



★ ★ \$239,000 ★ ★
TWO FOR ONE

Spacious main home with 2 bedroom upper in-law suite plus outbuilding, set on over 2 acres only minutes from Georgetown. Call **Anne Genoe**** for details. RM304-94

NEW



★ ★ \$149,900 ★ ★
OLD TOWN CHARM


plus the perfect location, only minute walk to schools, spacious brick home on large lot with detached 2 car garage. Call **Anne Genoe*** 877-5211 or 853-1505. RM034-95



★ ★ \$218,000 ★ ★
30 ACRE HIDE-AWAY


with 4 bedroom bungalow. Call **Anne Genoe**** 877-5211 or 853-1505.

NEW PRICE



★ ★ \$235,000 ★ ★
GEORGETOWN PARK AREA

A picture is worth a thousand words. Need I say more? For a personal viewing and feature sheet with details on this home call **Anne Genoe**** 877-5211 or 853-1505.



WHAT A DEAL!
★ ★ \$168,900 ★ ★

6 3/4% MORTGAGE UNTIL 1999 for qualified purchaser to assume goes along with this spotless bungalow, done up to the "Nines" and situated on extra large lot in town. Call **Anne Genoe****. RM165-94

****LISTINGS NEEDED****
GET READY FOR THE SPRING MARKET

★ ★ ★ FREE EVALUATION CERTIFICATE ★ ★ ★

Find out the value of your home in today's market.

Call ** ANNE (DeFOREST)GENOE **
Associate Broker

Bus 877-5211 Res 853-1505 Erin 833-7117 Tor 874-3051

Put My Experience To Work For You

RE/MAX Suburban (91) Inc., 360 Guelph St., Georgetown

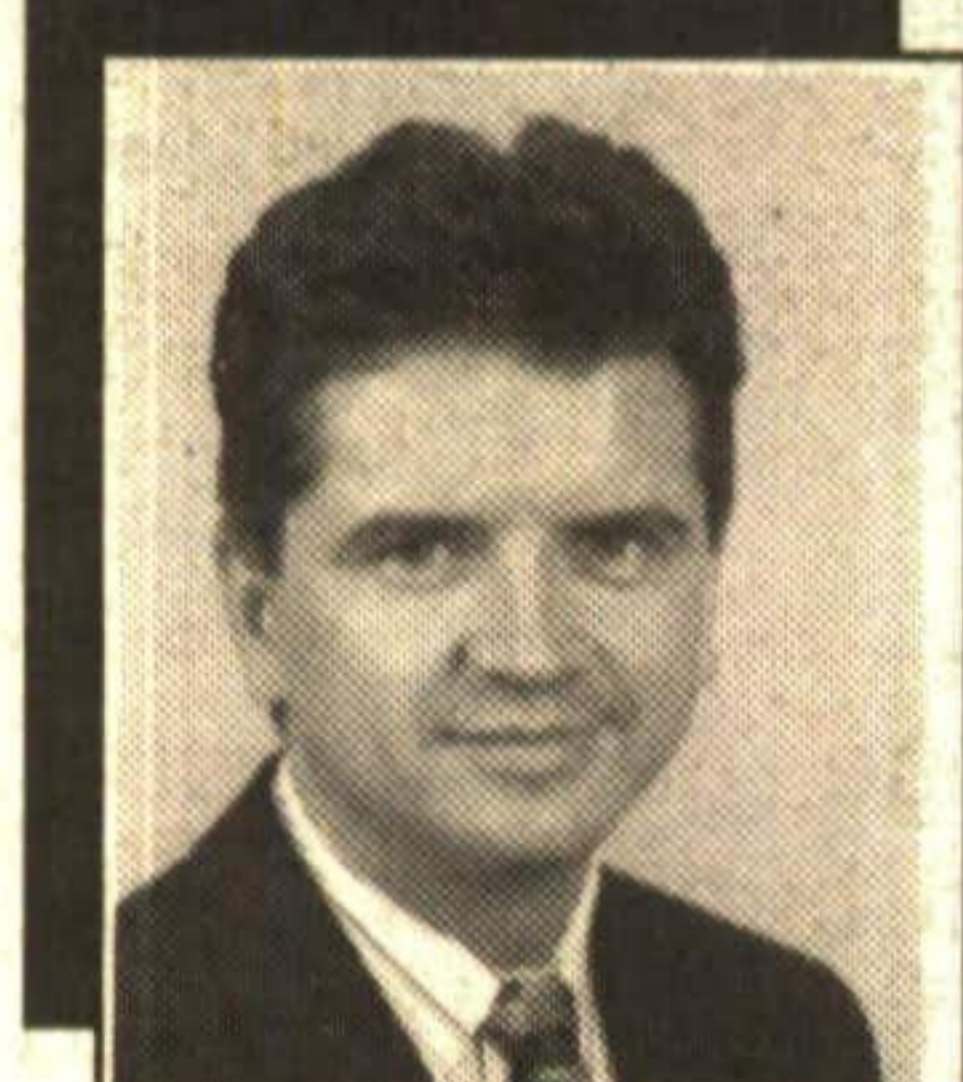
Some restrictions do apply. Not intended to solicit properties already listed for sale.



ANNE (DeFOREST) GENOE
****Associate Broker**

★ ★ ★ ★ YOUR ★ HOME ★ GUARANTEED ★ ADVERTISED ★ WEEKLY ★ UNTIL ★ SOLD ★ ★ ★ ★

WHO SAYS INTEREST RATES ARE HIGH?



YVAN DESJARDINS*
SALES REPRESENTATIVE
RE/MAX SUBURBAN (91) INC.
360 Guelph St. Georgetown
905-877-5211
Tor. 874-3051


Did you know . . . the accumulated average five year interest rate from January 1967 to October 1994 was 11.44? The 5-year interest rate today stands at 10.75%. Not bad when you compare it to the 5-year average! We all think that interest rates are too high right now because we have had a taste of such a low interest rate in the past year. But remember, the interest rates were at a 20-year low. I find it hard to believe that the interest rates will come back to 7% for a 5-year term soon.

An alternative is that if the Vendor wants to make his home more attractive for a Buyer, he can "buy down" his mortgage. Most financial institutions will let you buy down your mortgage by up to 3%. It may be a solution to sell your home and help a Purchaser qualify.


If the purchaser needs a \$100,000.00 mortgage for five years at 10.75%, the Vendor agrees to buy down his mortgage by, lets say 1%. It will cost the Vendor approximately \$68.00 a month. Over five years this will mean \$4,080.00 of the purchase price would be used to reduce the monthly payment.

The short term mortgage rate (one year = 10%) and the long term mortgage rate (five year = 10.75%) are almost the same right now. There are many things that go into buying or selling a home. There are some very inventive financing techniques that I can show you.

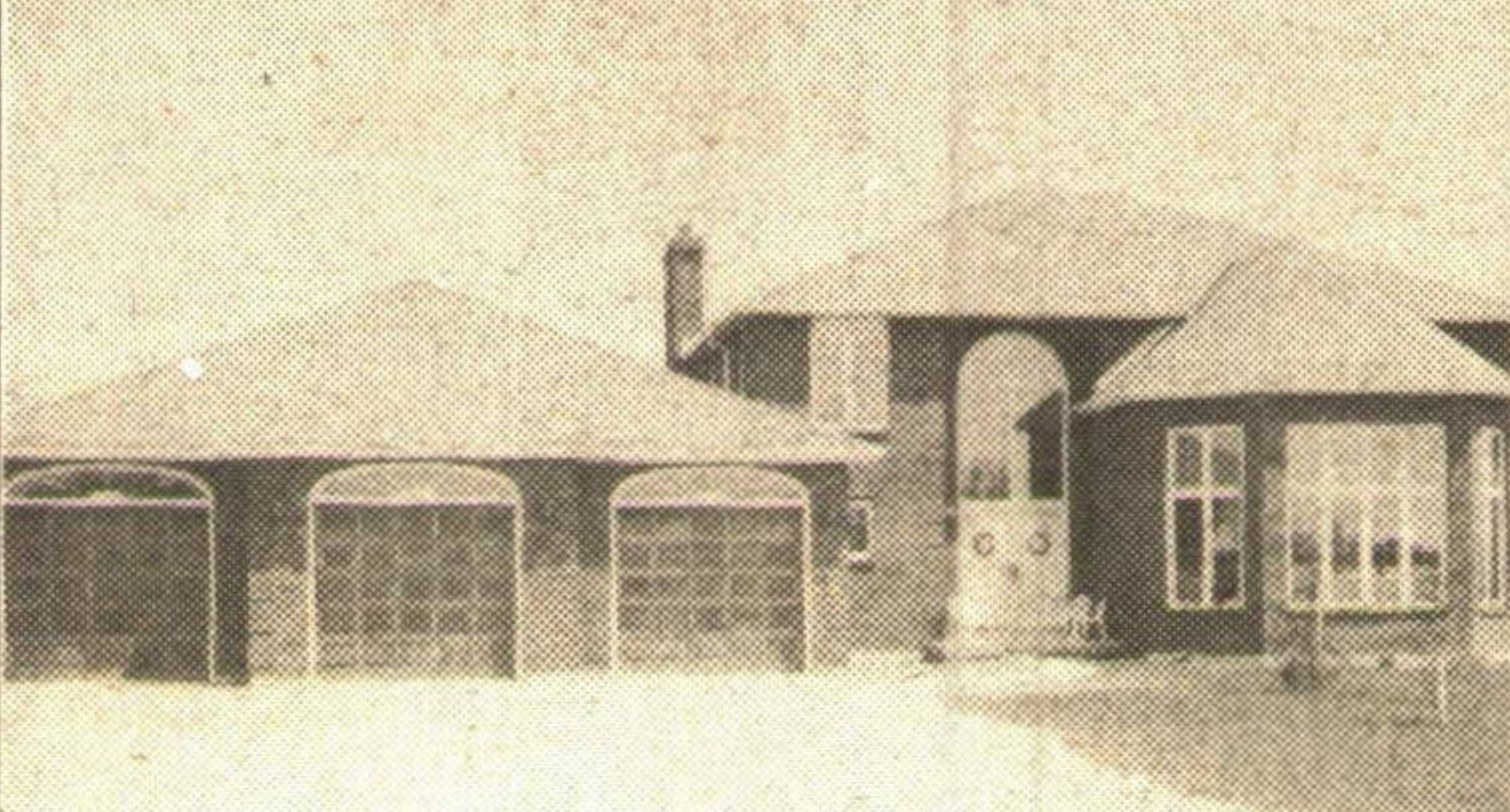
Give me a call if you have any questions!
Yvan Desjardins




2500 SQ. FT. + 1500 SQ. FT.
8th Line S. of Georgetown. \$309,000.
RM252-94




NORVAL ESTATE
Ravine lot like a park. \$529,000.
RM325-94




ROYAL TREAT
3160 sq. ft. of pure quality. \$419,000.
RM020-95




IT'S LOADED
8th Line S. of Georgetown. \$359,000.
RM028-95




69 ACRES - LIMEHOUSE
House, barn, drive shed, stream. \$329,000. RM371-94



STARTER DREAM
Super sharp semi. A true 10+-. \$124,900. RM016-95



SUPER CLEAN
Finished basement. 1 car garage. \$189,900. RM029-95



GREAT POTENTIAL
Downtown commercial. 1800 sq. ft. retail/400 sq. ft. storage. \$129,900. RM030-95

GEORGETOWN VACANT LOT \$45,000