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## Hoard and estate specialists

When John Rafauli established WeMove-It.com, he couldn't have imagined that 11 years later he would be a hoard specialist with most of his business geared to assisting with hoarding and estate clean-out.

"In the beginning we did strictly moving. Our focus has changed," says Rafauli.

While moving the contents of someone's home requires a high level of care, assisting with a hoarding situation or the clearing out of a property after a death, requires care on the next level, according to Rafauli.

In the event of a death, family members get caught up in the sentiment and find it difficult to deal with sorting through a lifetime of collected items.

The WeMove-It.com team collects cherished items such as family photos, jewellery, cash and personal items and gives them to the family. WeMove-It.com will host an online auction for items the family wishes to sell, otherwise items are donated and recycled whenever possible.

In hoarding situations, the process can take longer as the team works with the client to minimize the emotional impact.

"We don't just go in and throw everything away," Rafauli explains, adding that when the work is done the client is happy.

That work includes deep cleaning, junk removal, ripping out carpets and laying new floors as well as repairs and renovations. Rafauli works with trusted contractors to help return homes to a liveable state.

Before taking on a job, there is a site visit, assessment and free estimate. It's also

important that Rafauli makes a positive connection with the client when dealing with a hoard or estate service. Although social workers are often involved, he can be the first to offer assistance to the client and their family. His team works alongside clients during the cleanup while providing personal assistance to reduce their stress and anxiety.

His reputation as a hoard specialist has resulted in referrals through Halton and Niagara Region social services, North York General Hospital, and Mississauga's fire department.

The goal is to give the client a clean and safe home, a place where they can entertain again. For some it has been years, even decades since they've had family and friends visit.

"Every day is a new situation," says Rafauli. There are some sad situations, he admits, like when a spouse has died and the survivor has been overwhelmed and unable to cope with the property, family heirlooms and other possessions. This can also lead to hoarding.

Helping clients remediate their hoard situation and returning their home to a liveable state is rewarding, Rafauli says. Our team will ensure confidentially and a caring conversation.

WeMove-It.com offers free estimates in Halton, Peel and Niagara regions as well as Hamilton and Toronto areas.

To book a consultation call **1-844-866-8348** and for more details visit **www.WeMove-It.com**



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