

Sales and Agents
Help WantedSales and Agents
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Advertising Sales Representative

Job Summary:

To professionally service and expand the existing client base and to increase sales revenue through new business development.

Responsibilities Include:

In person and Telesales to existing accounts and prospecting for new clients. Service and expand existing accounts through maintaining good customer relations and developing sales programs that meet advertisers' business needs. Develop marketing plans for potential and current advertisers. Prospect for new accounts. Collect, process, and proof Clients' ads for completeness and accuracy. Provide production dept. with clear and organized instructions / designs for ads. Negotiate rates with Clients and assist with the collection of accounts. Respond to incoming telephone inquiries concerning advertising services. Address customer concerns in a timely and appropriate manner.

Competencies / Skills and Experience

Sound knowledge of sales and marketing practices. Excellent communication and telephone skills; verbal and written. Ability to work individually and as a team with minimum supervision. Ability to meet sales quotas, deadlines and work under pressure.

Qualifications

Sales experience in newspaper industry an asset but not required. Valid driver's license and good driving record.

Interested and qualified candidates should forward their resume and cover letter to the attention of Kerry Dixon, Advertising Manager no later than November 30th, 2011. Email: kdxon@orangevillebanner.com or fax 519-941-9600. No phone calls please.

We thank all applicants for their interest, however only individuals selected for an interview will be contacted.

The Orangeville Banner
ORANGEVILLE & AREA'S THREE DECADE COMMUNITY NEWSPAPER SINCE 1980

The Independent and Free Press, has an excellent opportunity for an individual experienced in print advertising sales or similar / related commission sales capacity.

The candidate we seek will demonstrate exceptional abilities in ...

- Prospecting / closing customers with advertising sales opportunities
- Cold-calling new or non-serviced businesses in Georgetown and surrounding area
- Creative thinking style and an ability to problem-solve
- Self-starter with loads of initiative who needs minimal direction
- High energy and a positive attitude
- Excellent verbal and written skills
- Literate in computer skills including Microsoft Word, Excel
- Driven for success
- Excellent organizational skills

This is a career position. You like to produce results and devote whatever time and effort is required to consistently produce improved results.

Remuneration includes:

- Base Salary
- Car Allowance
- Commissions
- Bonus incentive plan
- Benefits package and pension plan

Post Secondary Education is an asset but not a pre-requisite.

Interested candidates email their resumes to: ccampbell@theifp.ca

Cindi Campbell

The Independent and Free Press

280 Guelph Street, Unit 29, Georgetown, Ontario L7G 4B1

metrolandmedia
Connected to your community™

We appreciate the interest of all applicants;
however only those selected for an interview will be contacted.



BABY HONOUR ROLL 2011

Don't Miss Out!!

THURSDAY DECEMBER 29th

COST \$48.00 (tax included)

Call Kristie at:

905-873-0301 #222

Or email:

kpells@theifp.ca OR classified@theifp.ca

DEATHS



EGERTON, James Louis (Lou)

WWII Veteran (Queen's Own Rifles)

Founding member of the Georgetown Contact Centre

Volunteer at the Youth-Inn Drop In Centre, Cedarvale Park

Peacefully at the Allendale Nursing Home, Milton on Sunday December 4th, 2011 in his 88th year. Beloved husband of Dorothy Jacqueline Stuart and the late Catherine (Kay) Greenslade. Dear father of Jim (Francie), Paul, Bernie (Lauren), Theresa McEachern (Bruce), Peter (Mary), Mary Lou Foreman (Steve), Anne Jefferies (Richard), John (Kim) and the late Catherine Egerton. Dear stepfather of David Phillips (Kristy), Lauri Schmucker (Stephen). Loving grandfather of Denise, Stephen (Shannon) Egerton; Lisa (Evan Canning), Jeffrey, Bryan (Michelle) McEachern; Mike (Jamie), Diana Egerton; Dennis, Tim Egerton; Scott, Sean Foreman; Andrew (Rebecca), Matthew, Lindsay Jefferies; Mason, Carson Phillips. Great grandfather of Jacob, Travis, Hayden, Alexis Canning. Beloved son of the late James and Lucy (O'Leary) Egerton. Loved brother of Gertrude (the late Fred) Byrne, Celine (the late Tom) McGinley and the late Bernard Egerton. Brother-in-law of Jack (the late Valerie) Greenslade and Sister Marie Greenslade of the Precious Blood Convent. Dear uncle of Janice, Elaine (Don Campbell), Mary and Gerry (Lynn) Byrne. Friends may visit at the J.S. Jones Funeral Home, 11582 Trafalgar Road, Georgetown, from 7:00 - 9:00 pm on Wednesday, December 7th, 2011. Family will also receive friends from 1:00 - 2:00 pm Thursday December 8th, 2011 with funeral service immediately following in the chapel. If desired donations can be made to The Darling Home For Kids, Milton.



MANCINI, Albert

It is with great sadness that the family announces his passing on December 5th, 2011. Cherished father to Cassi and Hayden Mancini. Loving husband for many years to Sue. He will be sadly missed by his mother (Iolanda), brothers, sisters, nephews and nieces and many friends. Visitation will take place at Scott Funeral Home, 420 Dundas Street, East in Mississauga on Thursday December 8th from 4 - 9 pm and Friday December 9th from 4 - 9 pm. Funeral Mass will take place on Saturday December 10th, 2011 at 10:00 am at Saints Peter and Paul Church, 4070 Central Parkway East, Mississauga. Entombment will take place at Assumption Cemetery.

KILNER, Ruth Ann

Suddenly at home on Tuesday December 6th, 2011. Ruth Kilner of Limehouse, in her 73rd year. Beloved wife of Ian Kilner. Loving mother of Doreen Hayes and her husband Darrell of Raleigh, North Carolina, and Karen Gresel and her husband Scott of Erin. Predeceased by daughter Diana Grey (2003). Cherished grandma of Chloe, Natalie, Duncan, Nika, Jesse, and Krishawna. Resting at the Butcher Family Funeral Home, 5399 Main Street, South, Erin where the Funeral Service will be held on Saturday December 10th, 2011 at 1:00 pm with Rev. Wendy Lampman officiating. Interment, Erin Union Cemetery. Visitation on Friday from 2-4 and 7-9 pm. If desired donations to the Arthritis Society would be appreciated as expression of sympathy.

DEATHS

LYONS, Ruth Carline (nee Mason)
Peacefully, in the presence of her family, on Tuesday December 6th, 2011 at the Georgetown Hospital. Our beloved Ruth "Nana", in her 82nd year, loving wife of Clark for 62 years. Loving mother of Gayle and her husband Brian Robinson, Gary and his wife Julie, Gord and his wife Cathy and Glen. Cherished Nana of Clark Neal, David (Deanne), Gregory, Lesley-Ann (Mike), Matt, Candace, Abby, Kody and Casey and Great-Nana of Dermott, Teagan and Peyton. Predeceased by her parents Marie and Victor Mason and by her sisters Ethel Mason and Marie Widdis. The family would like to extend their warmest thanks to Rev. Paul Ivany, family and friends for their love, care and support. Friends will be received at the J.S. Jones & Son Funeral Home, 11582 Trafalgar Road, north of Maple Avenue, Georgetown 905-877-3631 on Friday December 9th, 2011 from 2-4 and 7-9 pm. A memorial service will be held at the Norval United Church, 484 Guelph Street, Norval on Saturday December 10th, 2011 at 1:30 pm. In memory contributions to the Norval United Church Outreach or the Georgetown Hospital Foundation would be appreciated. To send expressions of sympathy visit www.jsjonesandsongfuneralhome.com

"EVEN THE NEAREST
AND DEAREST MUST PART"



ARMSTRONG, Elgin

After a courageous battle on Tuesday December 6th, 2011 at Toronto General Hospital. Elgin, in his 60th year, beloved husband of Linda (nee Johnson) and loving father of Kenny and his wife Katie. Loved son of William and Marion Armstrong and son-in-law of Irene Johnson and the late Ken Johnson. Sadly missed by his sisters Patsy, Marilyn and Barbara, their husbands and families. Fondly remembered by the boys at the Car Club and by "Jersey". Friends will be received at the J.S. Jones & Son Funeral Home, 11582 Trafalgar Road, north of Maple Avenue, Georgetown, 905-877-3631 on Saturday December 10th from 10 am - 12 pm for a celebration of Elgin's life. Interment Laurel Hill Cemetery, Bolton. In lieu of flowers memorial contributions to the Toronto General Hospital would be appreciated. To send expressions of sympathy visit www.jsjonesandsongfuneralhome.com

COE, Murray
formerly of Georgetown / Norval

It is with great sadness we announce the passing of Murray Coe in his 88th year, with his family by his side on December 3rd, 2011. Beloved husband of 62 years to Evelyn (Thompson); dear Dad of Brian (Jean) and Goldie and Gord Cash. Grandpa to Barry (Jennifer) Coe, Clary (Kim) Coe, Jennifer Cash and Trevor Cash; Great Grandfather of 6. Brother of Glen (Jean) Coe, Dorothy Coutts and Evelyn McIntyre. Predeceased by parents Albert and Donald Coe and daughter-in-law Connie Coe. Private family graveside service held December 6th, 2011 at Honeywood Cemetery. In lieu of flowers, memorial donations to Honeywood Cemetery or Honeywood Fire Department would be appreciated. Arrangements entrusted to Fawcett Funeral Home, Creemore, Ontario.

IN MEMORIAM



TUCKER, David Wayne
December 5th, 2008

Fondly loved and deeply mourned,
Heart of my heart, I miss you so;
Often my darling, my tears will flow;
Dimming your picture where'er I go;
Tis sad but true, I will abide
Until some day we'll be side by side.

*Forever in our hearts,
Andrea and Ashley*

STAFFORD, Betty
December 11th, 2003
In loving memory of our dear
Mom, Grandma and Great Grandma

This day is remembered and quietly kept,
No words are needed, we shall never forget.
For those we love don't go away,
They walk beside us everyday.
Unseen, unheard, but always near,
So loved, so missed, so very dear.

*Sadly missed by,
Andrea, Ashley, Wendy and Peter,
Cindy, Mike and Brandon
Brianna and Anthony
Jesse and Ashley
and our beautiful Gabriella*

Aimee Marie Eisan
December 10th, 2008

A special smile,
A special face,
A special someone,
No one could replace.
We love you always,
And will be in our hearts forever.

*We miss you.
Love, Mom and Dad*

BROADFIELD, Louw - In loving memory of a dear husband, father and grandfather who passed away December 12th, 1993.

Our thoughts are always with you,
Your place no one can fill,
In life we loved you dearly,
In death we love you still.

*Forever in our hearts,
Love always, Marilyn and family*

McCALLUM, Marie
In memory of our Mom, Grandmother and
Great Grandmother who passed away
December 10th, 2000.

Mom we still miss you everyday.
You are forever in our hearts
and you will always be in our memories.

Love, Your Family

STRINGER, Carmela - In loving memory of a dear Wife and Mother who is missed everyday.

It has been now 9 long years.
Since you were taken away from us.
Our thoughts, memories and prayers,
Are always with you.

*Loved and missed,
Bill and Michael*

BENNETT, Harry
April 9th, 1924 - December 9th, 1987

Death leaves a heartache,
No one can heal,
But it leaves memories,
No one can steal.

*Always lovingly remembered,
by Glenn and Brad, Keith, Kelley
and their families*

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