

Ask The Professionals

Send your questions for any of these professionals
"Ask the Professionals"
 Independent & Free Press,
 211 Armstrong Ave., Georgetown L7G 4X5

RE/MAX BLUE SPRINGS REALTY
 (HALTON) CORP



360 Guelph St.,
 Georgetown

877-5211 873-1058

The better way - Donna Rae
 Sales Representative



DONNA RAE

Q: We recently received an Offer on our home and there seemed to be so many avenues to consider. I was overwhelmed by what was involved. Can you give us some insight as to how an offer should be presented.

A: There is no set pattern. Each Sales Rep. has their own personal method and of course each offer can be so different that it is difficult to know. I hope the following helps.

Presenting the Offer

Presuming the offer to purchase your home is brought in by an agent other than your listing agent, your agent will contact you immediately to arrange a meeting convenient to everyone. Take note your agent (listing agent) is not aware of the terms of the offer. All the terms and conditions will be reviewed together. Remember usually in attendance at the offer are your agent, yourselves and the Selling Agent. We are often asked if the purchaser will be there and reassure you that they are not included.

Three Options to Consider

1. Accept the offer exactly as presented and your home is Sold.
2. Make a counter proposal. You can propose changes to the offer i.e. price, personal property, closing or possession dates etc. so that it is acceptable to you.
3. Reject the offer.

AT YOUR SERVICE

Home Cleaning Specialists
FREE ESTIMATES

LISA BROWN
 1-800-405-1594
 OR LOCAL (905) 873-1486



LISA BROWN

Q: Do household cleaning products affect our health?

A: Fatigue, depression, headache, asthma, hyperactivity, allergies and skin rashes are a few chronic illnesses you could develop. Common household chemicals present in nearly every home such as all purpose cleaners, waxes, polishes, etc. can bring about illness without ever revealing themselves as the cause.

Children and at home caregivers are at the greatest risk. Children, because of their size are more vulnerable to many toxins. They breathe in 2 to 3 times as much air (pollution) relative to body size than adults. Children suffer more respiratory illness. Frequently blocked nasal passages make them do more mouth breathing, which doesn't filter out particles the way nose breathing does.

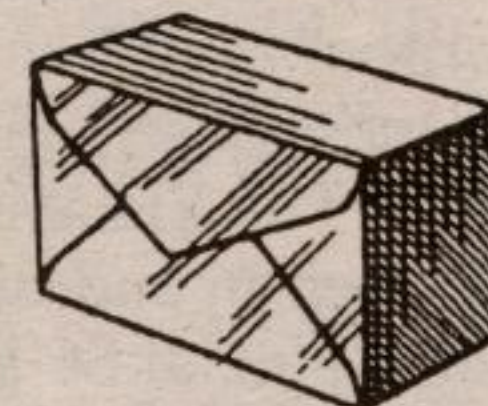
At Your Service only uses "Products in Harmony with Nature". Sensitive to the needs of our clients with allergies and asthma. Alternative products that are non-toxic, non-polluting and biodegradable have been found to be just as effective, even on the tough jobs.

If you would like more information on these products or are interested in an estimate for Professional Home Cleaning, please call Lisa.

Attention Readers

Send any questions you may have for the professionals on this page clearly stating who your question is for and with the heading "Ask The Professionals"

MAIL or FAX

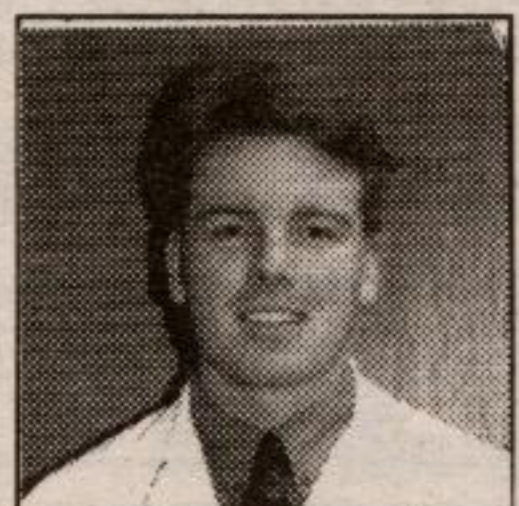


The Independent
 & Free Press

211 Armstrong Ave.
 Georgetown, Ont. L7G 4X5
 Fax # 905-873-0398
Attention: Ask A Pro

GREG J. LAWRENCE, B. Sc., D. Ch.
 FOOT SPECIALIST/CHIROPDIPST

350 Main St. E.,
 Milton, Ontario, L9T 1P6
 1A Princess Anne Dr.,
 Georgetown, Ontario L7G 4W4
 (905) 702-1611



Greg J. Lawrence
 B.Sc. D.Ch.

Member of the Ontario Society of Chiropractors
 and the Ontario College of Chiropractors

Q: Do you make custom footwear and sandals?

A: Yes. Birkenstock sandals, the most popular sandals on the market can now be custom-made. We take a cast of each foot and send them to the lab. The pair of sandals are manufactured with a custom-made footbed, according to the cast and prescription. Imagine having sandals made specifically to your foot.

We also have a full line of shoes that can be custom-made from your foot. They are not the typical orthopedic looking shoes. There is a choice of leathers, colours, soles and lacing mechanisms. Many insurance companies cover the cost of custom footwear. So, if you find it hard to fit shoes or you just want to walk in comfort, give us a call.

No referrals are necessary. New patients are always welcome. Housecalls are also available.

Please note our phone number has changed to 702-1611.

PROUSE, DASH & CROUCH
 BARRISTERS, SOLICITORS & NOTARIES

50 QUEEN STREET WEST
 BRAMPTON, ONTARIO L6X 4H3

TEL: (905) 451-6610 FAX (905) 451-1549



BARBARA A. LEIGHTON
 B.A. LL.B.

Q: I recently heard that there have been changes to the way child support is treated for tax purposes. How will this affect me?

A: The Federal Government has recently passed changes to the Divorce Act and the Income Tax Act. Under the old legislation, child support was treated as taxable income in the hands of the recipient, and as tax deductible in the hand of the payor.

Child support payments made pursuant to agreements or court orders made after May 1, 1997 will not be taxable nor deductible, and will be calculated exclusively (in most cases) upon tables set out in the Divorce Act guidelines, having regard only to the payor parent's income. For support orders and agreements made under the Family Law Act, similar guidelines are expected to be passed in the fall of 1997.

Child support awards made prior to May 1, 1997 will continue to be treated as taxable. However, the change to the law will be treated by the courts as being a material change in circumstances warranting the review of existing orders and agreements. Thus, it may be worth your while to review what regime would be more beneficial to you, given your current income tax bracket and support level.

There are a number of other changes to the way in which child support is to be calculated under the new legislation. For more information on if and how the changes to the law will affect you, you should contact a lawyer.

Wee Watch
 Private Home Day Care



MELANIE DEMARCO

For more information call:
 Georgetown (905) 843-3758
 Milton 1-800-363-3797

Q: My two year old constantly has temper tantrums, how can I stop these?

A: Even the sweetest, most obedient and placid children have temper tantrums. Temper tantrums are most likely to occur between the ages of two and four. The most corrective measure is to make absolutely certain that the child NEVER gets his way through temper tantrums.

- To eliminate tantrums:
1. Ignore tantrums when they occur. Do not talk to, approach or give eye contact to the child. Act as if he/she is not even in the room. Leave the child where he/she is and if you must, you leave the room. If other children bring the tantrum to your attention, tell them you will only be involved with the child once the tantrum is over. Go to the child as soon as the tantrum has stopped but do not talk about the tantrum. Perhaps suggest an activity for the child to do.
 2. Frequently reinforce appropriate behaviour.
 3. Help the child deal with emotional reactions in appropriate ways. Help the child find appropriate alternatives to dealing with emotional situations. Verbalize feelings for the child such as, "I know it really made you angry when you had to come home from the park" or "you were really hurt when the other children wouldn't let you play with them." Talk about ways that the child can handle the situation.

DO
 Nothing
 Make sure he is safe
 Give him attention after he starts to calm down

Don't
 Give in
 Give him extra attention when he is having the tantrum



Byron Conrad
 Home Comfort Consultant

SALES, INSTALLATION & SERVICE
 • AIR CONDITIONERS • FURNACES
 • GAS FIREPLACES • BOILERS
876-1020

Q: How do I ensure that my next Central Air Conditioner system will be quiet?

A: Most manufacturers display sound rating data measured in BELS on their product brochures. A value of 7.6 BELS has been set as a performance standard. These BEL ratings can be used to compare one brand to another. A rating of 7.2 or lower is exceptionally quiet and above 7.8 is usually unacceptable to most municipalities. Proper location of the outdoor unit will also have a big effect on noise level. Avoid locating the unit between two houses less than 15 feet (4.6 m) apart. Also avoid carports or alcoves where two brick walls meet at right angles. If the aforementioned locations cannot be avoided, a 5' (1.5 m) high fence, solid wood or concrete will reduce the sound transmitted to your neighbour's property. My suggestion would be the Carrier 38TUA silencer System consisting of exclusive InViroflow airflow design, energy-efficient fan and fan motor and uniquely designed sound hood. These components work together to achieve a sound rating as low as 7.2 BELS.



GEORGETOWN PHYSICAL AND SPORTS THERAPY CLINIC
 83 Mill St., Suite B
 Georgetown, Ont. L7G 5E9
 Tel/Fax: (905) 877-8668



Marta Masley

Basim Mokhtar, D.Phil., B.Sc.(PT), M.C.P.A.
 Marta Masley, B.Sc.(PT), M.C.P.A.

Q: I sprained my ankle while running, should I use heat or ice?

A: Ankle sprain is caused by sudden unguarded ankle movement while running on an uneven surface or after landing on one side of the foot, most commonly on the outside, causing the ankle to twist inward. This sudden movement may cause injury to the ligaments supporting the ankle and a possible rupture of the blood vessels, depending on the severity of the injury. As a result blood escapes to the surrounding area causing bruising, swelling and pain. The application of ice for 10-15 minutes immediately after the injury helps to constrict the injured blood vessels and reduce swelling, while heat at this stage may achieve the opposite effect. After the first 72 hours heat is usually more effective. It helps to improve the circulation to the injured area thereby reducing pain. This is a general guideline only. For more information, contact your physiotherapist who will examine you and put you on a treatment regimen specific to your condition, or call us for an appointment at: 877-8668.

Attention Professionals

If you would like to be part of this page call

873-0301

Ask for Jeanette or Mary O.

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