# **A Final Gift to Your Family**

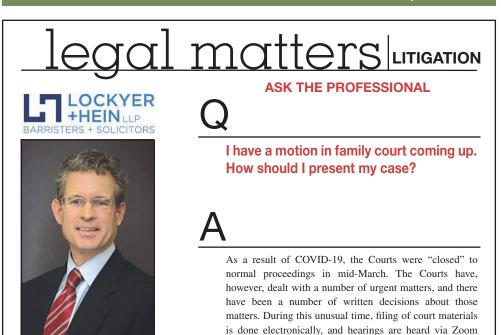
Prearranging your burial or cremation is the last gift you can give your family. It releases them from having to quickly make decisions in their time of grief. It also frees them from the need to pay costs associated with your cemetery arrangements.

Contact one of our family counsellors to discuss your wishes and options.

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videoconferencing. With this format, the Court is especially

interested in maintaining efficiency and manageability.

A consistent message communicated by the Court from the

decisions we have seen is that court materials must (still)

comply with the rules of the Court and evidence. Moreover, it is very important that materials filed are clear, concise,

and relevant. The "KISS" principle certainly applies as

Judges do not want to have to sift through volumes of

information that is petty, irrelevant and scandalous - they

did not really like that before. Consider: What your case is

about? What do you have to prove? And how can you make

your points in an informative and efficient manner that does

not wade into inflammatory rhetoric that can sometimes permeate family law court filings. Keep it short, to the point,

and take the high road whenever possible. We are happy to

meet you for a free consultation about your matter at one of

our three offices, including 8 Guelph Street, Georgetown, in

the Lounsbury Life & Group Insurance Benefits building.

The advice offered in this column is intended for informational purposes only. Use of this column is not intended to replace or substitute any professional, financial, medical, legal, or other professional advice.

## ■ NEWS STARTUP WORKING TO SOLVE COVID-19 SUPPLY CHAIN PROBLEMS

### SMARTRICITY

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A Georgetown startup is innovating as part of a project to produce crucial ventilators to fight the COVID-19 pandemic.

Smartricity Inc., based in Georgetown, specializes in mining, food processing, renewable energy, and the industrial sector, and has been brought on to the ventilator production project by Baylis Medical to solve the unique problem of how to supply, build, and support the ventilator supply chain used in Canada and internationally.

"The world is in panic mode right now," said Michael Sonsogno, Smartricity cofounder and CEO. "We are seeing the virus spread and evolve daily. Global demand for ventilators is in the millions. The need for this critical medical device is giving Smartricity, and other companies, the opportunity to take a look at all aspects of this essential technology."

Sonsogno said the supply chains developed in North America by this project will

benefit patients and health-care systems around the world.

Smartricity's role in the project is to innovate the supply chain and procurement of blower motors, a critical component of the ventilators.

"While Smartricity has always focused on supporting the critical machine market, this assignment is unique," said Mike Cowen, co-founder and COO of Smartricity. "We are working with numerous companies on this mission-critical project."

While Smartricity has worked with some of the involved partners before, Cowen said this is a unique project.

"It's not often that electric motors are involved in supporting the fight against a global pandemic. The ventilator blowers are a critical component and right now, global demand is exceeding capacity, he said. While a project like this often has a scope of nine to 18 months for planning, modelling, and prototyping, demand for ventilators worldwide has reduced the timeline to weeks.

"We believe and hope that over the next several months the global demand for ventilators will drop, and hospitals will be treating fewer coronavirus patients, thereby easing demand for this life-saving equipment," Sonsogno said. "Globally, there is a realization that the supply chains supporting ventilators and other medical equipment are in need of significant improvement."

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