

You Are Reading

The Independent Weekend Edition & Free Press

Real Estate Digest

LISTINGS URGENTLY NEEDED

Thinking of selling your home? Please give me a call.
CALL ANNE (DeFOREST) GENOE **Associate Broker

Bus: 877-5211 Res: 853-1505 Erlin: 833-7117 Tor: 874-3051

For A FREE MARKET EVALUATION Call Anne - Put My Experience To Work For You

RE/MAX Blue Springs Realty (Halton) Corp., 360 Guelph St., Georgetown

Some restrictions do apply. Not intended to solicit properties already listed for sale.



★★ \$182,500★★
TRUE VALUE

Quality built 2450 sq. ft. home. Full master suite on main floor, kitchen/family room features cathedral ceilings, formal living & dining room with 2 way fireplace, central air, main floor laundry with access to 2 car garage. Looking for space & value? Call Anne** 853-1505.



★★ \$129,900 ★★
GREAT STARTER HOME

Spacious 3 bedroom home with "Old Town Charm", separate dining room with French doors leading to living room, full basement, 2 baths, attached garage. Call Anne** 853-1505 to view. RM257-96

NEEDED: Bungalow in Danville Subdivision

Thinking of Selling? Now is a great time to make that move. Call me at 853-1505 for a confidential discussion concerning your Real Estate needs.

RE/MAX Blue Springs Realty (Halton) Corp.
360 Guelph St., Georgetown, Ontario

YVAN DESJARDINS
Sales Representative

877-5211
Toronto: (905) 874-3051
Toll Free: 1-800-834-5516

ANTICIPATING A STRONG SPRING MARKET

Now is probably the best time to enter the real estate market. All indications seem positive. These include the following opportunities:

Draft Rent Control legislation before the Ontario Legislature will make apartments and other forms of rental more expensive next year. After existing tenants vacate their apartments, landlords will be free to re-rent to new tenants without current forms of Rent Control. First Time Buyers will choose ownership over paying higher rentals.

Interest rates are likely to soon reach their lowest point in the current cycle. Carrying a mortgage

at today's affordable rates is very attractive compared to the rates over the last decade. Somewhat higher interest rates will spur housing prices as more buyers will enter the real estate market in anticipation of further interest rate hikes, the present cycle of low interest rates and low inflation will be replaced by moderate increases in both.

First Time Buyers and those who have not, in the last five (5) years, owned a home can now buy with as little as a 5% down payment. They can also borrow from their RRSP as much as \$20,000 with no taxes or interest payable. Government incentives have not gone unnoticed by First Time Buyer's at the lower end of the housing market

since the beginning of the year. Coupled with attractive interest rates and the prospect of higher rental rates, the trend is likely to further increase in the coming year.

I believe we are in for a strong spring market. This opportunity should not be overlooked for the First Time Buyer, those wishing to sell and buy a replacement home or investors in real estate who believe that the time is now right.

If you have any questions regarding the incentive programs that the Government is offering, or would like your questions answered, please call me. I would be glad to help.



COUNTRY LOT

ROCKING CHAIR KITCHEN

This 3 bedroom home on the outskirts of Georgetown is nestled on a HUGE lot with mature trees. The eat-in kitchen is open to the family room and has a walkout to the backyard. Beautiful pine plank floors. Major renovations have been done. Call YVAN* for the unique features of this home. \$139,900.00.

RM028-96

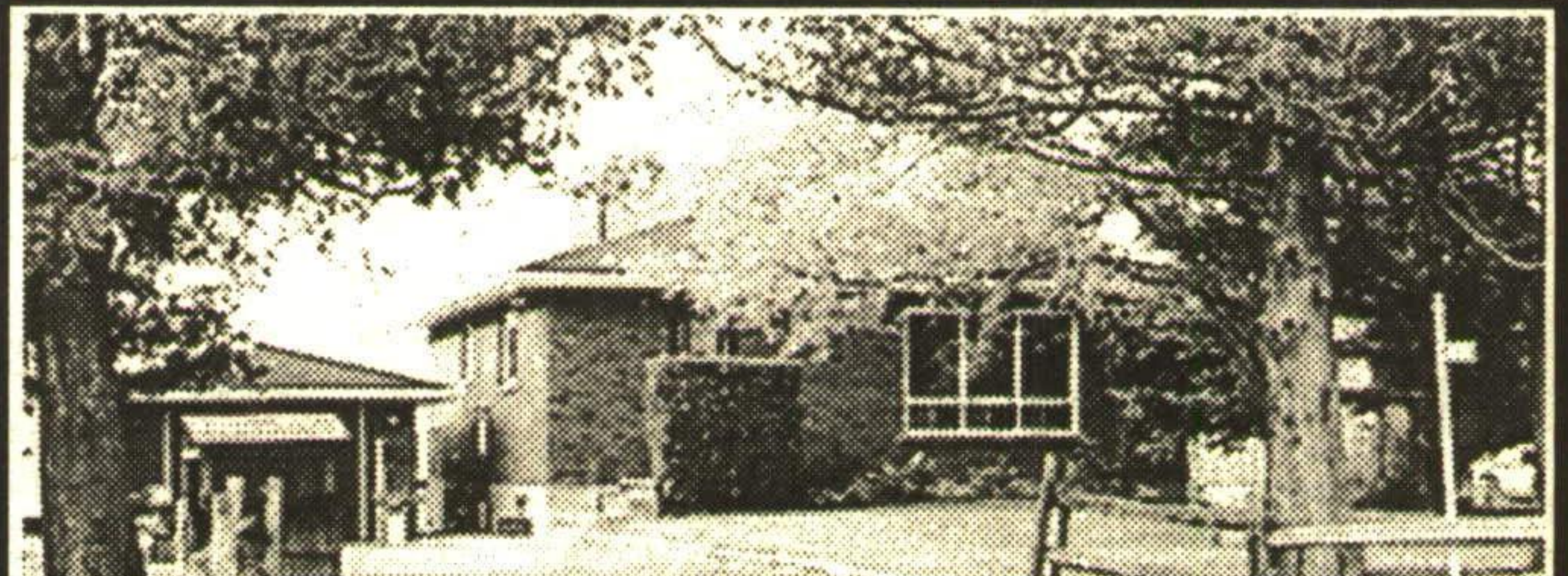


NEW

GREAT STARTER HOME!!

Large country kitchen with pine cabinets and walkout to private deck and huge, fenced yard. Large windows, high ceilings & wood trim add character to this home. Bedrooms have built-in closets & storage. Close to schools, parking and shopping, \$144,900. Call YVAN* today.

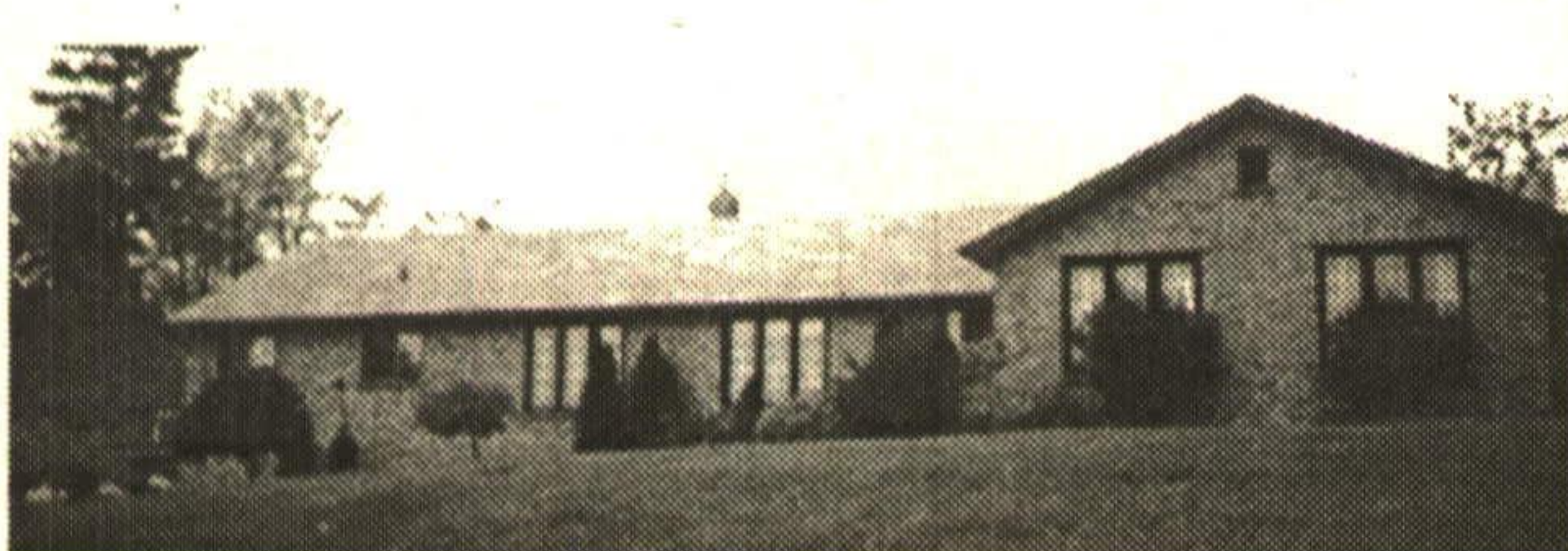
RM384-96



OUTSTANDING...

In your HUGE backyard!! This 3 bedroom bungalow is situated on a mature 1 acre. The basement has a walkout to a covered patio and the backyard. Great location for commuters!! At \$219,000 this home won't be available for long!! Call YVAN* for all the details.

RM339-96



DO YOU LIKE TO ENTERTAIN?

Then this home is for you! Spacious home on almost 1 acre - minutes to town. Formal Dining Room and Living Room. Family Room has cathedral ceilings and fireplace. Large eat-in Kitchen. All 4 bedrooms are generous in size. HUGE Rec. Room with beautiful oak bar and access to the 'SPA' room (hot tub and sauna) Call YVAN* today to see the quality of this custom built home. \$319,000

RM345-96



QUIET GLEN WILLIAMS

This location is perfect! Total privacy! Mature trees, fenced inground pool on approx. 3/4 acre. What a great spot - 2 minutes to Georgetown. This home offers large principal rooms, a screened in sunroom, an above ground bachelor suite - bring Mom & Dad, and more. Put this home on your shopping list. It shows great!! Call YVAN* for all the details.

RM-YVAN



REDUCED

HUGE BACKYARD!!

This almost new 3 bedroom home is nestled on a huge pie shaped lot (42'9" x 170'7"). Great family kitchen with walkout from eating area to deck. Family room is open to the kitchen. Formal living and dining room. All bedrooms are a good size. The basement is ready to be finished. Great area for commuters. At \$189,900 this home won't last long!! Call YVAN* today!

RM370-96

INVESTMENT PROPERTY - 4 PLEX FOR SALE IN DOWNTOWN GEORGETOWN - \$350,000.00