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Hear Ye! Hear Ye! The Old Hide House in Acton has reopened. Oakville's Official Town Crier Betty Kading was part of the ceremonies Oct.8 during the celebration of Grand Re-Opening and made sure the message was heard far and wide. photo by Simon Wilson/HHTW

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Municipal Trust car leasing program

Municipal Trust has announced the launch of a new car lease product that is now available to its customers in all 27 Municipal Trust branches.

"We're very excited about being able to offer car leases to our customers," stated Robert Stewart, Vice-President of Marketing for Municipal Trust. :The banks here in Canada are not able to provide car leases so we see this offering as being an important advantage over the banks," he said.

Known as TrustLease, the Municipal Trust car leasing program offers its customers an open-ended lease which features no down payments, lower monthly payments and generally lower total financing costs when compared to traditional car

According to Tim Allan, Manager of the TrustLease program, automobile leasing is now the choice of financing for more than 40 per cent of all car purchases - up from only 20 per cent several years ago. Some car dealers say that leasing accounts for 75 per cent of their busi-

"Compared to our leasing competitors, we're very confident that our lease package delivers the best value for financing," stated Mr. Allan.

"We encourage our customers to shop around when looking for lease financing," Allan said. "In fact, if a Municipal Trust customer gets the same car for a lower monthly lease payment anywhere else based on exactly the same terms, we'll give that customer \$100. It's our guarantee that a customer will not waste their time when getting a quote from

Municipal Trust has headquarters in Barrie, Ontario. The company provides retail financial services and car leases through 27 Municipal Trust branches located exclusively in smaller cities and towns throughout Ontario.

In Georgetown, Municipal Trust is located at the corner of Main and James Streets. Telephone 873-4077.

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