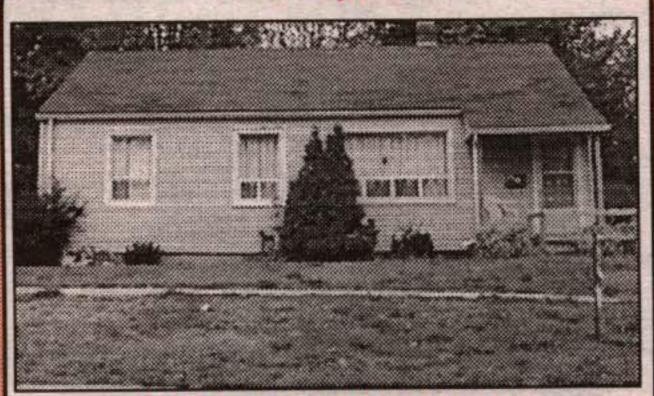
Gorgeous 2 storey located on large 50x137 ft., private treed lot with extensive landscaping features hardwood throughout, 2 bathrooms, central air '97, 70% newer vinyl windows, new roof '93, spacious finished rec room & a driveway that fits 6 cars! Home is well maintained RCA9-113 Hurry call Steve*.



HORSES! HORSES! HORSES!

Very bright 1600 sq. ft. bungalow located on 10 acres features a huge renovated kitchen with new cabinets, spacious liv. rm. with French doors & new carpet, fam. rm. with walkout, fireplace & French doors, updated cedar bathroom with jacuzzi tub, new furnace plus 1 acre of fenced paddocks with a barn. RCA9-115 Call Steve*.

\$149,900



EXCELLENT STARTER

Perfect first time or retirement home on huge lot which allows to build a 3 car garage. Mature area of town within walking distance to schools, transportation, or shopping. All thermal windows. Newer gas furnace. Main floor laundry room. Call Steve*. RCA8-168