## lead matters | Real Estate Deposits

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Q

What happens if the purchaser of my home is unable to close the transaction?







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We are now in a time of dramatically falling house prices which is very disturbing to someone who purchased a home in February, 2022, closing in July. We are finding major problems with banks financing the transaction and the misconception that you can only lose your deposit. I will give you an example that we are seeing right now in our real estate practice. Client's buy a house competing with 20 other buyers and reach a firm binding agreement to buy a \$1.3 million property in February with a \$50,000.00 deposit closing in July. Here is what can happen. The bank that committed to lend you \$1 million realizes the value of the house after obtaining their appraisal, now is under \$1 million and backs out of their commitment. The banks always have a way out. Client's regularly think they are only in jeopardy for the deposit. This is not true. When you back out of the \$1.3 million deal and the sellers scramble to sell in today's market at the present value of \$1 million you are held liable for the loss of \$300,000.00 not just the deposit.

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#### **OPINION**

### PLEASE KEEP OUR DOG PARK CLEAN

OK. I can't stand it anymore. The Town of Halton Hills has just built a beautiful dog park on Trafalgar Road. All dogs poop. Big dogs. Small dogs. Short dogs. Tall dogs. Your dog. My dog. Responsible dog owners pick up their dog's poop. But some don't: the idiot (nincompoop), the person who doesn't care (party pooper), or the just too tired (pooped out).

Now, some folks just might miss their dog's business, not paying attention. As a result, the park is a mess.

Three months ago, I took two green garbage bags and a shovel. I filled them up from less than half the park. Upon my most recent visit, the park was worse. When a golfer is approaching the green with a shot, a hole is often left in the turf. It's called a ball mark; it is the maker's responsibility to repair it.

Often, inexperienced golfers do not repair their ball marks. Hence, the following piece of etiquette: repair your mark and another. All experienced golfers follow this tradition.

I submit that if we treat the dog park like a golf green, it will soon be more enjoyable for all. In other words, if your dog poops, then pick up that one and another.

If you don't see your dog poop, then pick up somebody else's. Let's call it 'The Stoop and Scoop the Poop Challenge'. The idea is to make the park a place where we can all enjoy the outing. Park users, you need to give a crap, if your dog does.

DON ABLETT HALTON HILLS

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