

Home improvement products to highlight Guelph Home Show

Guelph's Spring Home Expo will be held March 27, 28 and 29, 1992 at its new location at Silvercreek Parkway and Campbell Road.

The Guelph Home Expo Spring '92 will feature hundreds of home improvement products and services. This will be an opportunity for companies to show products and services available to the community. For residents, home shows are popular as an excellent opportunity to see the latest in home products. Among the many exhibits will be products and services with strong

emphasis on outdoor landscaping, roofing, decking, patios, windows, sun rooms, pools and saunas, as well as interior decorating, musical and recreational products and much more.

Lots of door prizes are being offered this year! Fashion! Product demonstrations, and more.

Show times will be Friday, 5 p.m. to 10 p.m., Saturday, 10 a.m. to 9 p.m. and Sunday, 10 a.m. to 6 p.m. For further information on the Guelph Home Expo, call Regional Shows (416) 642-2422.

HOUSING STARTS ACTUAL AND SEASONALLY ADJUSTED ANNUAL RATES

PROVINCE	JANUARY FINAL		FEBRUARY PRELIMINARY	
	ACTUAL	SAAR	ACTUAL	SAAR
NEWFOUNDLAND	49	1,000	11	+
PRINCE EDWARD ISLAND	2	+	21	1,000
NOVA SCOTIA	92	2,000	203	4,000
NEW BRUNSWICK	75	1,000	9	+
QUEBEC	2,158	34,000	953	18,000
ONTARIO	2,407	38,000	3,228	62,000
MANITOBA	103	2,000	84	1,000
SASKATCHEWAN	33	+	44	1,000
ALBERTA	729	12,000	777	15,000
BRITISH COLUMBIA	1,823	29,000	1,864	35,000
TOTAL (+ 10,000 POP.)	7,471	119,000	7,194	137,000
OTHER AREA ESTIMATES (Less than 10,000 pop.)	905	25,000	749	25,000
CANADA	8,376	144,000	7,943	162,000

SEASONALLY ADJUSTED HOUSING STARTS JANUARY 1990 TO FEBRUARY 1992



New homes sales increase 79 per cent

New home sales last month totalled 917, up 79 per cent from the 513 sold in January, 1991, said Claudio Cinapri, president of the Greater Toronto Home Builders' Association (GTHBA).

While sales were down from 1,749 in February, 1991, Cinapri indicated he was pleased with the results— "917 units is a good solid performance," he said.

Cinapri also expressed optimism for the coming months. "In the first month of five per cent down, more than 6,000 units were sold across Canada. We believe that the RRSP initiative will have a similar impact as consumers begin to understand how the program works and become comfortable with it."

Cinapri also pointed to the continuing high levels of traffic at new home sales sites as evidence of the pent-up demand and consumer response to the attractive combination of low prices, favorable mortgage rates and programs such as five per cent down and the RRSP plan.

Housing Data Report, prepared by Brethour Research Associates for the GTHBA stated that January sales consisted of 726 freehold homes (79 per cent of the market) and 191 condominiums (21 per cent).

In addition to reporting Metro-Area sales, Housing Data Report compiled sales figures reported by GTHBA builders active in regions outside the Association's tracking area. The 120 sales were distributed as follows: Bowmanville, 25, Innisfil, 18, Barrie, 13, Kleinburg, 8, Orangeville, 8, Waterloo, 8, Ancaster, 7, Cambridge, 7, Newcastle, 6, Brantford, 4, Georgetown, 4, Orillia, 4, Cobourg, 3, Grimsby, 3, and Bolton, 2.

The Greater Toronto Home Builders' Association was established in 1921 and has more than 750 member companies representing Builder/Renovator/Developers, Financial, Professional, Supply/Service and Sub-Contractors and is the largest affiliate of the Ontario and Canadian Home Builders' Association.



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<p>CHELTENHAM OPEN HOUSES</p>		
<p>NOT JUST AN ORDINARY BUNGALOW!!!</p> <p>Set on a lovely country acre with wonderful Caledon views from every window. An excellent home for both family living and entertaining. Well built and 6 years new for only \$299,900. 14837 Creditview Road, Cheltenham, Ontario. Call Candis Roussos, Sales Rep. at 416-838-3830 or 416-846-4087.</p>	<p>SPRING AROUND THE CORNER</p> <p>Picture your family in this lovely country home. Great for kids, trees to climb, a river to play in, good schools and great community. For Mom, a wonderful garden and a kitchen with panoramic views. For Dad an oversized garage plus a barn or workshop with hydro and water. Unlimited potential. See for yourself, call Norma Sheridan, Sales Rep. 416-838-3830 or 416-838-2194. 83 Kennedy Road, Cheltenham, Ontario.</p>	<p>INGLEWOOD - INGLEWOOD \$264,900</p> <p>Look forward to lazy summers on your wrap around verandah. 2 storey turn of the Century with large kitchen, 3 bedrooms, 2 baths, town water, gas heat, great new garage with potential loft, w/o to patio and swimming pool with decking. See Jean Cooper, Sales Rep. at her Open House at 15716 Dufferin Street, or call her at 416-838-3830 or 519-927-3564.</p>



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