

General Help  
Wanted

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Sales and Agents  
Help Wanted

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### The Club at North Halton

Founded in 1954, The Club at North Halton is an equity based private member club boasting a magnificent eighteen-hole golf course and four sheets of curling ice. We are currently seeking the services of a qualified and experienced Executive Chef for our Club which is located in Georgetown, Ontario.

Reporting to the General Manager and working in tandem with the Food and Beverage Manager, the Executive Chef will have overall responsibility for the success of the kitchen operations. The Executive Chef will contribute as a Member of the Senior Management team and as such will be responsible for ensuring that the Food and Beverage operations are consistent with the strategic goals of the Club.

Key Responsibilities include but are not limited to:

- Management, supervision and direction all kitchen operations and staff.
- Demonstrated creativity and innovation in planning menus for all the Club's food and beverage outlets, private functions, take-out menus and Club events.
- Provision of delicious, varied and beautifully presented food to Members and Guests that appeal to their varying tastes.
- Maintenance of food and labour costs in accordance with budgetary guidelines.
- Responsible for proper scheduling of all Kitchen staff in accordance with forecasted levels of business and consideration for cost controls.
- Responsible for food purchases and maintenance of proper inventory levels.
- Ensuring good member relationships are maintained and that the Members are satisfied with the service and menu options provided.
- Coordination of frequent workplace inspections and WHMIS training of all staff and promptly report any workplace accident or incident.

Required qualifications:

- Three year apprenticeship as a cook, or Post-Secondary education in culinary or related studies.
- Red Seal Certification
- Minimum of 5 years related food service management experience preferably in a Private Club environment
- Sound knowledge of financial management including ability to control food and labour costs
- Creative ability to apply current food trends and presentations to food service operations
- A strong team player with good interpersonal relationship skills
- Flexibility in work hours
- Available to work all major holidays

If you have desire to become part of a team striving for excellence in Member service please send your resume to: [nhgcc@nhgcc.ca](mailto:nhgcc@nhgcc.ca) by email. No phone calls please. Applicants of interest will be contacted for an interview.

# Outside Advertising Sales

Metroland Digital

Metroland's Digital Media group is looking for high-energy **Senior Account Consultants** with a minimum of 5-10 years retail online sales experience to support and drive sales in our Digital Automotive Division. As a seasoned Account Consultant, you would be responsible for negotiating and selling online services to retail customers within a designated geographical area (401 corridor, Brampton to Guelph). The ideal candidate has strong online experience, can provide solution oriented sales presentations and has the ability to establish unique and long-lasting partnerships with his/her clientele.

#### THE JOB IN A NUTSHELL

- Actively prospect and develop new business within a specific geographically territory
- Maintain and grow existing business relationships
- Achieve monthly sales targets
- Actively consult with clients on traffic and inventory reports
- Monitor territory inventory levels weekly
- Liaison with local newspaper reps to leverage market relationships and increase overall revenues
- Maintain and complete weekly reporting requirements
- Consult with dealership regarding their individual web solution to maximize sales an efficiencies
- Monitor and consult with each customer on their inventory and provide advice regarding level, price and inventory mix
- Consult with customers regarding their website and inventory traffic, provide meaningful insight of site and vehicle view numbers
- Manage bad debt and be aware of receivables
- Monitor and consult with dealer regarding the effective use and management of email and phone leads

#### ABOUT YOU

The successful candidate will be a proven advertising sales consultant with a demonstrated ability to establish unique and long-lasting partnerships and close business with independent and major automotive dealers groups. S/he will be a very high energy, sharp individual whose professional efforts are driven by the desire for excellence and for market leadership, and s/he should also have the following:

- A strong understanding and familiarity with the inner workings of franchise and independent car dealership
- A strong understanding and familiarity with online advertising sales
- Strong sales/closing skills and relationship skills
- Strong time and territory management skills
- Entrepreneurial team mindset
- Self-motivated/driven individual who takes ownership and delivers on goals
- Creative, "out-of-the-box" thinker who enjoys creating non-traditional advertising solutions
- Working and reliable automobile, proof of insurance and a clean driving record

Interested candidates are invited to send their résumé and cover letter to Erynn Real at [ereal@metroland.com](mailto:ereal@metroland.com) on or before July 4, 2011.



Metroland is an equal opportunity employer. We thank all applicants for their interest; however only those selected for an interview will be contacted.

Office Help Wanted

Office Help Wanted

### INVOICING CLERK (contract position)

Large Brampton Company requires an experienced invoicing clerk for Tuesday to Friday 11:00 a.m. - 7:30 p.m. & Saturday 8:00 a.m. - 4:00 p.m.. The candidate must be a self-motivated, well organized individual with proficient and accurate data entry skills and excellent communication skills. Duties include general office duties, answering phones and filing.

Send resumes to:  
[hr987@hotmail.ca](mailto:hr987@hotmail.ca)

Drivers Wanted

Drivers Wanted

### AZ DRIVERS WANTED

Full time for local tanker work. Includes nights and weekends. 25 years or older, 5 years experience. Competitive wages and benefits.

Fax resume and drivers abstract to:  
519-833-0346

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# THE INDEPENDENT

## & FREE PRESS

Hospital / Dental  
Help Wanted

Hospital / Dental  
Help Wanted

### Optometric Assistant/ Full-time

We are looking for a dynamic person who wants to be part of a culture of service, dedication and care of our patients. We are looking for a staff that excels with customer service, telephone & multitasking skills.

If you are the right candidate please  
email [officemgr@drfabiantai.com](mailto:officemgr@drfabiantai.com)