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The Salvation Army of Georgetown and Acton received the final truck load from the Georgetown Marketplace Christmas Food and Toy Drive for the needy of Halton Hills. Georgetown Marketplace security team members Rick and Vince helped load the vehicle supplied by Paul Auty of Georgetown Chrysler. On hand from the Salvation Army were Susan Kuechler and (far right) Capt. Linda McNutt.

## New home sales increase 70 per cent

There were 1,211 new homes sold in the Greater Toronto Area in November, 1993, a 70 per cent increase from the 712 new homes sold in November, 1992, said Murray Koebel, president of the Greater Toronto Home Association Builders' (GTHBA).

"The 1,211 sales represents the best November result since 1989 — the first year of the housing recession — and the second consecutive outstanding monthly performance," said Koebel (October 1993 new home sales were up 44 per cent compared with last October).

To the end of November, 1993, new home sales totaled 10,511, a 9 per cent increase compared with the 9,646 units

sold to the end of November, 1992.

"As of the end of the third quarter, we were flat-line with 1992, however, this last quarter has revealed some very exciting results which bodes well for 1994," Koebel said.

"This is also great news from an employment standpoint. The 1,211 sales represents more than 3,000 jobs\*, bringing the number of jobs created by GTHBA builders this year to more than 26,000."

Housing Data Report (HDR), prepared by Brethour Research Associates for the GTHBA, stated that October sales consisted of 896 freehold homes (74 per cent) and 315 condominiums (26 per cent).

In addition to reporting

Greater Toronto Area sales, HDR compiled sales by GTHBA member builders active in regions outside the regular tracking area. The 29 sales were distributed as follows: Barrie, 14; Georgetown, 4; Kleinberg and Bolton, 3 each; Orangeville and Tillsonberg, 2 each; and Peterborough, 1.

The Greater Toronto Home Builders' Association was established in 1921 and has more than 730 member companies representing Builders, Developers, Renovators, Service, Financial, Professionals, Contractors, Suppliers and Manufacturers and is the largest affiliate of the Ontario and Canadian Home Builders' Associations.

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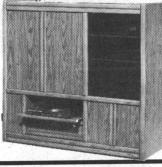
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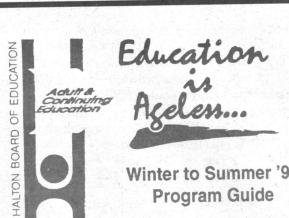
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