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Money Concepts Takes the Confusion **Out of Integrated Financial Planning**

Many people today are confused by not only their own financial affairs, but confused with financial services and products that are available to them. Money Concepts, a financial planning firm, helps clients through the maze and provides cost effective advice and followup.

George Perdue, a partner in the Georgetown operation, says that Money Concepts offers an integrated set of financial services.

"Money Concepts has no bias because we have no financial products of our own. We get paid if we make money for our clients. At our disposal are the resources of numerous trust companies, mutual fund companies and tax sheltered investment companies.'

Perdue and the other financial planners, Brett Worby, Pierre Brianceau, Karen Perdue, and Peter Chaperlin help their clients develop and execute a financial plan unique to their goals and circumstances. The primary objectives include family finances, estate planning, retirement planning, tax planning, investment analysis, life and disability insurance, annuities, guaranteed investment certificates, and registered retirement savings plans.

"Once we analyze where a client is financially and what their objectives are, we prepare a written plan with a set of objectives" says Perdue. "There is no obligation to do anything else with us. Our recommendations are built on the client's situation and goals and on



The staff of Money Concepts Brett Worby, George Perdue, Pierre Brianceau, Karen Perdue, and Christine Wiensczyk invite you to visit their Guelph St. location.

our ability to shop the marketplace for products that are most cost effective. We are set up by computer for this purpose. It is quite a sophisticated system."

Perdue believes that the key to effective financial service today is client portfolio tracking and followup. "We have invested heavily in computer systems that allow the planners the time required for followup. Since we perform only this type of work, we have a focus on our clients portfolios. We are equipped to provide continuous performance review and this sets us aside from our competition." Most

other financial institutions are either trying to be all things to all people, says Perdue, are working part time, or are working with their own limited products. "We provide focused advice and analysis on a shop-the market basis along with consistent followup."

The Money Concepts Office in Georgetown is part of more than 450 offices across Canada, the United States, Australia, Great Britain, and the Bahamas. The local office is located at 348 Guelph Street, for those interested in the services, or telephone 873-

GEORGETOWN & DISTRICT MEMORIAL HOSPITAL

Notice of the Annual Meeting

The Annual Meeting of the Georgetown & District Memorial Hospital will be held at the North Halton Golf & Country Club at 7:30 p.m. on June 24, 1993

Special Guest Speaker: The Honourable Ruth Grier Minister of Health

All Welcome!

Agenda: 1. Opening remarks

- 2. Minutes of the Annual General Meeting held on June 25, 1992
- 3. Report of the Chair/Executive Director
- 4. Report of the Chief of Staff
- 5. Report of the President of the Hospital Volunteers Association
- 6. Auditor's Report
- 7. Report of the Treasurer
- 8. Appointment of Auditors for 1993-94
- 9. Address by the Hon. Ruth Grier, Minister of Health
- 10. By-law Amendments
- 11. Election of Directors
- 12. Adjournment

C. Smith Chair of the Board

J. Oliver Secretary

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Weekly Programme Schedule

for the week of JUNE 22nd to JUNE 25th, 1993 MONDAY THURSDAY

TV Story Time 6:00 Halton's Health 6:30 Noel Duignan's M.P.P. Waterfront Festival Parade

7:00 TUESDAY

8:00

Religion Optimists TV Bingo 6:00 7:00 Halton Hills Council

WEDNESDAY 5:30 TV Story Time 6:00 Community Calendar 6:30 Money in the Bank 7:00 Halton Seniors' Television

Milton Springers Gymnastics

Religion 6:00 Community Calendar 6:30 Change on Life 7:00 Sportszone Focus on Europe Germany Live 8:00 FRIDAY

5:30 Community Calendar 6:00 Sportszone Region Council

Check Schedule daily on Cable 4

TBA = To Be Announced (recently recorded programming) 853-1270