

HOME, LAWN & GARDEN

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The Halton Window & Door Company co-owners Mike Patterson (left) and Anthony Maan, stand proudly in front of their truck. The company showroom is located at 374 Guelph St., at the corner of Guelph St. and Delrex Blvd.

The Halton Window & Door Company has the answers

Is the lowest price the best value?

Very, very rarely is the lowest price the best value, says Anthony Maan, co-owner of Halton Window & Door Company.

Over the years we've seen people who have paid far too little and far too much for their windows and doors either one is not good value, he says.

Many companies believe that people are looking for the cheapest price and that's just not my experience with homeowners.

People today are far more educated about renovations, Maan says, and most people understand the old saying, "You get what you pay for." That is very much the case in the window and door business. Homeowners understand the difference between lowest price and best value and in almost every case choose the better value over the lowest price.

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