

# BUSINESS

*Lamothe and Associates*

## Local company receives honor

Lamothe & Associates Inc. was one of 10 agencies worldwide, and one of two in Canada, that have been accredited as a "Certificated Administrative Agency" under UL's new program designed to recognize the top agencies that work with them to obtain product safety approvals for such products as telephones and computers.

Moe Lamothe was informed recently by Underwriters Laboratories Inc. of Northbrook, IL.

M.A. Lamothe & Associates Inc. is a Canadian company which has always been located in Georgetown. They have been in the product safety approval business for 15 years but they still consider it a great honour and achievement to be amongst this first and rather exclusive group of "Certificated Agents" appointed by UL. Lamothe's clients are located around the world with particularly strong representation from the USA and Far East.

UL is one of the leading safety approval authorities in the world. Recently, their familiar 'UL' in a circle logo was given equal status in Canada to the Canadian Standards Association's 'CSA' mark for product safety. To qualify for UL's recently announced "Certificated Agency" program, an agency must demonstrate a sustained high level of competence and integrity for each product category for which accreditation is granted.

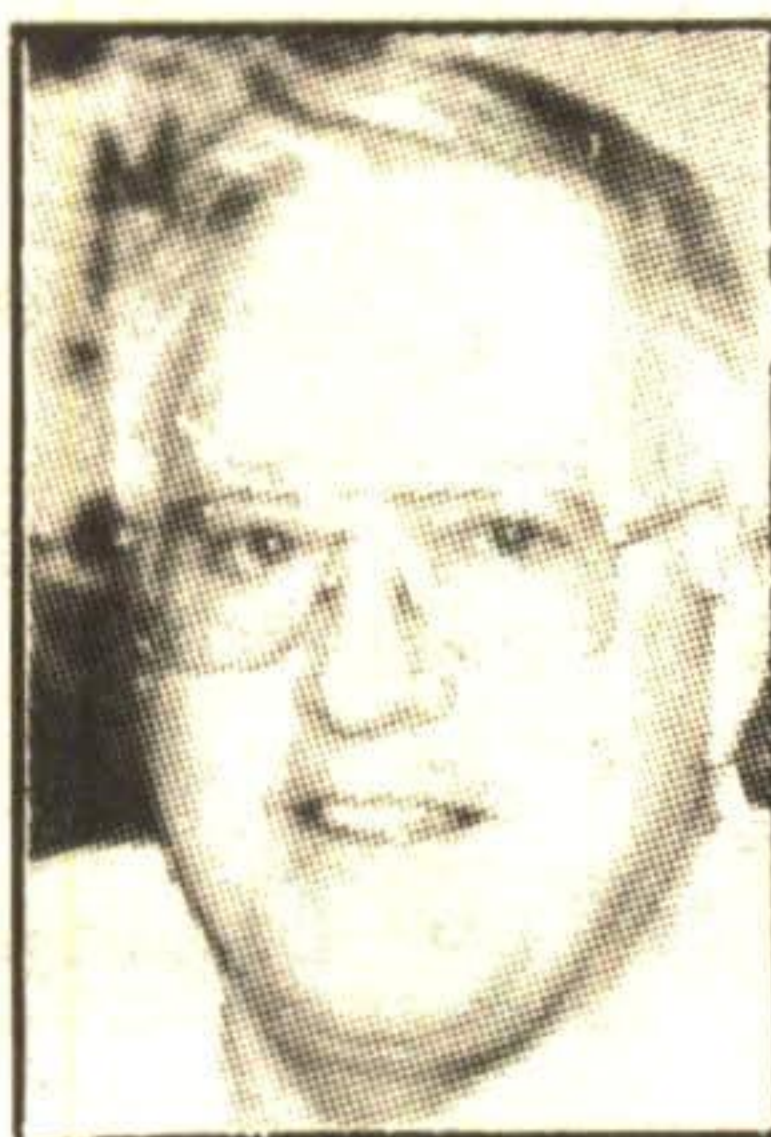
Lamothe said "This program will provide our clients with an even higher degree of confidence in our abili-

ties to serve their needs." UL looks at overall agent integrity and competency, auditing such things as the use of proper procedures, timeliness of responses to clients and to UL, etc. For categories that CA status has been granted, a minimum of eight submissions must have been completed. While this does not sound like many, most agencies will take two to three years to accumulate sufficient experience to qualify for just one category. To count, each submission must have been completed with no serious problems and on a timely basis. M.A. Lamothe & Associates Inc. qualified for nine categories!

To ensure a consistently high and uniform appraisal, the evaluation audit used by UL is a subset of the international ISO 9000 Quality Management requirements.

Lamothe credited the early recognition to several factors including their professional approach to product testing and their highly computerized reporting and record keeping procedures. UL was very impressed both by the ease with which the older records could be located and by the completeness of the records. This is an essential part of the auditing procedure since UL requires all records to be available for an extended period of time.

Recently Lamothe decided to make their computer expertise available to local computer users by offering consulting and training. Lamothe is also the president of the local computer users' groups and is involved in the yearly "Classics Against Cancer" auto show.



MOE LAMOTHE



Diane and Bob Crawford, new owners at Georgetown Yarn and Crafts at Georgetown Marketplace Mall, display some of the crafts and wool available at the store, which they have recently taken over. Diane, an employee of the store for the past eight years, says she always wanted to own her own business, and hopes to carry on the same service local customers have come to expect from the store over the years. The store will be carrying more sewing supplies, as well as introducing crafts and craft classes in the future.

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