


# Taking care of Business

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## Atheneum adapts to change

Adapting to change is never easy. Larry Biggin, a recent member of the Halton Hills Chamber of Commerce, believes his consulting firm, Atheneum Learning Corporation, holds the key to coping with what he refers to as the "accelerating pace of change."

Larry, his wife and two boys are new residents of Georgetown. They made the move from the Toronto area to live up to their number one value - which is family and proximity to grandparents and other rela-

tives. Larry firmly believes that Dan Stamp, Chairman of the Atheneum Learning Corporation, best describes the unique position and success of the programs that Atheneum consultants conduct. Stamp says "Changes in the marketplace are no longer evolutionary, they are revolutionary. Organizations of every sort need to recognize this to be able to thrive, not merely survive in the 90's". "The programs we offer," said

Biggin, "Thinking Strategically", 'Building Interdependent Relationships' and 'Performance Breakthroughs', teach companies specific skills needed to maintain a strong position in the complex and ever-changing workplace."

Larry emphasizes there is an inordinate amount of pressure placed upon an organization to increase productivity. Not only are organizations required to step up productivity to remain competitive in today's market, but they are constantly aware that innovation, flexibility and high levels of quality in both services and products are factors that contribute to survival.

The business units, "Thinking Strategically, Building Interdependent Relationships" and "Performance Breakthroughs" are the best approach to achieving innovative and profitable workstyles because of the way we train our clientele. The corporations emphasizes up-to-date theory, appropriate skills development and reinforced habits. These key elements are the "flesh and blood" of their training process. "When they come together we achieve a change in behavior and that change is exactly what clients are seeking when they sign up for our workshops," says Larry.

Larry Biggin can be contacted at 873-4919.



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 Better than competitive rates.



The Toronto Dominion Bank in the Miracle Food Mart plaza on Guelph St. in Georgetown, celebrated its first year anniversary last Friday. Branch manager Dave Adair asked TD customer Catherine Leslie to pull out the winning ballot of a Carole Black print the branch gave away in draw for their loyal patrons. The name on the winning ballot was Ian Elford of R.R.# 1 Terra Cotta.  
 photo by Simon Wilson/HHTW

## Psychotherapist opens office

Depression? Marital problems? Substance abuse? Parent-child conflict? Child abuse? Divorce? General dissatisfaction with life?

We all go through difficult times during our lives. Sometimes the problems are small and we weather them but sometimes we need professional help.

The limited amount of services available in North Halton has often meant that our residents had to make the trip into Toronto, Guelph or south Halton to get the support they needed. Now, however, these concerns can be dealt with, in complete confidentiality, in our own community.

Elayne Tanner, a qualified professional Social Worker and a resident of the area, has recently opened an office in North Halton. Ms. Tanner has spent many years gaining the necessary qualifications and as a result, has not only undergraduate degrees in psychology and social work, but also a Master of Social Work degree, a graduate diploma in Social Administration and certification by the Ontario College of Certified Social

Workers. This theoretical background, combined with 15 years of practical experience in diverse areas, gives Ms. Tanner a wide range of knowledge from which to draw.

Along with individual, marriage and family counseling, Ms. Tanner has also worked extensively with child and adult survivors of sexual abuse, as well as with children experiencing behavior problems due to divorce, learning disabilities and attention deficit disorder. The use of play therapy to build self-esteem is an important component of the work that Ms. Tanner does with children.

One issue that Ms. Tanner became aware of when assessing the needs of our community was the fact that, in a small town, people are concerned about being seen attending a psychotherapist's office. Ms. Tanner's easily accessible office is in a rural setting where privacy is guaranteed.

Elayne Tanner can be reached at 416-854-0801.

## New rules in real estate

A new regulation adopted by the Canadian Real Estate Association requires real estate salespeople to give full disclosure to prospective home buyers.

Salespeople must inform prospective buyers directly that they are paid by the vendor, and are therefore acting in the vendor's best interest. This includes those employed by the brokerage that listed the house, and the brokerage that introduced the buyer to the property.

At the same time, the regulation also requires real estate salespeople to treat purchasers fair and honestly, according to Richard Weima, president of the Oakville, Milton and District Real Estate Board. "Agency disclosure is just one more assurance to the public of our commitment to integrity and ethical behavior."



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