

# Is real estate the career for you?

The anticipated economic turnaround in 1992 should spur both resale home sales and prices in major centres across Canada, according to Royal LePage.

"Currently, most larger Canadian centres have very tentative demand, softening house prices and a surplus of homes listed for sale," says Gino Romanese, executive vice-president for Royal LePage. "However, we anticipate that as the economy strengthens, so will resale housing markets across Canada."



Royal LePage believes that economic improvement, along with higher immigration levels and pent-up demand for housing should help to increase sales as 1992 progresses. Lower interest rates and more attractive prices in some regions should also help resale markets. Home sales in Canada are forecast to rise by 5% next year to 315,000 units. The

average house price should edge up by 3% to \$154,000.

Although all major Canadian centres are expected to see increases in both resale housing units sales and prices in 1992, regional variations in markets are anticipated.

Specifically:

Hamilton-Burlington — sales of lower priced homes to first time buyers will continue to drive the Hamilton/Burlington resale market. Unit sales are expected to rise by 5% to 8,370 homes in 1991 with the

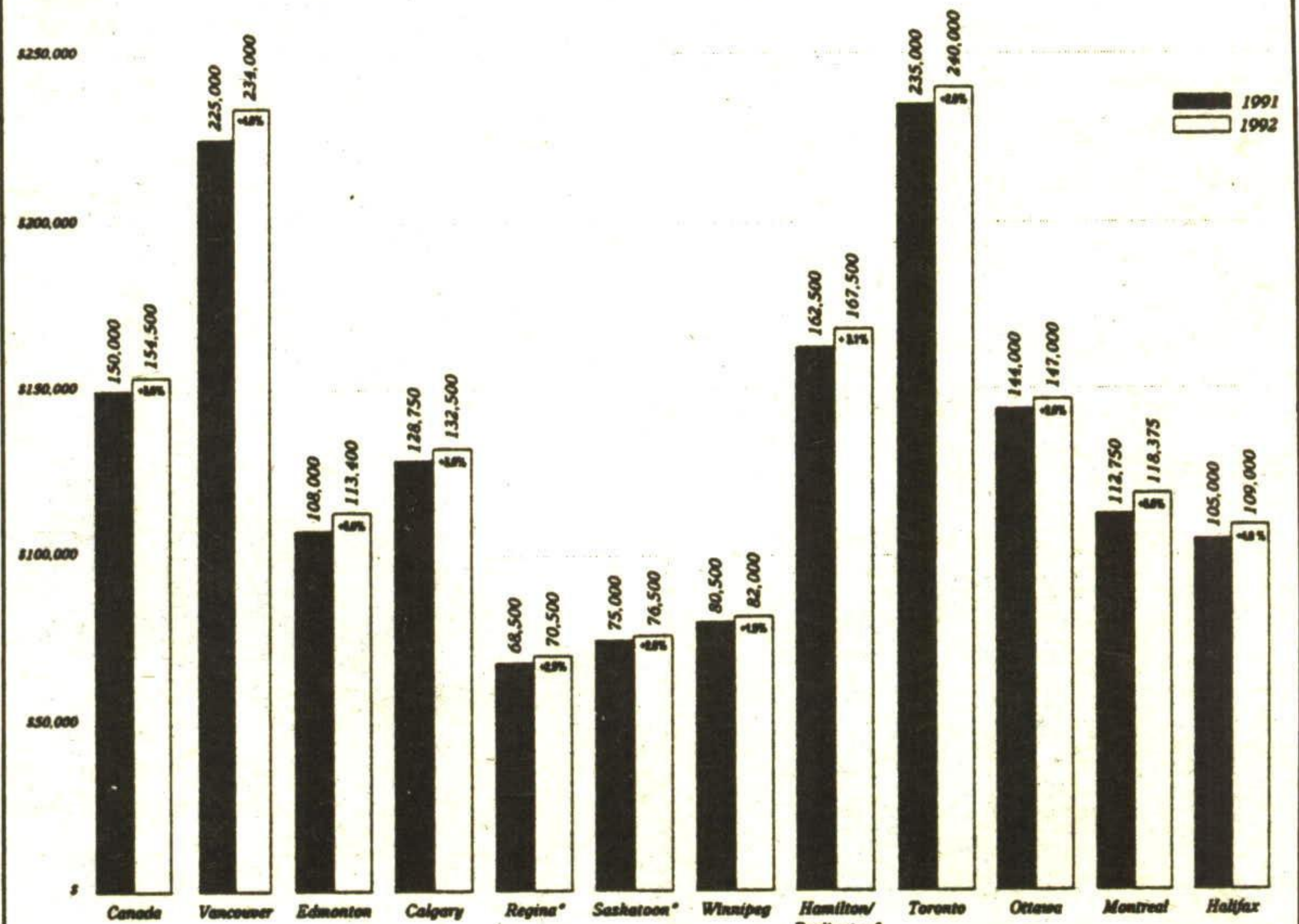
average price increasing 3% to \$167,500 in 1992.

Toronto — More affordable prices will help entice buyers into the Toronto market in 1992. The current inven-

tory of 30,000 homes for sale should be worked off by spring. Royal LePage expects about 39,000 home sales, up 5% from 1991 levels and the average house price to rise by 2% to \$240,000.

## 1992 Royal LePage

### Housing Forecast: Average Price



\*Updated from Royal LePage's Residential Real Estate Market Survey in November 1991. Source: Royal LePage Real Estate Services Ltd.



Glenda Hughes  
Sales Rep.\*

873-0300

Tor. 874-3048  
Res. 877-8402

NRS BRAND REALTY INC., REALTOR



John Hill  
Sales Rep.\*

## HOMES TO SHOUT ABOUT!



\$259,900.

### STEP INSIDE

to a big surprise! Fabulous addition with tons of glass, skylights, fireplace and overlooking the greenbelt. All the perks updated - just call Glenda Hughes\* for a viewing. 9665



### CALEDON RETREAT!

Only \$239,900 for this 2000 sq. ft. split level home on a gorgeous acre in Caledon. Heavily treed and private, the land gently slopes away into ravine and creek. 4 bedrooms, 3 baths - great value!! Call John Hill\*. 9731



\$239,900.

### ELBOW ROOM ...

at a reasonable price! Want to move up but not break the bank? Take a look here and see the oversized family room with the brick fireplace, walkout to a lovely raised deck and a pretty lot. You'll love it! Call Glenda Hughes\* to be impressed! 9690



### 55 ACRES - ERIN

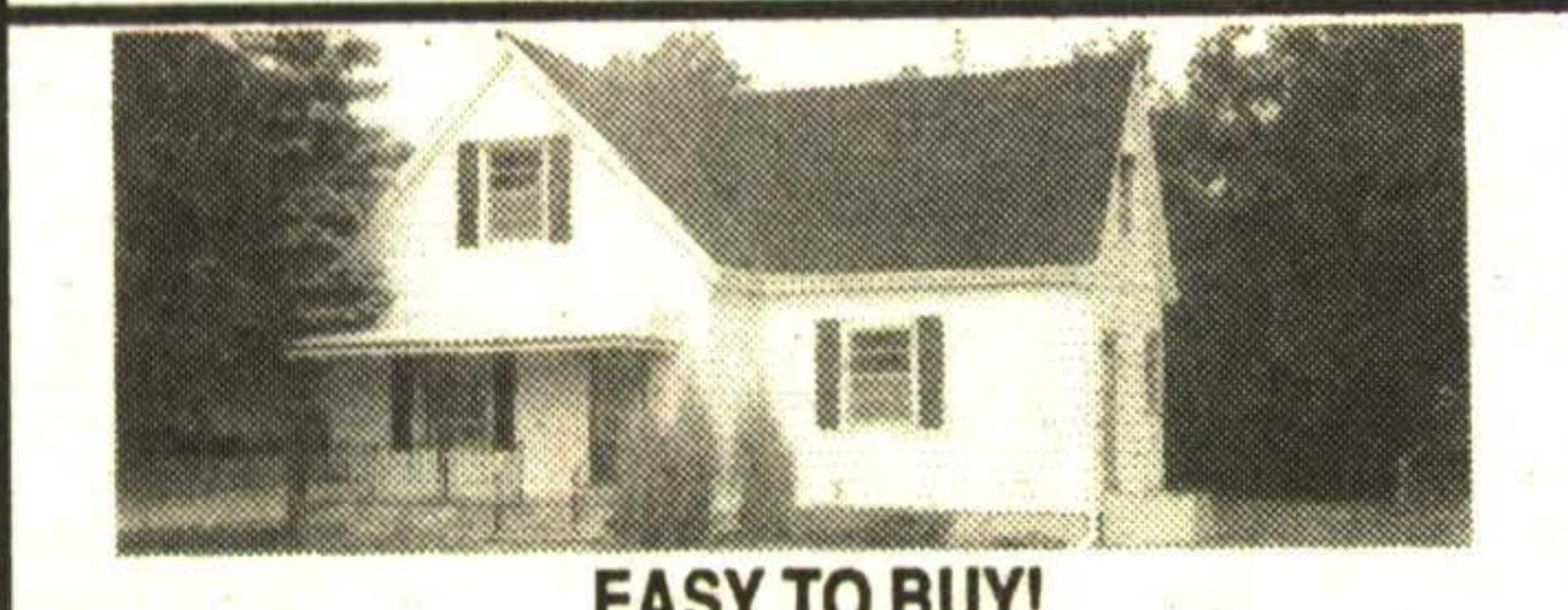
Almost new 2600 sq. ft. open concept home with all the luxury features of today's modern homes. Plus, 40' x 100' barn with 10 stalls, drive shed and 55 rolling acres. Call John Hill\* for a personal tour. 9688



\$184,900.

### A HONEY OF A HOME

Extra large lot and a lot of extras here. Central air, fireplace, new windows, walkout from kitchen, extra bath. All priced to keep the budget intact! Call Glenda Hughes\* for a professional viewing. 9695



### EASY TO BUY!

The rent from the separate insurance office will carry \$40,000 mortgage on this updated Erin home! Only \$165,000. and plenty of living space - huge eat-in kitchen, 3 large bedrooms, 1 1/2 baths. See it with John Hill\*. 9678



\$199,900.

### DO YOU LOVE WOOD?

Take a look at this charming home with original trims, natural floors, woodstove & big spacious rooms. Rock away summer evenings in the enclosed front porch. A treat to see with Glenda Hughes\*. 9726



### HUGE RAVINE LOT!

2 year old luxury bungalow in Erin that backs onto Conservation and trees. This beautiful, elegant home is priced at only \$219,000 but offers features of homes priced much higher. Take the time to look with John Hill\*. 9671



\$164,900.

### A STEAL!

Pretty home with 3 bedrooms plus in-law suite. Could carry for less than a townhouse. New broadloom, new kitchen and done top to toe! Call Glenda Hughes\* to see how easy home ownership can be. 9735



### 10 ACRES - TREES AND PRIVACY!

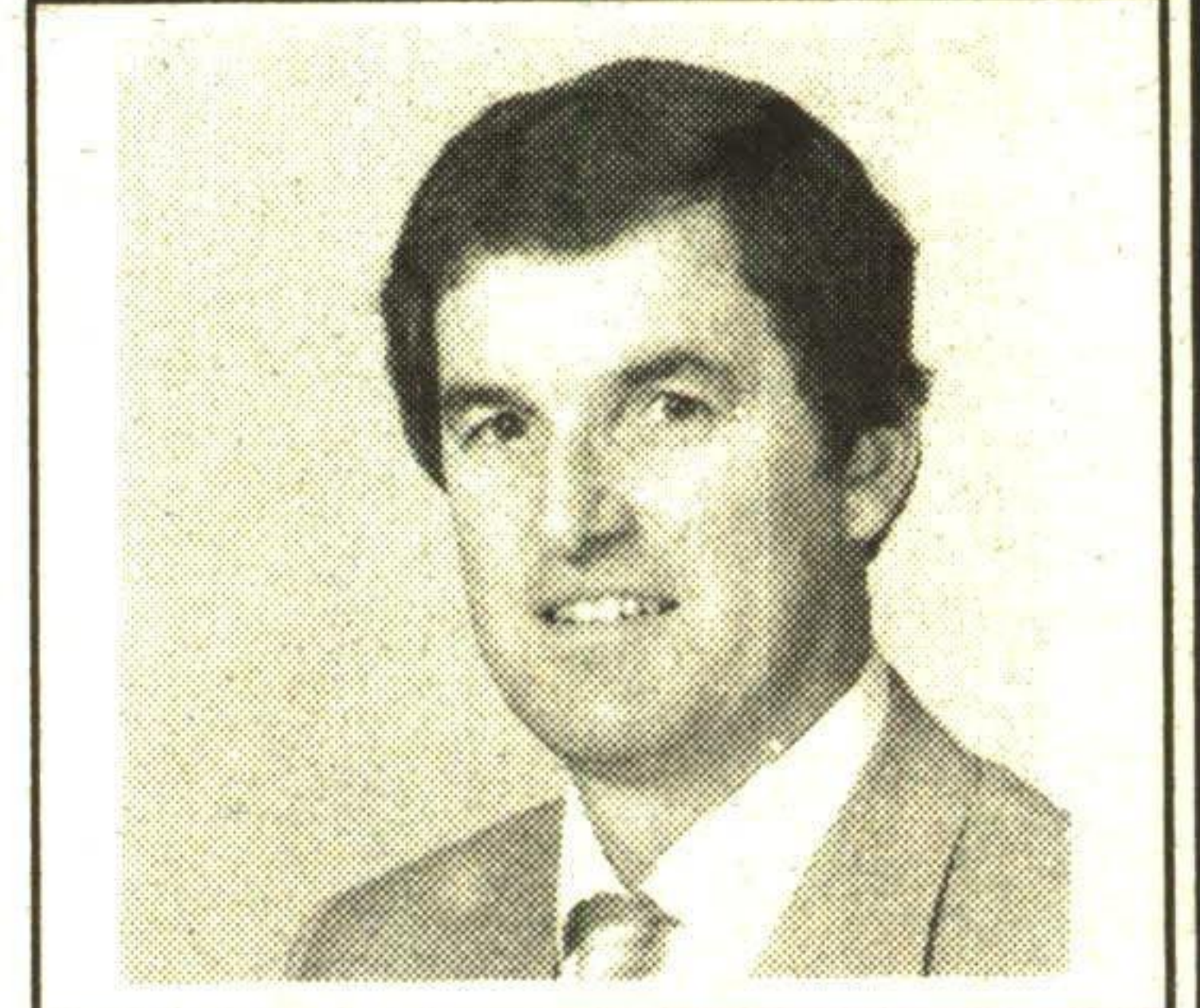
Now \$285,000. for this 2 year old 2000 sq. ft. Erin home. Top quality has been the rule throughout. Construction and finishing of this unique property. Vendors moving overseas and would like to see offers! Call for a viewing anytime, John Hill\*. 9555

## ARTHUR F. JOHNSON & ASSOCIATES

LTD. REALTOR

877-5165

Tor. 874-3040  
Erin (519) 833-9714  
Res. (519) 833-9578



LARRY BARNSTAPLE  
Sales Representative\*



### GREAT BEGINNINGS!

\$16,700 down, quality 3 bedroom on fenced landscaped lot, gleaming hardwood, main floor laundry, oak trim, rec. room with fireplace, lots of extras. Call Larry Barnstaple\*. 91-420



### ABOVE AVERAGE

\$16,000 down to qualified purchasers - 1500 sq. ft. townhome, fireplace, 3 baths, garage, pool, tennis court - upscale complex. Call Larry\* 874-3040. 91-476



### OPPORTUNITY KNOCKING!

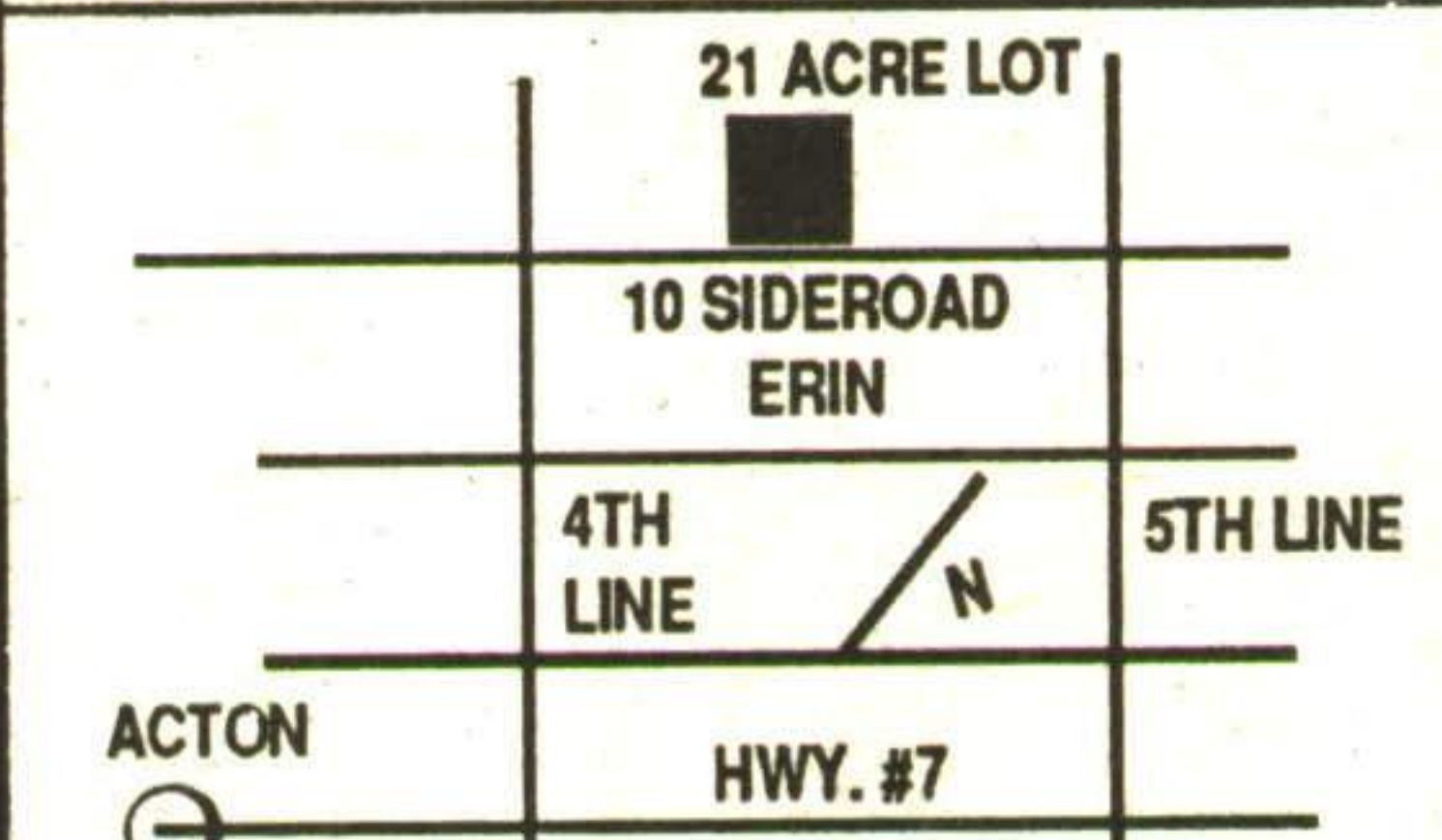
Esso Gas Bar, Jug Milk Store. Post office plus a detached home. High volume business with great returns. Great location for solid year round traffic. Call Larry for details. 91-358

## RENTALS

1200 sq. ft. ind. space plus 300 sq. ft. office - Selby Drive Brampton

\$890./mo. Outstanding 3 bedroom Townhouse, 1 baths, garage. Call Larry 874-3040.

Six room apartment on two acre country lot. \$950/mo.



### EVERYONE'S DREAM

21 acres of trees, open space, pond, stream, fish and wildlife. Call Larry Barnstaple\* 877-5165.



### BETTER THAN NEW

\$214,900 asking. Immaculate 4 or 5 bedroom on country lot, near town. New paint and decor. Main floor family room plus rec room. Floor to ceiling stone fireplace, ensuite bath. Spacious family kitchen. Call Larry Barnstaple\* for details 874-3040 Bus., (519) 833-9578 Res. 91-463



## OUTSTANDING IN THE COUNTRY

Immaculate 3 bedroom on landscaped acre lot. French doors to 1000 sq. ft. 3 level deck. Large insulated basement. Close to "GO" Call Larry Barnstaple\* for details 874-3040. Asking \$219,900. 91-449