

Advertising Sales Representative

Job Summary:

To professionally service and expand the existing client base and to increase sales revenue through new business development.

Responsibilities Include:

In person and Telesales to existing accounts and prospecting for new clients Service and expand existing accounts through maintaining good customer relations and developing sales programs that meet advertisers' business needs. Develop marketing plans for potential and current advertisers. Prospect for new accounts Collect, process, and proof Clients' ads for completeness and accuracy. Provide production dept. with clear and organized instructions / designs for ads. Negotiate rates with Clients and assist with the collection of accounts. Respond to incoming telephone inquiries concerning advertising services. Address customer concerns in a timely and appropriate manner.

Competencies / Skills and Experience

Sound knowledge of sales and marketing practices Excellent communication and telephone skills; verbal and written Ability to work individually and as a team with minimum supervision Ability to meet sales quotas, deadlines and work under pressure

Qualifications

Sales experience in newspaper industry an asset but not required Valid driver's license and good driving record

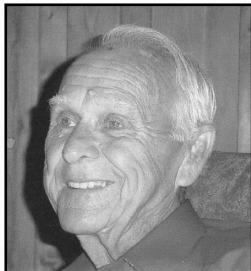
Interested and qualified candidates should forward their resume and cover letter to the attention of Kerry Dixon, Advertising Manager no later than November 30th, 2011.

Email: kdixon@orangevillebanner.com or fax 519-941-9600
No phone calls please

We thank all applicants for their interest, however only individuals selected for an interview will be contacted.



DEATHS



SOUNDY, Robert James Leonard
April 28, 1926 - November 30, 2011

Died peacefully at Leisureworld Brampton Woods. Leonard was a proud veteran of World War II, where he served in the Royal Canadian Navy. Predeceased by his wife Ruth Nixon Soundy (of 27 years) and partner Geraldine Snow. Dear father of Janice Reynolds-Nicholson (Gary) and Jo-Anne O'Quinn-Kallio (Jack). Proud Gramps of Jayme Reynolds-Thomson (Steve), Tara Reynolds, Kyle O'Quinn and Kaslyn Kallio. Great-grandfather of Taylor Thomson. Robert is survived by his sisters Mildred Willcocks, Linda Soundy and by his brother Kenneth Soundy. Friends will be received at the J.S Jones & Son Funeral Home, 11582 Trafalgar Rd., north of Maple Ave., Georgetown 905-877-3631 on Friday from 7-9 p.m. Celebration of life service will be held in the chapel on Saturday December 3rd, 2011 at 11:00 a.m. Interment Sanctuary Park, Weston. In his memory, donations to the Alzheimer Foundation would be appreciated. To send expressions of sympathy visit

www.jsjonesandsonfuneralhome.com

BEENEY, Robert "Bob"

Peacefully, on Wednesday November 30th, 2011 at the Georgetown Hospital, in his 86th year. Husband of the late Joan (nee Lavoie). Loving father of Christopher and Carol and her husband Mick Higgins. Cherished grandfather of Katrina, Klara and Kailey. Dear brother of Mary Curley, Susie McKillop, Billy (Barbara), Marg Carney, George (Beryle), Theresa Cooke, Alan (Grace) and Tommy (Sandra). Predeceased by his brothers Edgar and Paul. Bob was well known in Georgetown as a plumber for over 40 years. Friends will be received at the J.S. Jones & Son Funeral Home, 11582 Trafalgar Road, north of Maple Avenue, Georgetown 905-877-3631 on Friday from 2-4 and 7-9 pm. Funeral Mass will be held at Holy Cross Catholic Church, 14400 Argyll Road, Georgetown on Saturday December 3rd, 2011 at 12:00 noon. Interment Greenwood Cemetery, Georgetown. In memory contributions to the Cancer Assistance Services of Halton Hills would be appreciated. To send expressions of sympathy visit

www.jsjonesandsonfuneralhome.com

FOR CLASSIFIEDS
CALL KRISTIE
905-873-0301



DAY, Bryan Murray

Peacefully at the Juravinski Cancer Centre, Hamilton on Monday, November 28th, 2011 in his 59th year. Bryan, loving husband of Susan (nee Collett). Dear father of Christopher (Michelle), Jeremy (Lauren), Lauren Levesque (Stephen) and Sean. Cherished grandfather of Leah Levesque. Dearly missed by his mother Shirley Day, and his sister Cindy Van Horn (Brian). Predeceased by his father Rex Day. Bryan will also be dearly missed by his parents-in-law Cindy and Garnet Collett, his niece Brianne, his nephews Kyle, Brendan, Alex and Greg and Aunt Lois, Uncle Ross, Aunt Willa, Aunt Mary, Aunt Elva and Uncle Earl. Bryan was a devoted husband and father. As a talented musician, his music was enjoyed by many. He also enjoyed motorcycling, cooking and being surrounded by the beauty of nature and his dogs. Visitation at Port Nelson United Church, 3132 South Drive, Burlington, on Saturday, December 3rd, 2011 from 10:00 am until time for a Celebration of Bryan's life at 11:00 am. In lieu of flowers, donations to Port Nelson United Church or to the Juravinski Cancer Centre would be sincerely appreciated by the family. www.smithsfh.com

LIGHT, Carol Anne

It is with great sadness that the family of Carol Anne Light (nee McLellan) announce her passing on November 29th, 2011 after a courageous battle with dementia. She was 72 years old and will be missed terribly by her loving and devoted husband of 53 years, Fred, and their four children, Lynn from Petawawa; Heather (Matt) from Guelph; Holly (Nicole) from Georgetown and Blair (Randy) from Milton. She will be greatly missed by her brother Bruce McLellan (Ellen) and her sister Janice McLellan from Montreal and her sister in law Lorna Davy from Mississauga. Carol was the proud and cherished grandmother of Sara (Rob) from Borden, Adam (Melanie) and Nick, all from Petawawa. Great-grandmother of Myleigh and Zoey from Borden and Madden and Jakob from Petawawa. Carol is also survived by many nieces and nephews from Montreal, Vancouver and Toronto areas, whom she cherished. Carol lived life to the fullest and always had a smile for everyone. She never took one day for granted. If she wasn't cooking her favorite recipe for her family, she was walking through an antique flea market, hiking a tree-lined trail, or spending time on the water. She will be sadly missed and never forgotten. Friends may call at the GILCHRIST CHAPEL - McIntyre and Wilkie Funeral Home, One Delhi Street, Guelph (from 7 to 9 pm Friday, with the service on Saturday, December 3rd, 2011 at 11:00 am. A reception will follow in the Trillium Room of the funeral home. In lieu of flowers, memorial contributions to the Home-wood Health Centre or The Alzheimer Society would be appreciated. We invite you to leave your memories and donations online at www.gilchristchapel.com

IN MEMORIAM



Jeannette Martin
1939 - 2010

God saw you getting tired and a cure was not to be. So He put His arms around you and whispered "Come to Me". A golden heart stopped beating, hard working hands now rest. God broke our hearts to prove to us He only takes the best.
Love Joanne, Alain & family



Scott David Muir

March 13th, 1962 - December 3rd, 2010

Your life was love and labour,
Your love for your family true,
You did your best for all of us,
We will remember you.

We miss you more than words can say.
Love Lise, Chase, Mom, Dad Lynn and all your many family & friends

Janet Ann Marshall

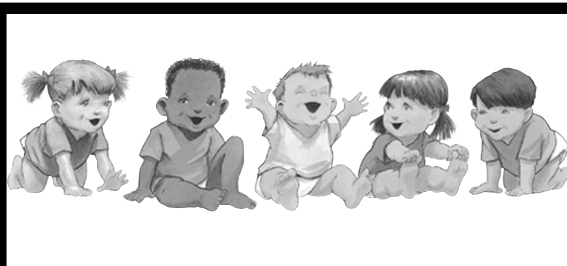
December 2nd, 2003

You can shed tears that she is gone
Or you can smile because she has lived
You can close your eyes and pray
that she will come back
Or you can open your eyes
and see all that she has left
Your heart can be empty
because you can't see her
Or you can be full of the love that you shared
You can turn your back on tomorrow
and live yesterday
Or you can be happy for tomorrow
because of yesterday
You can remember her and only that she is gone
Or you can cherish her memory and let it live on
You can cry and close your mind,
be empty and turn your back
Or you can do what she would want:
smile, open your eyes, love and go on.
Eight years have passed already.
We're not sure where the time went
but we love and miss you more everyday.

Always in our thoughts,
Brent,
Bryce, Lisa, Zakary and Landyn
Bronwyn, Ryan, Brynn and Keely
Edyn, Eric and Mckinley

CARDS OF THANKS

WE wish to extend our deepest thank you to family, friends and neighbours for all of their kind support as we grieve the loss of Hazel Brenda. Sincerest appreciation to Blair and Norm of the Ornge Medical Transport Team and the heroic staff of St. Michael's Coronary Unit. Brenda will be deeply missed and forever remembered.



BABY HONOUR ROLL 2011 Don't Miss Out!!

THURSDAY DECEMBER 29th

COST \$48.00 (tax included)

Call Kristie at:
905-873-0301 #222

Or email:
kpells@theifp.ca OR classified@theifp.ca