a new home

Today's new homes built by Greater Toronto Home Builder' Association members use the latest construction techniques and quality products. Designed for modern lifestyles, they offer an incredible range of features and options to meet all your needs and desires.

New homes are more 'liveable' than older homes. They are as much as 50 per cent more energy-efficient than homes built even 10 to 15 years ago. Increased levels of insulation, continuous vapor barriers, double-glazed windows and improved weatherstripping are often standard features.

Modern heating and cooling systems are more efficient, resulting in whole-house comfort which is easy to maintain. Mechanical ventilation systems which help to ensure a steady supply of fresh air throughout the home, while exhausting old, stale air, are rapidly gaining popularity with both home builders and buyers.

New homes offer many exciting options for today's buyers. Your builder can provide you with the home of your dreams, tailor-made to suit your lifestyle, needs and desires - whether you are looking for a bright sunroom, airy breakfast nook or dramatic marble entrance hall.

For convenience and efficiency, you may choose from central vacuum systems and control panels and timers, while low-flow showerheads and high-performance windows help to conserve water and energy.

More and more builders are turning their attention to windows and doors to let the sun in, to create spaciousness, to add beauty to the home and to cut energy costs.

A vast selection of window shapes, sizes and styles - fan shapes and textured glass, for example - can add character and light. Casement windows, and double- and triple-glazed, low-emissivity, reflective and tinted glass, along with other improvements in window technology, significantly reduce heat loss and drafts.

Sliding patio doors and French doors add light and open up the living space on the outside.

Low maintenance is a 'must' for many home buyers. New home builders ensure that the most up-to-date, easy care products and materials are incorporated into the design of their homes. Items such as carpets, and vinyl and wooden flooring often have easy-care finishes which take little work to keep clean. New interior paints and other finishes are durable and scrubbable. Counter tops and fixtures wipe clean with little effort.

You can be assured that extensive repairs will not be a concern in a new home. The roof, wiring, plumbing, gutters, drain tiles, furnace and other items in the home should be trouble-free for years to come.

A new home is a safer home, so you can have confidence in the safety of your dwelling. The wiring, heating system and chimney have just been installed and inspected. Smoke detectors are now standard installations and some new homes have built-in security systems.

Upon request, many builders will run the wiring for security systems at the same time as the other electrical wiring, so you can easily add a security system at a later date.

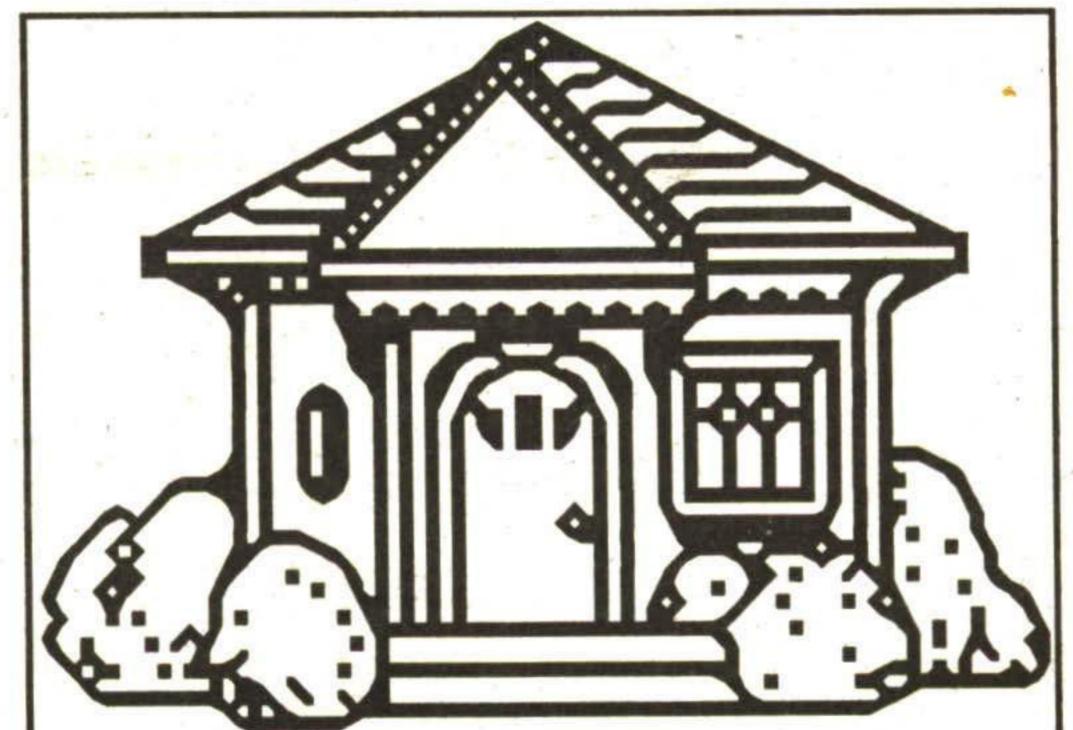
Buying Time to consider refinancing

With interest rates at an all-time low, many homeowners with mortgages are wondering if they should refinance and take advantage of these low rates.

Each financial institution and every mortgage is unique and has different features, but it's certainly worth checking with the firm which holds your mortgage as to the advantages and disadvantages of refinancing now.

The standard rule is that to refinance your mortgage before it becomes officially due costs a penalty of three months interest.

Most institutions will allow mortgagees to refinance with less of a penalty during the last year of the term. For example, if your mortgage comes due in the next 12 months, most banks and trust companies will determine which costs less the three months interest penalty payment or the different between what they'd earn from your current interest payment and your newly-negoti-



ated mortgage.

For example, if your mortgage is currently 11.25 per cent interest on a five-year term and the banks and trust companies are offering 8.875 per cent interest for a new five-year mortgage,

the difference in interest could amount to approximately \$1,700. If the three-month penalty came to \$2,300, some firms will let the homeowner pay the lesser of the two amounts to renegotiate the mortgage at the lower interest rate.

Continuing that example, on an 11.25 per cent interest mortgage with \$81,000 left remaining after four years of payments, if the homeowners were paying \$541 bi-weekly and renegotiated at the new 8.875 per cent interest rate, payments would drop to a reasonable \$361 bi-weekly.

And if these particular homeowners continued making payments at the rate of \$541 per payment, the original 20-year mortgage could be paid off in less than 10 more years!

Every mortgage at each financial institution has specific details and terms which affect the final equation, but it's definitely worth finding out what the advantages could be on refinancing your mortgage now.

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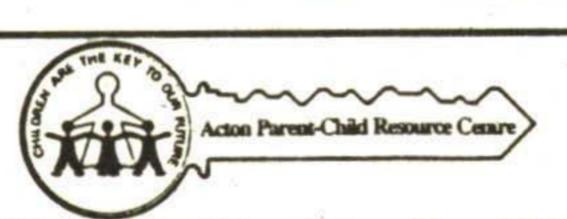
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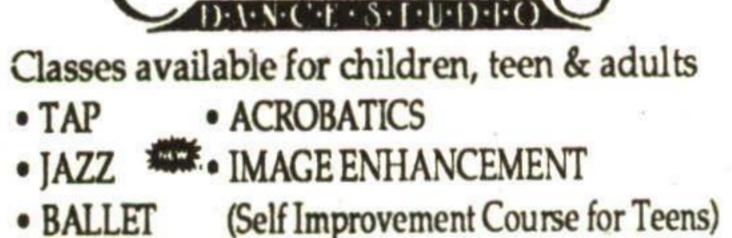
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