



**KATHY ELLIS\***



\*Sales Rep.

**JOHNSON ASSOCIATES HALTON LTD., REALTOR**

*Independently Owned & Operated*

247 Guelph St., Georgetown

**877-5165 Toronto 874-3040**

The listing inventory is low! Thinking of Selling? Please give me a call!

**NEW FEATURE HOME**



**DOUGLAS FIR LOG HOME**

A true fantasy home - beautifully designed with exceptional quality. Approx. 2800 sq. ft. of space there is nothing missing - 4 bedrooms, 3 bathrooms, D.R./L.R., family room combined with country kitchen. Beautiful views, wraparound deck, walkout basement and a approx. 1200 sq. ft. loft with picture window! The details are endless and at \$299,000 fabulous value. Call today for your showing.



**WONDERFUL HOME! EXCEPTIONAL WORKSHOP!**

This pretty home has cathedral ceilings, brick fireplace, sunken living room, hardwood floors, new windows, raised bright basement with woodstove, and an amazing workshop perfect for the car buffs. The 1.82 acre lot is sloping and private!! Call for your showing today. \$236,000 in the hills of Erin. 95-2-534

**VENDORS WILL OFFER PURCHASERS A TRIP TO FLORIDA IF PROPERTY IS SOLD BEFORE JAN. 1 96. CALL FOR DETAILS.**

*Some restrictions apply.*

This rolling, treed 2.8 acre lot is out of this world and combined with a pretty country home you can't be disappointed!! The home offers 3+ 1 bedrooms, 3 full bathrooms, cathedral ceilings, floor-to-ceiling fireplace, family room with fireplace and wet bar and walkout basement. Privacy and charm!! \$234,900. 30 minutes to Brampton. 95-2-591



**ATTENTION: HORSE LOVERS**

This property is ideal for horse enthusiasts wanting to turn their love into a business. The barn is amazing with 28 stalls, water bowls, huge loft for storage, 10,000 bales at least, paddocks and a very pretty partially restored Victorian. The land, 82 acres is huge and rolling with views. 5/8's mile track and schooling area. Call Kathy\* for more details. 95-2-527

**I Have Purchasers!! Do you have what they are looking for and are considering selling? Please call if you can help, please note the following:**

1. Country home \$300,000, private lot, Erin preferred location, 45 minutes to Brampton or closer, Firm motivated buyers.
2. Horse farm, Erin or Caledon, pretty house with pretty property with horse potential. \$300,000.
3. Log home, Erin or Caledon, pretty lot! Again \$300,000.
4. Stone house, minimum 10 acres, water preferred, privacy crucial.
5. Country home on nice lot, no higher than \$200,000.

**Please call if you think you have any of the above and want to sell!!**

Want to earn some extra money for Christmas?  
Call us, we need carriers for Acton! on ...  
Agnes Street, Church St. E., Frederick St. S.,  
Mill St. E. & Maria Street.  
**Call Nancy at 873-0301.**

GEORGETOWN **INDEPENDENT** ACTON **FREE PRESS**

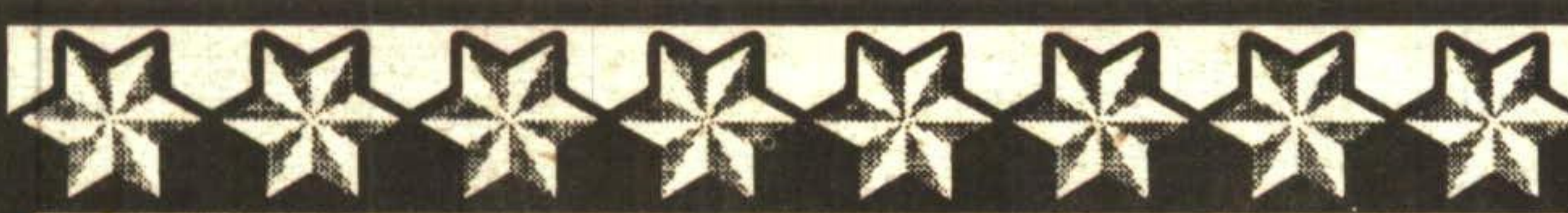
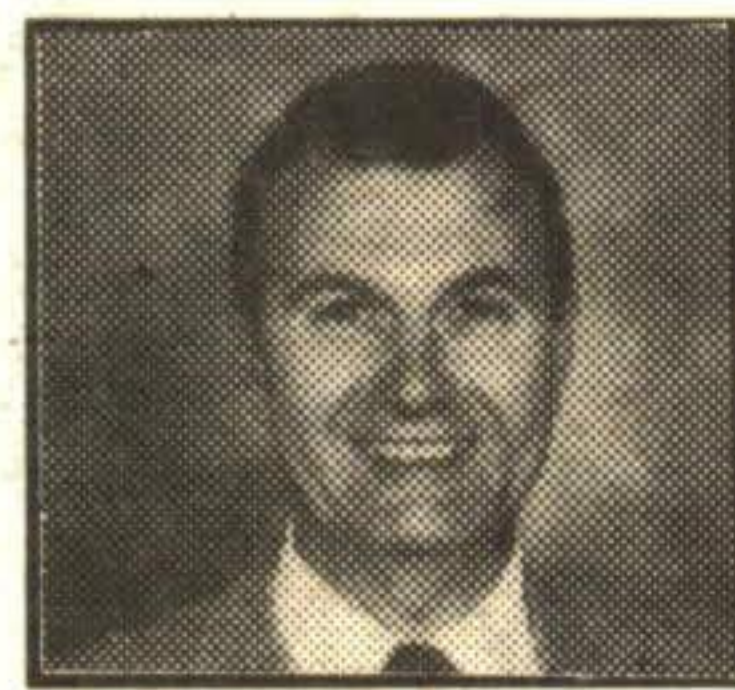
**NEW PRICE**



**COUNTRY HIDEAWAY**

Located on 2.39 acres wooded lot in Erinwood Estates. Custom built "Dutch Colonial" style 2 storey, 4 bedroom family home. Master bedroom has ensuite with jacuzzi. Large country kitchen with pine cupboards, family room with fireplace & walkout to deck. Full unfinished basement. Walkout to backyard. 3 car garage. \$304,900. Call Jack Zitman\*.

**Jack Zitman\***, Sales Rep.  
**ReMax Suburban (91) Inc.**  
**877-5211 or Res. 877-8498**



**ARE YOU SINGLE?**

And feel you can't afford to own a home. This charming 2 bedroom Coach home will carry for the same as rent. Only 5% down payment required. Why not come over, have a look and discuss the possibilities. Hope to see you.



**LISTED AT \$104,900**  
**OPEN HOUSE - 19A WYLIE CIRCLE**  
**Sunday, Nov. 26 - 2-4 p.m.**  
(Follow signs from Hunter's Inn)

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Bus. 877-5165  
Erin 833-9714  
Tor. 874-3040

247 Guelph Street



**MARILYN WORRALL**  
Sales Rep.



**Colorful characters**

Winners in the Johnson Associates Halton Ltd. annual Halloween coloring contest dropped by the office on their way to go trick-or-treating, to pick up their prizes. On hand to make the presentations were Johnson owner Finn Poulstrup, and Halton Hills mayor Marilyn Serjeantson. Winners were (from left) Adam Norton, 4, Tyler Davis, 8 and Patrick Beswick, 9. All participants received a pumpkin for their entry and the winners received a bank with \$25 in loonies. TED BROWN Independent/Free Press

*Thinking of selling?*

**Use a professional**

Are you thinking of selling your first home? Without a doubt, your home is likely to be the largest possession you've ever bought or sold. Selling it, in particular, is a process that's bound to be a little nerve-racking and emotional.

It requires in-depth knowledge and experience in a wide range of disciplines. You'll also need a clear understanding of the legal issues and potential pitfalls. After all, one wrong move can result in a lot of cost and frustration.

This is why it's essential to have a licensed real estate professional who belongs to a local real estate board on your team. He or she will work with you to help make the sale of your home a successful and satisfying experience.

**Greater Access**

Realtors are experts when it comes to marketing homes. Only Realtors can use the Multiple Listing Service to give your home maximum exposure. MLS is a computer-based system that relays valuable information about your home to hundreds of Realtors and potential home buyers in your market.

Obviously, if your home receives maximum exposure, you're likely to attract more interested buyers than you would without a Realtor.

**Setting a Price**

Undoubtedly, setting a price for your home is an important - but difficult process. Again, this is where the services of a Realtor prove invaluable. Realtors have the experience to help you understand how the market works so that you decide upon a realistic price that meets your goals.

Realtors also pre-screen prospective buyers for you to make sure only those who are serious and financially qualified view your home. This can save you a great deal of

time and frustration.

They will also develop a marketing plan to help your property receive maximum exposure. This is an intensive effort which consists of placing a "for sale" sign on the front lawn, arranging open houses for Realtors and potential buyers, developing advertisements and feature sheets/mailers about your home.

A Realtor will also arrange all showing of your property and will act as a negotiator between you and the buyer.

And once you have accepted an offer to purchase your home, your Realtor will help ensure that all the proper paperwork is completed. He or she will also make sure that both parties meet the necessary conditions outlined in the agreement.

They will also continue to answer any questions you may have about the process.

The vast majority of people who sell their homes today do so with the aid of a Realtor. And many people who do try to go it alone often change their minds and end up going with a Realtor because the process just takes up too much time and is too complicated for them.

Home owners who try to sell on their own initially think they will save money because they won't have to pay a commission - but the fact is, most buyers equate a sign that says "For Sale By Owner" with a bargain. As a result, they'll probably offer less than fair market value.

As you can see, it pays to work with a professional. When you sell your home, you can count on a Realtor to help you through this emotional and complex process.

This article is provided by local Realtors and the Ontario Real Estate Association (OREA) for the benefit of consumers in the real estate market.