

**655** In Memoriams

**PAYNTER, CHARLES** -- In loving memory of our brother who passed away February 19, 1992.  
We sadly miss you Charlie  
We can always feel the empty space  
Of you not being with us.  
But the loving memories of you  
Will always be forever in our hearts.  
We will always miss you Charlie.  
Sadly missed and always remembered  
by your brother Dick and wife Ruth.

**PEAVOY, Thomas Howard** -- In loving memory of a dear husband, father and grandfather who passed away suddenly February 10, 1987.  
Sadly missed along life's way,  
Quietly remembered every day,  
No longer in our life to share,  
But in our hearts, he's always there.  
Lovingly remembered by wife Vera and family.

**STEVENS, Chester Eaton** -- In memory of a dear husband, father, and grandfather, who passed away on February 19, 1992.  
Your presence we miss,  
Your memory we treasure,  
Loving you always,  
Forgetting you never.  
Lovingly remembered by  
Win.(Freda) and family.

**WALKER, June Carole** -- In memory of a dear friend who passed away February 13, 1992.  
As time unfolds another year  
Memories keep you ever near  
Silent thoughts of times together  
Hold memories that will last forever.  
Sadly missed by her friend Marilyn.

**675** Announcements

**FUNDRAISING** -- Call us toll free to talk about how MacMillan's innovative fundraising techniques can make your 1993 campaign an overwhelming success! 1-800-387-4039.

**680** Coming events

**DOG OBEDIENCE CLASSES**  
Beginner or Advanced classes commencing February 22nd, 1993. To register or for further information call Christine at:  
**TAMAR KENNELS REG'D**  
**519-856-4363**

**Georgetown & District Seniors Associations**  
General Meeting for all Seniors will be held on Wednesday, February 17, 1993 at 2:00 p.m. in Holy Cross Parish Hall. Subject: SENIORS CENTRE TEMPORARY LOCATION

**GEORGETOWN** Horticultural Society will meet Wed. Feb. 17 - 8 pm. Knox Presbyterian Church, Georgetown. Guest speaker. Topic -- Flowers for dried arrangements - growing, drying, preserving and use. Logo Contest. Door prizes, refreshments. All welcome. For information call 877-6288.

**785** Driving Schools

**STAR Driving School.** Introductory driving lessons only \$20. Pickup and drop off free. 458-6981

**685** Personals

**THE NORTH HALTON DISTRESS & INFORMATION CENTRE** is a FREE confidential, 24 hour telephone service for information and referral for the following groups.  
Alcoholics Anonymous, Al Anon, Alateen, Drug Addiction programs, Abuse & Assault Services, (878-8555) Support Services, Self Help Groups, Senior's Services, Counselling Services, Youth Services, Government Agencies, plus others. Call **877-1211**

**700** Home improvements

**GARAGE Door Services.** Openers installed, \$45. Door springs replaced. Professional service. Easy-Up Doors, 873-9867.

**710** Painting & decorating

**J.J. PAINTING, RENOVATIONS & REPAIRS** -- Painting, interior & exterior, paper & vinyl hanging, ceramic & vinyl tile & drywall. FREE ESTIMATES. Phone John 873-6839 or 873-8430

**725** Dressmaking tailoring

**SEAMSTRESS** skillful in alterations, design/creation. Specialty fabrics, also leather. Home consultations. Brides welcome. Suzan, 873-2497. Leave message.

**760** Private tutoring /schools

**TUTOR** available for French. High school and Public school levels. Reasonable rates. Tony 873-8831

**770** Daycare available

**EXPERIENCED daycare** available in my home, full or part-time. Nutritious meals, crafts, & outings. Receipts available. Call Eva 853-0383

**Daycare** available in my home near Hwy 7 and 6th line. Clean, non-smoking, no pets, large yard, receipts. Call 873-8271.

**DAYCARE** available ages 1 1/2 and up, smoke free, hot lunches, crafts, swing set and sand box in backyard. Close to park. Near George Kennedy area. Before and after school kids welcome. Call 873-9674

**DAYCARE TELEPHONE DIRECTORY!**

For a list of daycare providers in your area.

**CALL: 873-4163**

Providers also needed now to list on directory.

**DEPENDABLE** full/parttime childcare available in my home (Delrex/Metcalf). Children 2 years and older. Nutritious lunches, snacks and outings. References available upon request call Kathy 873-2608

**DEPENDABLE** safe daycare available for kids 1 year and older from mother of 1 infant. Nursing background. Large house, fenced yard. Receipts and references upon request. 873-8396

# Nikic honored as top Royal City agent

Even though the economic climate hasn't been the greatest, Acton realtor Damian Nikic of Royal City Halton has managed to top his company in sales again.

At the annual company awards, Nikic emerged as top agent out of nearly 300 Royal City agents from all over central Ontario, capturing the honors in all four categories, which included top sales, top listings, top volume and most number of units.

"It's been a good year," says Nikic. "A very good year. Of course, it's been tough, where everyone must work twice as hard to earn less money, but I'm pleased."

The figures show how much difference there is in the current market. In 1989, during the peak of the real estate boom, Nikic was credited with 119 units, (calculated on listings and sales)

while the 1992 figures show him to have amassed 90.

When asked what he attributes his sales success to, Nikic is quick to answer.

"One must have a complete knowledge of the market, give the customer excellent service and, above all, be completely honest with the client," says Nikic.

"Often," he added, "people are afraid to tell it like it is; but the agent must give an honest opinion, based on knowledge of the market."

Nikic also feels real estate agents don't really sell the house, rather offer a service of matching the client to the proper property.

"In the end, all clients must make their own decision to buy," says Nikic, "All I do is show them the house and advise them of the market trends, so they can buy within their needs."

"All clients want the best deal, which is understandable," continues Nikic. "But what is the 'best deal?' One that is good today could be bad tomorrow, and sometimes an apparently low priced house could end up costing a great deal more money if the client must repair or renovate part of the structure."

Nikic recommends people should find an agent they like and trust, and stick with them. If they trust the agent, and that trust is never broken, both parties benefit.

"Selling real estate is sometimes quite a challenge," says Nikic, "And I enjoy that challenge. But above all, I enjoy helping people. And if helping people requires my advising them not to buy in a certain situation, then I will tell them. After all, they must remember, there will always be another house."



DAMIAN NIKIC

## JOHNSTON & DANIEL Limited Realtor

Cheltenham 416-838-3830 Tor./Bram. 416-846-2270

### STANDARD OF EXCELLENCE

#### CALEDON HILLS

\$389,000 - Bungalow, 5 bedrooms, 2 fireplaces, wrap around deck all on 3 acres. Call G. Jackson\* 846-2270.

#### MINI HORSE FARM

\$529,000 - Your horse will love the barn & training tracks, 3000 sq. ft. house with pool. G. Jackson\* 846-2270.



#### 45 ACRES CHARMING STONE RESIDENCE, BARN, - CAMPBELLVILLE

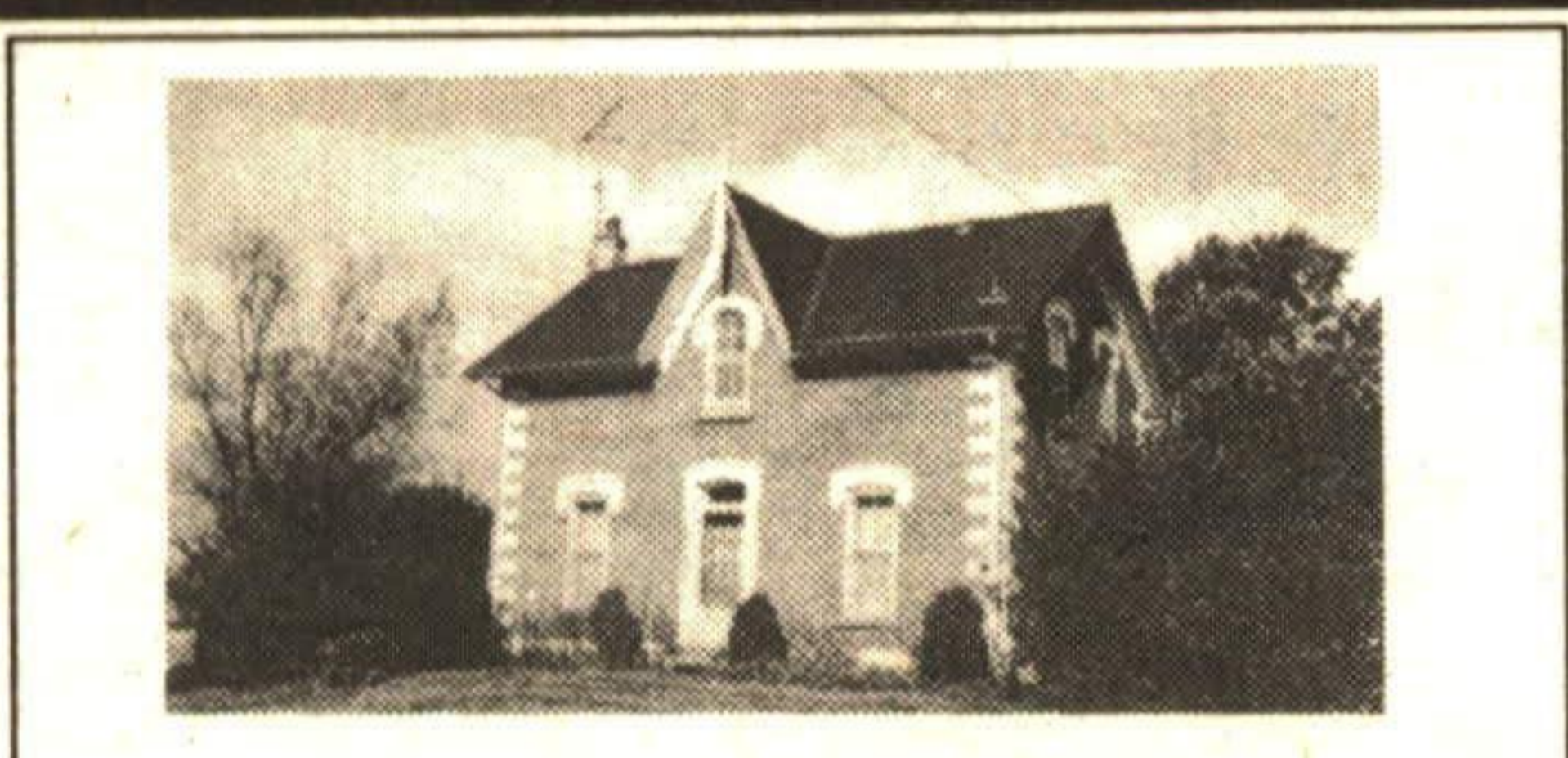
This delightful century home sits well back. In the summer it is almost hidden by the trees. Thoughtfully restored it has kept its endearing features (wide board floors, pine clad deep windows) and gained a few modern conveniences. Offering 3 large bdrms, separate dining room, study, fam. rm. with exposed stone walls and beams, large farmhouse kit., fp in liv. rm with Elmira insert, oil heat, good water, mn. floor laundry, powder room and too many more features to mention. Call Gladys Scott\* 416-838-3830.

#### STARTING OUT OR RETIRING?

Lovely little two bedroom home with 3rd bedroom and rec room in basement. Great oak kitchen with built-ins and gleaming maple floors throughout. Owner may consider rent-to-own. Call Candis Roussos\* 838-3830.

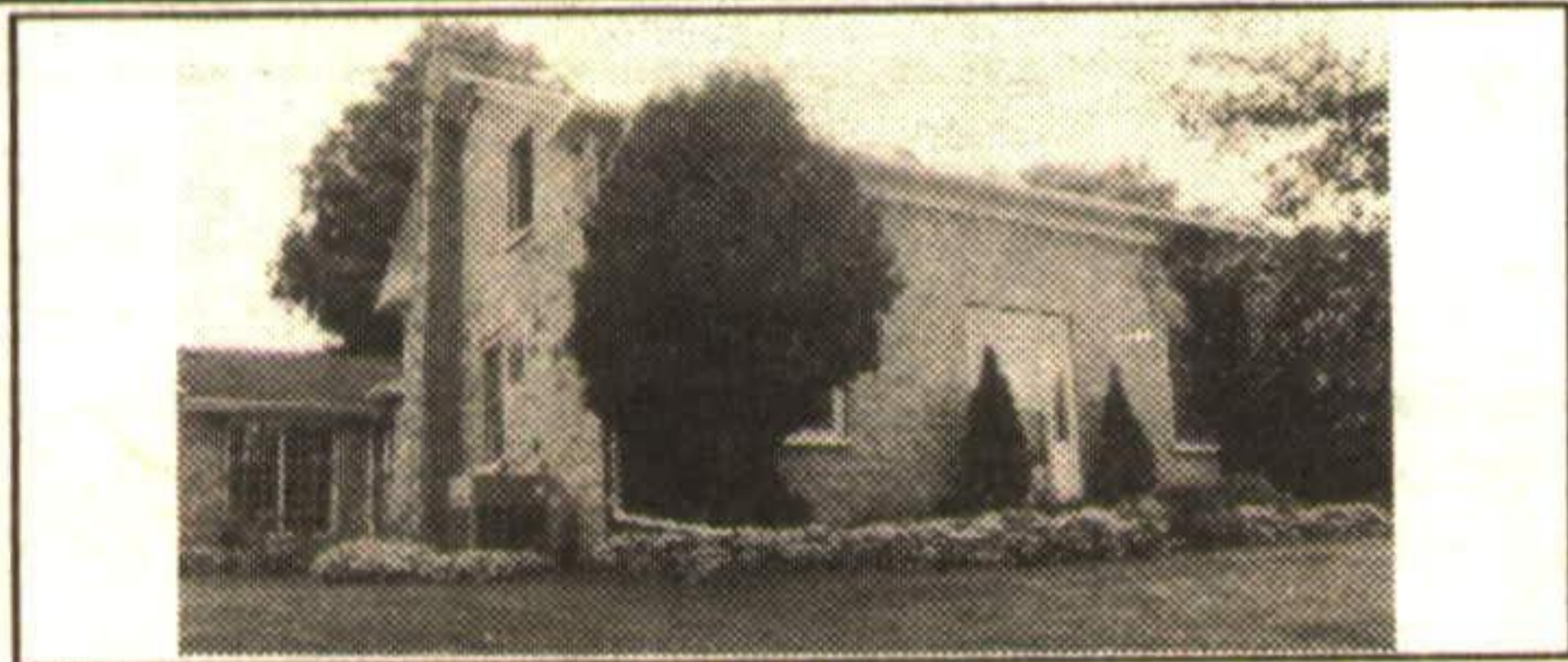
#### BEAUTIFUL BELFOUNTAIN

\$469,000 - 4 bedroom estate home, 3+ acres minutes to Caledon Ski Club & Devils Pulpit. Hiking on Bruce Trail. J. Ronald\* 846-2270.



#### 10 PRETTY AC - HUGE BARN \$339,000

This home says 'welcome' as you walk through the door. By no means perfect, but well worth adding the finishing touches. At present there are 5 bedrooms, cosy sitting room, farmhouse kitchen with woodstove, main floor laundry. Pine board floors and pine clad windows in living room. Pool too - above ground. Pottery workshop too. 2 car garage. Magnificent maples line the driveway. You should see this one - soon. Call Gladys Scott\* 416-838-3830.



#### TREASURED HEIRLOOM STONE COTTAGE

A delightful reminder of the way we were (1850 and all that). This charming home offers 3 bdrms., formal parlour, office, and a den in the new addition. Main floor laundry and powder room, attached garage, two small outbuildings. All this and more is located on 2.47 acres in a charming hamlet south and east of Cambridge. Asking price is \$395,000. If you are in the market for something distinctive and charming, don't discount this one before you've seen it. Call Gladys Scott\* 416-838-3830.



#### BI-LEVEL IN 15 ACRES, TREES

Convenient Spyside location, only 10 minutes 401 & 25, roomy 3 or more bedrooms, 1 1/2 baths (jacuzzi), screened summer room, playroom or family room, no basement, wood heat with electric back-up, spiral staircase to our tree-top living, yet it is different as it does need some upgrading, but what a setting, there is a pond for skating, two car garage/workshop, small conservatory, and privacy, asking only \$279,000. Call Gladys Scott\* 416-838-3830.

**A GREAT START**  
A clean, well-maintained "B" model! River Run townhome with upgraded carpeting throughout. Single car garage. Good complex. Newly listed at \$134,000. Call Madeline Davies\*. 92-2-515

**OPPORTUNITY KNOCKS!**  
Excellent opportunity to operate at home business. Currently operating as corner variety store. 2 storey home contains 2 apartments. Prime Huttonville location with great potential all for only \$249,900. Call Madeline Davies\*. 93-2-121

**GRAB YOUR HOUSE PLANS**      **LOTS FOR SALE**      **DAYBREAK AND SUNSET**

**LOTS TO SAVE**

Excellent two acre building lot south of Hwy. #7. Ideal setting for your country home. Exceptionally good well already on lot and driveway is in. Don't hesitate. \$119,000. Call Madeline Davies\*. 92-469

Enjoy both and the hours in between at this beautiful waterfront building lot on Georgian Bay at Collingwood. A rare opportunity to build your dream home or cottage by the bay within walking distance to downtown. \$149,000. Call Madeline Davies\*. 92-2-256

**Madeline Davies** BUS. 877-5165  
Sales Rep.\* TOR. 874-3040  
ERIN 833-9714  
RES. 873-6588

**ARTHUR F. JOHNSON & ASSOCIATES**  
LIMITED REALTOR

PRESIDENTS