



Julie Wylle weighs and inspects each tray while Susan Mundy prepares trays for baking.

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Coe's company (also known as T.C.'s Cookies) has 21 employees, with three trucks on the road delivering cookies and other products to 1,200 schools in Toronto and surrounding communities- from Aurora to Burlington and Kitchener-Waterloo.

Their factory, with an outlet store, is located at 20 Armstrong Ave., Unit 1, operating from September to June. Detailed information on products and ingredients is available at www.terraccotcookies.com.

Pat and her husband Pete started the business in 1984 after working to develop a healthy diet for their son, who had a serious intolerance to additives, preservatives and artificial ingredients. It meant he could not participate in school snack and lunch programs.

"It started with a need and became a passion," she said. "My grandchildren like to tell their friends that grandma and grandpa have a cookie factory."

From their original chocolate chip cookie recipe (still available), they have branched out into a series of DeLite products in the Sell Most category, featuring chocolate chips,

fudge, oatmeal, raisins, Rice Krispies and marshmallows.

Their Vanilla DeLites, in the Sell Less category, are used for seasonal cookies: heart-shaped for Valentine's Day, butterflies for springtime, pumpkins for Halloween/harvest and snowmen for Christmas. A Ginger Teddy is made for November-December.

They also sell pre-portioned frozen cookie dough (DoughDrops) for school fundraising, Ice Dawg ice cream sandwiches, gluten-free cookies, brownies and pies, and three varieties of packaged pure unsweetened fruit juices.

"Consistency of quality is the biggest issue," said Coe, showing off a new convection oven that constantly rotates trays to ensure that batches of hundreds of cookies get baked perfectly every time.

"I'm very fussy about cleanliness," she said. The factory still has many of its original aluminum baking pans, looking almost new. They go through a soak tank

and an industrial washer to be ready for the next batch.

TC cookies are not sold in retail stores. They can end up costing more than store brands because they have purer ingredients, are guaranteed to



COOKIES ARE MADE OF BUTTER AND LOVE

~Norwegian Proverb

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