

WALKOUT

GEORGETOWN BARGAIN - \$185,000 Country-in-town. Large private ravine lot ly updated including bathroom and kitchen. New Walkout from kitchen to deck. Super recreation room with woodburning stove. Vendor wants this RMAC93-33 home to be sold quickly. RMAC93-48

THANK YOU for your pledges

BARGAIN

now for this super investment.

BARGAIN \$125,500 - BEAUTIFUL DUPLEX. Live

in one, rent the other. Upstairs apartment complete-

furnace and roof in 1992. Walk to "GO" station. Call

With your belp, Re/Max Blue Springs Realty (Halton) Corp. of Acton was able to achieve the greatest total in pledges of all the realtors in Halton!

HALTON HILLS

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Renee Chabassol



Realty (Halton)

Allan Chabassol Broker/Owner

Women's real estate organization in place

The first general meeting of a new national networking and referral organization of women real estate industry professionals is being held at the Mississauga Real Estate Board offices at 33 City Centre Drive on Thursday at 12:30 p.m. Mississauga Mayor Hazel McCallion will be on hand to kickoff the first meeting.

The organization, which calls itself The Canadian Women's Association of Real Estate Industry Professionals, aims to provide a forum and a network for bringing women real estate industry professionals, including realtors, real estate lawyers, appraisers, lenders

and mortgage brokers, together to promote communication, cooperation, mutual business support, professional development and community involvement.

The association is spearheaded by Century 21 Kingsbury Realtor Lily Grant. "The idea was born out of a simple question of how to expand some networking connections, and has now turned into an almost full-time organizational venture," says Grant. Grant adds that the organization will also provide educational seminars for the public, a mentoring program for youth in the community and will consider establishing a retirement fund and a disability insurance plan for its members.

"Everything is snowballing right now. The level of interest shown so far has been tremendous. This organization will serve as the collective voice of industry professionals and, as such, we plan to provide leadership and professional development programs for our members, influence government policy-making as it relates to our industry, and work toward community improvements," says Grant.

Nancy Kelmen, of NRS Brand Realty Inc. in Georgetown, will be attending the Thursday meetings as the local representative.

Try working with your home mortgage

By Andrew Mackenzie

Mortgages. To many of us this word brings fear, while to others, a sigh of grudging acceptance. Mortgages are a fact of life for most home owners in Canada. The day the mortgage is finally paid off is considered a day of celebration. To many people, the overhanging mortgage is seen as a barrier to other financial planning necessities, such as RRSP's. This problem can be overcome with a simple approach.

Contributing to RRSP's can be combined with paying the mortgage off early. It sounds unbelievable,

planning.

Here's how it works. Get a 25year mortgage, but pretend it's a 15year mortgage and put the extra money into an RRSP. The RRSP will get you a refund, in the form of a cheque, from the government. Use the refund to pay down the mortgage. This approach results in the mortgage being paid off approximately six years early. In addition, you will have an accumulated RRSP, after 19 years, that will be larger than contributing an amount equal to your mortgage payment

but it is possible with just a little after the 15-year mortgage is paid

This approach allows your mortgage to be eliminated early and give you the basis for an early, comfortable retirement. With a little planning, you can make your money do the most for you. Believe it or not, your goals can be achieved!

If you have any questions about mortgages, or other financial planning concerns, Andrew can be reached at 877-5495 or 450-1500. Or go and see him at 2 County Court Blvd. in Brampton at Investors Group.



Re/Max Ontario-Atlantic Canada Inc. held an awards ceremony honoring its agents for outstanding sales achievement. Pictured above is Heather (Whiting) Scotland and Bill Lamberink, associate brokers representing Re/Max Blue Spring Realty (Halton) Corp. in Acton who where award recipients.

photo by Simon Wilson/HHTW



Local realtors of the Brampton Real Estate Board challenged each other on the fitness trail at Cedarvale Park in Georgetown today (Wednesday) as part of the activities taking place for Participaction Week. Pictured above from left is, Damion Nikic, Broker/Owner of Royal Realty (Halton) Ltd., Finn Poulstrup, Manager of Arthur F. Johnson & Associates Ltd., Gary Brand, Broker/Owner of NRS Brand Realty Inc., Jim Akers, Broker/Manager of Countrywide All-Pro Realty Inc., Allan Robertson, Manager of Royal LePage Real Estate Services Ltd., seen here jumping at the chance to prove their abilities.