



**Cathy Graham-Smith**  
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**OPEN HOUSE SATURDAY 2-4 PM**  
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**28 FALUDON DRIVE**  
**POPULAR "COUNTRY SQUIRE" MODEL**  
This 4 Bedroom, 4 Level Backsplit Offers Plenty Of Space For Your Growing Family. Hardwood Flooring, Updated Kitchen & Baths & More! Family Friendly Area.  
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**\$695,000**  
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Great Bungalow On Private Crescent Location With Huge Pie Shaped Lot! Hardwood Floors, Spectacular Reno'd Bath, Finished Basement, Inground Pool, Detached Double Garage! Check It Out Today! Call Cathy For Your Private Viewing!

*Experience, Integrity & Full Service Always!*

## 6 Habits You Need To Successfully Invest For Retirement

There's no doubt that investing is part of our job now. Canadians need higher returns that come from investing to fund their home, their kids education, help their parents and retire well. There are some key habits that anyone can develop in order to be a successful investor. However, succeeding as an investor is not necessarily about building a mountain of money -- it's about building wealth on your terms to meet your goals.



### Recognize your strengths:

The successful people put their time to where it serves them best. For most of us, that doesn't mean investing. If you're a writer, write. If you're a manager, manage. If you're a driver, drive. You'll make far more money doing what you do well and outsourcing the investment side to a professional.

### Be humble about everything else:

Even the most experienced and successful investors play the long game because beating the market is extremely difficult, almost impossible. Even on a single stock trade, an amateur investor is placing a bet, usually against a professional investor. You're betting that the stock will go up, and the person on the other side is betting it will go down. That's fine if you're the gambling type. But successful people recognize that they can't consistently win that game. Nobody can.

### Know who's working for whom:

Successful investors are usually tough when it comes to having their money managed. They set clear expectations and boundaries, and expect to pay a fair price for good service. They don't put up with tone-deaf or condescending financial advisors, and they don't sit around swallowing big mutual fund fees.

### Delay gratification:

It's basic, but true. Of course we'd all like to spend all the dollars flowing in as soon as they hit our accounts. Successful investors understand that they need to make their current selves happy -- but also their future selves.

### Be open to new technology:

Don't be afraid to consider and adopt new technology. Successful investors pay their future selves first by automating their saving and investing. People who are comfortable with technology have a big advantage when it comes to building wealth.

### Define your own success:

Knowing yourself as an investor and defining your goals is crucial. The most successful investors aren't on a mission to save as much as they can. They're on a mission to meet their own specific objectives, which means spending a lot of time in the beginning and defining (and redefining) their goals along the way.

For more personal finance tips, sign-up for our free Nest Wealth newsletter:  
[learn.nestwealth.com/newsletter](http://learn.nestwealth.com/newsletter)



**Deanna Ball**  
Sales Representative  
**647-821-2301**  
www.royallege.ca



**36 Scotch Street, Erin** **List Price: \$630,000**

**Open House Saturday 2-4pm - hosted by Leslee Davis**  
**Open House Sunday 2-4pm - hosted by Deanna Ball**  
This is the Perfect Family Home on a quiet, family oriented street close to schools, parks and the town of Erin. This lovely home has been freshly painted and boasts an updated Kitchen with all new stainless steel appliances (cabinets & countertop ~ 2018). A new Furnace has been professionally installed in January 2018. Renovated bathroom on the Upper Floor. The Recreation Room on the Lower Level is the perfect place to relax by the cozy Gas Fireplace. The large and private backyard includes a play structure and garden shed. This home has it all - just move in!

## Get What You're Askin Go With Baskin.

ALL THE INFO YOU NEED IS ONE CALL AWAY



Cell: 905-867-3280  
Email: [mbaskin@remaxcentre.ca](mailto:mbaskin@remaxcentre.ca)  
Website: [www.gtown.ca](http://www.gtown.ca)

**Marc Baskin**  
SALES REPRESENTATIVE



### Coming Soon

Spacious 4 bedroom home on one of Georgetown Souths most sought after streets. Many recent upgrades, large lot and attention to detail owners will make this a great move for you. Call Marc now for more details. 905-867-3280

## Upscale Family Home...Thousands Spent In Upgrades!!!



**IMPRESSIVE 3 BEDROOM HOME!**  
Patterned concrete drive, walkway & stone front adds curb appeal to this stunning home! Open-concept main flr w/ 9ft ceilings, granite counters, centre island, crown moulding, great room, generous bdrm sizes, loft with skylight, fenced yard, stamped concrete patio, & more!! You don't want to miss this one \$689,000



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