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Homebuilding changes predicted

Experts in the housing industry were polled to shed some light on future changes in the way homes are constructed and in the real estate industry. Here are some of the results:

- The use of automation in homes is expected to increase dramatically. Some of the standards will include sophisticated computerized lighting controls, and energy management and security systems.
- Both builders and buyers will experience more flexibility through

The industry will experience a new marketing approach, specifically aimed at niches, such as first-time buyers and empty-nesters.

the use of computer-aided design.

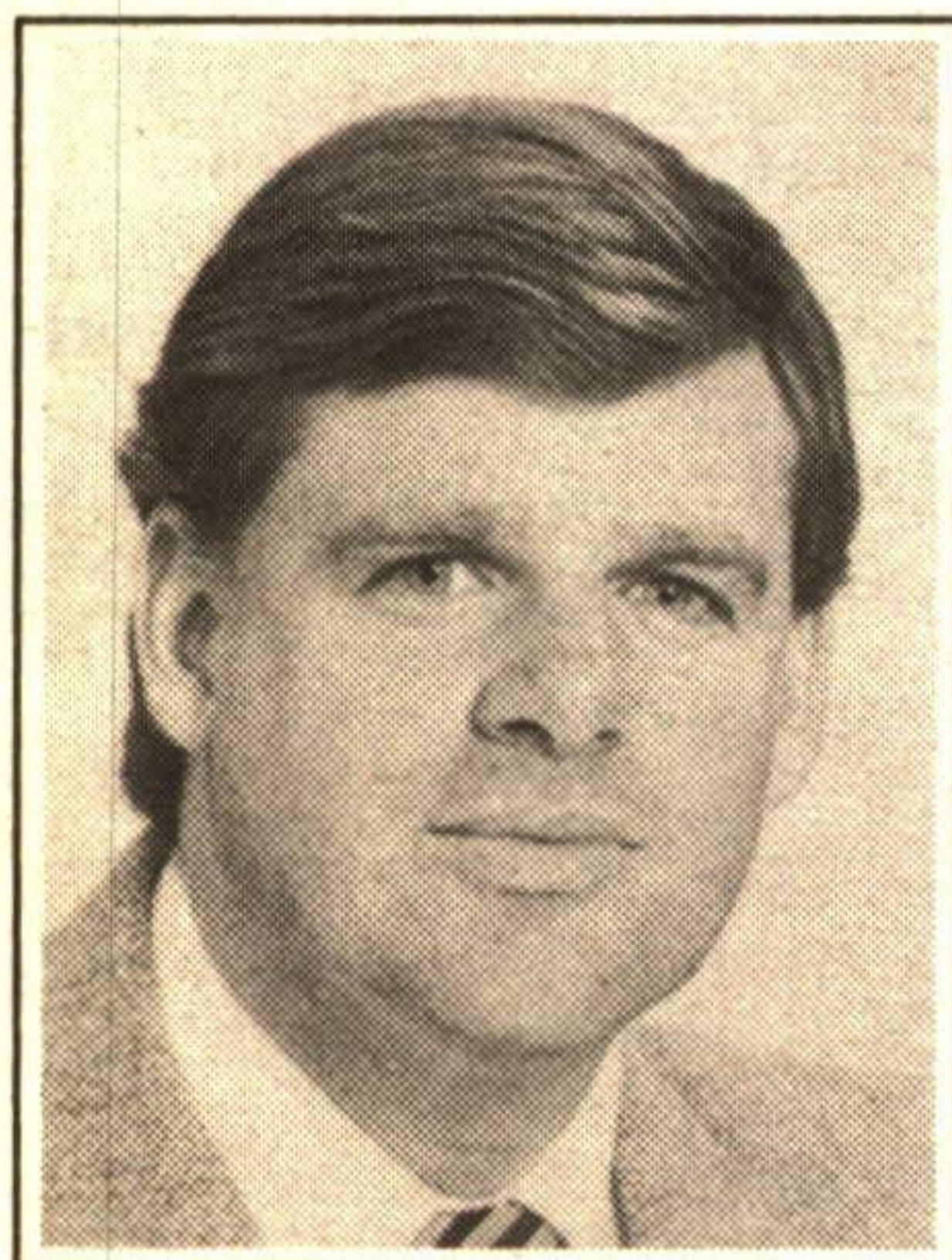
- The industry will experience a new marketing approach, specifically aimed at niches, such as first-time buyers and 'empty nesters'.

Niche marketing will require builders to conduct intensive market research in order to build homes which meet specific requirements. Therefore, construction of 'universal' houses should experience a decline.

- Less on-site labor will be employed, thereby increasing the demand for manufactured components. This will result in major builders purchasing factories to manufacture the products they use in the homes they build.

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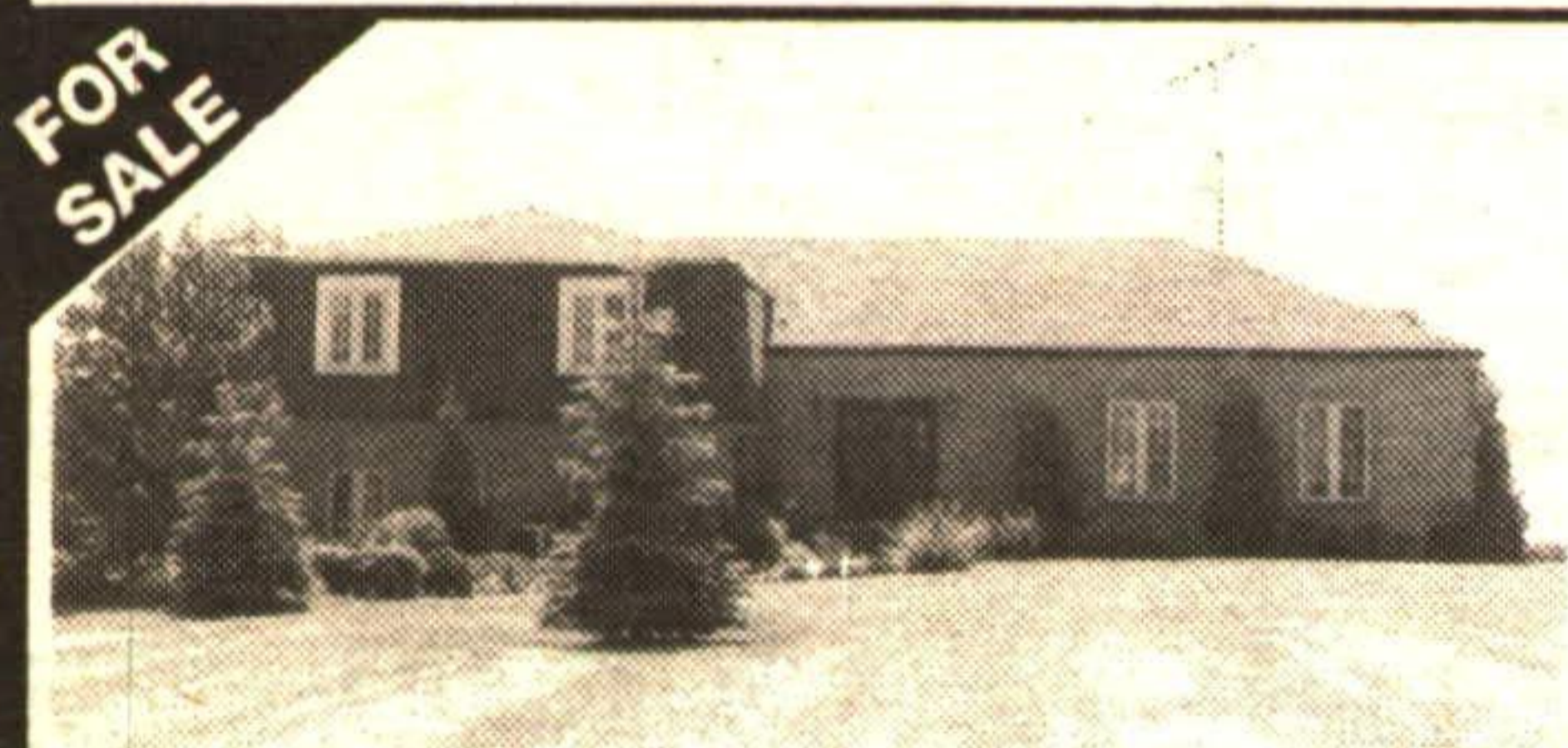
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DOLLHOUSE FOR ADULTS!
 Terrific three bedroom townhome with huge eat-in kitchen. Glass sliding walkout doors from living room. Generous master bedroom. Bright recreation room and two-piece bathroom. Asking \$134,900. Call LINDA ROBINSON or MAL DODGE, Sales Reps. at 874-3051. RM053-92



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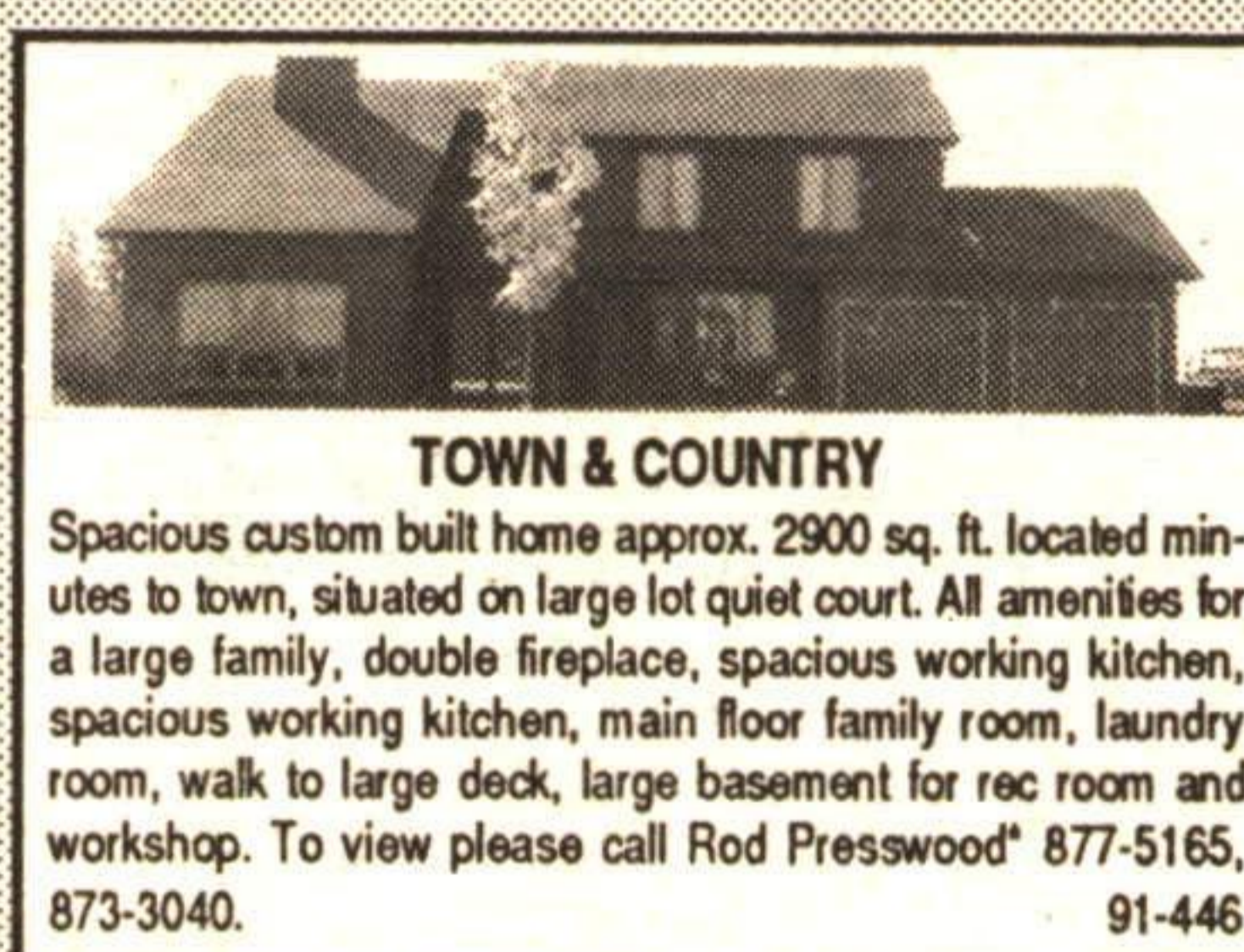
NEAT - SWEET - COMPLETE
 Exceptional opportunity to prepare for spring. Gorgeous heated pool set in private backyard. To view please call Rod Presswood*. 92-146



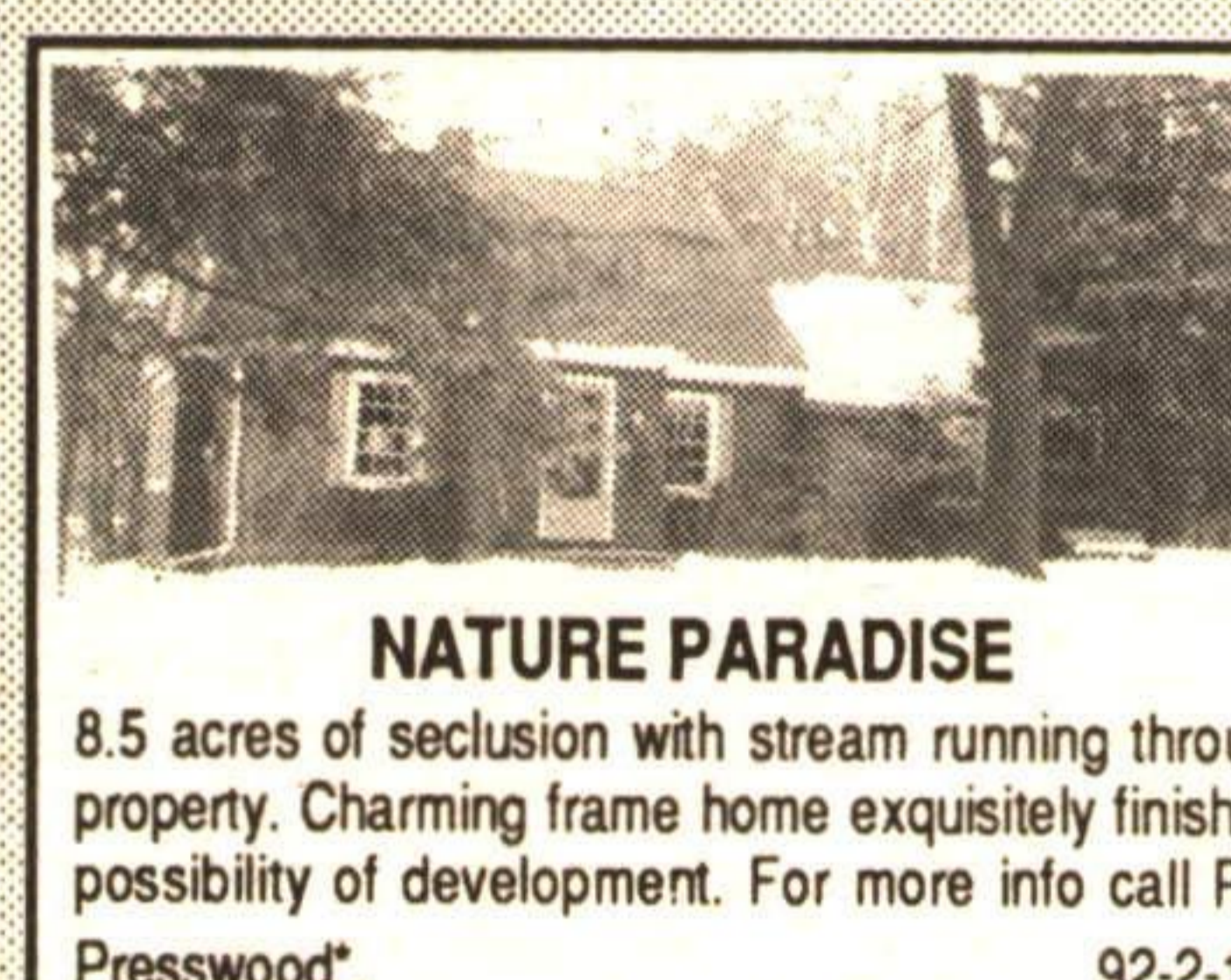
BRING MOM & DAD
 Three bedroom bungalow great location, many upgrades. One bedroom in-law suite. To view please call Rod Presswood*. \$179,000. 92-2-155



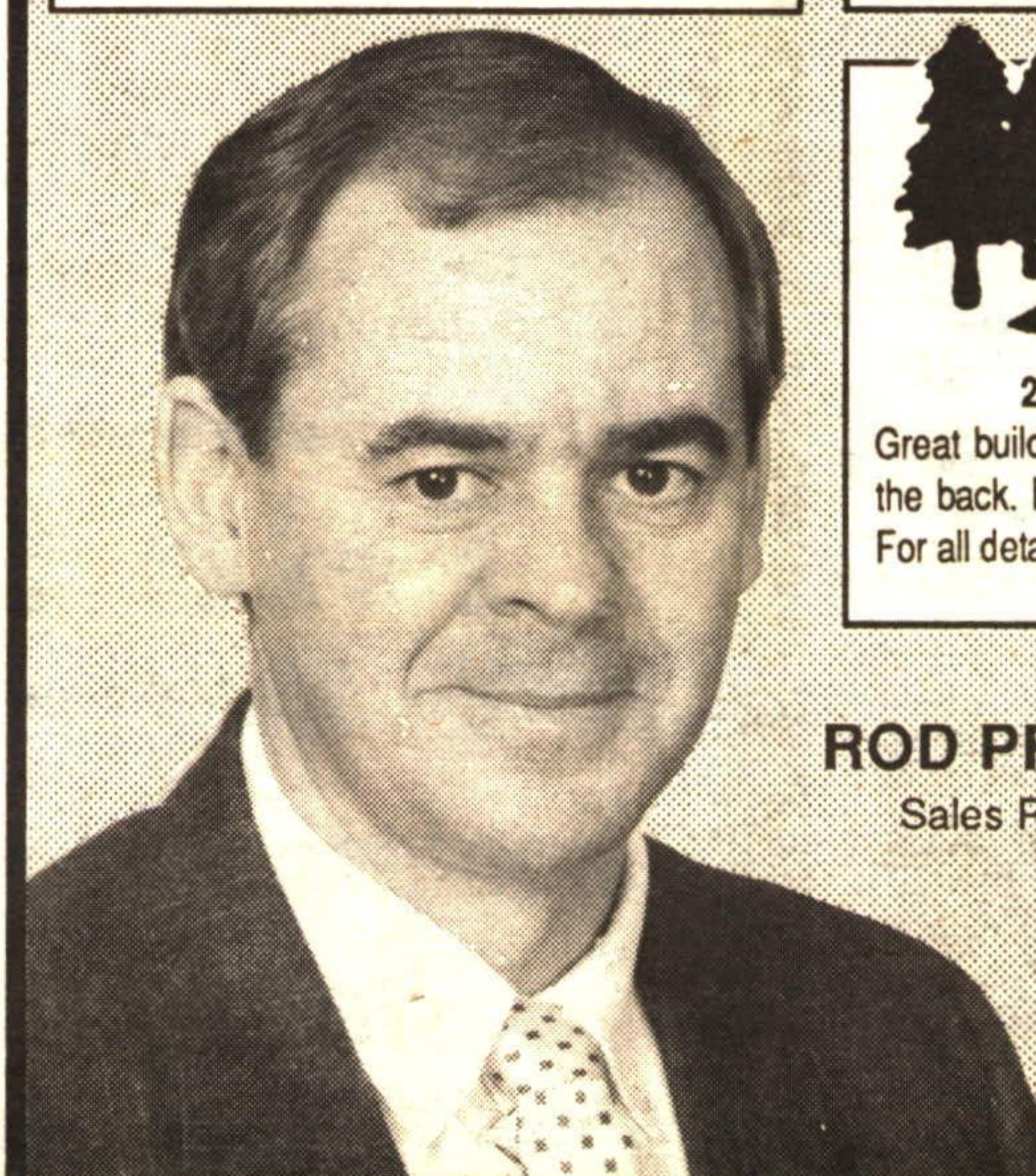
EXECUTIVE EXCELLENCE
 This four bedroom, two storey home is totally appointed for the executive family of today. Main floor laundry, den or office and family room with woodburning fireplace. Plus many, many upgrades too numerous to mention. All set on over half an acre located right in town. Call Rod Presswood*. 91-421



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 8.5 acres of seclusion with stream running through property. Charming frame home exquisitely finished, possibility of development. For more info call Rod Presswood*. 92-2-167



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