


# Taking care of Business

**Allstate**  
 LIFE, AUTO, HOME, RRSP  
**DAVID R. WALSH**  
 232A Guelph St., Suite 204  
 Georgetown 873-1643  
 Toll Free 1-800-387-9974




M&M Meat Shops and Zellers mean Club Z points. From left, Craig Dunkerley, Assistant Manager of Zellers, Clarita Salinas, owner of the Georgetown M&M Meat Shops, with Product Consultant Nellie Bell of M&M Meat Shops and Paul Alger Manager of Zellers Georgetown, kick off the introduction of Club Z points at the Georgetown M&M Shops location at 211 Guelph St., telephone 873-2151. HHTW photo



Visitors to Municipal Trust, on the corner of Main St. and James St. in Georgetown, were treated to baked goods and beverages during Customer Appreciation Days. From left to right; Senior Customer Service Rep. Millie Symons, Regional Manager Richard Poremba Assistant Manager Jane Maiss, Customer Service Reps., Jamie Warnock and Kathryn Dancy, Manager Bill Price and customers Harish Rajpal and Vijay Mitera. HHTW photo

AS ADVERTISED ON T.V.!

## GET THE BEST FOR LESS

LOCALLY OWNED AND OPERATED

Only at **Ontario Chesterfield**. Come in and save **BIG** on our tremendous selection of fine home furnishings. Hundreds of styles and fabrics to choose from means there is something for everyone. Stop in, the **savings** have never been better. And remember, the coffee's always on!



### COUNTRY LIVING

This suite is ideal for either living room or family room. Comfort is combined with **durable** construction which means that this set is built to last!

#### SOFA, LOVESEAT & CHAIR

MADE IN CANADA WAS \$1797 **NOW \$999**



### REST & RECLINE

Treat yourself to the ultimate present. This **comfortable** recliner features hardwood frame, no-sag springs and durable fabric. **Lifetime Guarantee**

means years of worry-free usage. Available in an excellent selection of fabrics.

MADE IN CANADA WAS \$599 **NOW \$399**



### INCREDIBLE VALUE!

This sofa features **distinctive** styling and is available in a wide selection of fabrics. All at a price that will put a smile on your face.

#### SOFA

MADE IN CANADA WAS \$799 **NOW \$499**



### LEATHER LEATHER LEATHER

The beauty of **top grain** leather can be yours with this exquisite suite. Constructed of solid hardwood frame, no-sag springs and featuring **top grain** leather throughout. This suite will last a lifetime.

#### BOTH PIECES! SOFA & LOVESEAT

MADE IN CANADA WAS \$4998 **NOW \$2993**

**1/2 PRICE**  
**DINETTES**  
 SHOP EARLY FOR  
 BEST SELECTION

**3 PC.**  
**DINETTES**  
 from **\$249**

**5 PC.**  
**DINETTES**  
 from **\$349**

**7 PC.**  
**DINETTES**  
 from **\$449**

• FAST DELIVERY • FREE LAYAWAYS • EASY PAYMENT PLANS • 100% SATISFACTION

WE SERVICE  
 EVERYTHING  
 WE SELL

**ONTARIO CHESTERFIELD**  
**WHOLESALE**  
 725 MAIN ST. E. MILTON  
 (ACROSS FROM COPELAND LUMBER)  
**876-4488**

MON. - WED  
 10 - 6  
 THURS. & FRIDAY  
 10 - 9  
 SATURDAY 10 - 6  
 SUNDAY CLOSED

• ERIE ST. STRATFORD (519) 271-4488 3 LOCATIONS TO SERVE YOU • GUELPH AUTO MALL (519) 763-4477

## Networking for small business

Alex McKee, Georgetown resident and Chairman of Network International Inc. is pleased to announce the launch of seven associate offices across Canada.

"These offices are geared to meet the needs of small business owners or would-be owners who wish to sell, buy or buy into a business," said McKee. We have assisted clients who have bought, sold or invested into businesses valued from as little as \$35,000 to as much as \$3,000,000.

Network International is the natural outgrowth of a phenomenon occurring across North America today. As large corporations continue to downsize, more and more people with skills and skills and capital are searching for quality opportunities to maintain some control over their financial destiny. A high priority option will be to buy or buy into a small business looking for committed management assistance and capital to allow for growth.

The demand for quality opportunities is increasing and the supply is diminishing because of three market factors. These are normal business acquisition activity, entrepreneurial immigration and corporate downsizing.

"Network International is the response to this small business acquisition explosion," stated McKee. It combines highly respected business professionals who have clients wishing to pursue business opportunities. These professionals have a worldwide network of contacts. Our state of the art technology called Biznet allows them to match data on each and every opportunity within our system. As a result, Network International becomes a source of capital as well as a source of businesses for sale. Biznet matches the needs of clients with each other regardless of which Network

Associate the client deals with.

"While we have invested thousands of dollars developing Biznet, our system is really based on the trust, integrity and business professionalism of our associates. We are pleased that our associates meet those exacting standards", he added.

McKee claims that the success of Network International is not the technology used in communicating data — it is the people who are respected in their community for trust, integrity and business professionalism. "No one can become a Network International Associate unless we are convinced that the individual meets the standard".

McKee went on to say that Network International really will become a true source of venture capital for small business. There are many sources of venture capital if you're looking for 1 million plus — there are virtually none that source \$50,000, \$100,000 or \$250,000. Network International will be able to match these amounts with the requirement of small business. In fact, Network International will become not only a trusted source to turn to when you want to buy or sell a business. It will soon become a real source of venture capital or specialized debt — a true merchant bank for small business.

Network International Inc. is also pleased to announce it has just completed its first opportunity. The Canadian home health care company known as Doncaster recently (Sept. 1) merged its Victoria, B.C. operations with Miller Mobility. "This deal was put together by J.A. McKee & Associates, a Network International licensee in Toronto," McKee pointed out.

For more information, call Alex McKee at (905) 568-2230.