

Sales and Agents Help Wanted

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Outside Advertising Sales

Metroland Digital

Metroland's Digital Media group is looking for high-energy **Senior Account Consultants** with a minimum of 5-10 years retail online sales experience to support and drive sales in our Digital Automotive Division. As a seasoned Account Consultant, you would be responsible for negotiating and selling online services to retail customers within a designated geographical area (401 corridor, Brampton to Guelph). The ideal candidate has strong online experience, can provide solution oriented sales presentations and has the ability to establish unique and long-lasting partnerships with his/her clientele.

THE JOB IN A NUTSHELL

- Actively prospect and develop new business within a specific geographically territory
- Maintain and grow existing business relationships
- Achieve monthly sales targets
- Actively consult with clients on traffic and inventory reports
- Monitor territory inventory levels weekly
- Liaison with local newspaper reps to leverage market relationships and increase overall revenues
- Maintain and complete weekly reporting requirements
- Consult with dealership regarding their individual web solution to maximize sales an efficiencies
- Monitor and consult with each customer on their inventory and provide advice regarding level, price and inventory mix
- Consult with customers regarding their website and inventory traffic, provide meaningful insight of site and vehicle view numbers
- Manage bad debt and be aware of receivables
- Monitor and consult with dealer regarding the effective use and management of email and phone leads

ABOUT YOU

The successful candidate will be a proven advertising sales consultant with a demonstrated ability to establish unique and long-lasting partnerships and close business with independent and major automotive dealers groups. S/he will be a very high energy, sharp individual whose professional efforts are driven by the desire for excellence and for market leadership, and s/he should also have the following:

- A strong understanding and familiarity with the inner workings of franchise and independent car dealership
- A strong understanding and familiarity with online advertising sales
- Strong sales/closing skills and relationship skills
- Strong time and territory management skills
- Entrepreneurial team mindset
- Self-motivated/driven individual who takes ownership and delivers on goals
- Creative, "out-of-the-box" thinker who enjoys creating non-traditional advertising solutions
- Working and reliable automobile, proof of insurance and a clean driving record

Interested candidates are invited to send their *résumé* and cover letter to Erynn Real at ereal@metroland.com on or before May 20, 2011.



Metroland is an equal opportunity employer. We thank all applicants for their interest; however only those selected for an interview will be contacted.

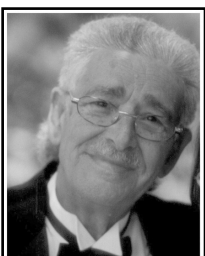
DEATHS

GREENSLADE, Robert (Bob)

After a protracted illness, Bob peacefully continued his soul's journey on May 16th, 2011. Beloved husband of Bette, wonderful father to Simon and Emma, their spouses Julie and Dale, and adored Papa to Aneirin, Lauren, Lili, Leia and Livia. Bob will also be missed by his friends at The Georgetown Little Theatre, and by all those who he has entertained over the years with his special talent for jazz piano. There will be no funeral, but a celebration of Bob's life is planned for a later date. The family respectfully requests that anyone who would honour his extraordinary spirit make a donation in his name to The Children's Wish Foundation.

IN MEMORIAM

In Loving Memory of



DALLI, Cherubino "Carl"

January 13th, 1934 - May 21st, 2010

Those whom we love go out of sight,
But never out of mind;

They are cherished in the hearts
Of those they leave behind.

Loving and kind in all his ways,
Up right and just to the end of his days;
Sincere and true in heart and mind,
Beautiful memories are left behind.

Loving and missing you now and forever.

Love your Wife, Children, Grandchildren,
Great-Granddaughter, Family and Friends
XOXO

In memory of Ernie Corbett

Dear Husband, Father, Grandfather and Great Grandfather, passed away May 23rd, 2009.

David, Gary, Judy,
Ryle, Raven, Rayne and Flo

CARDS OF THANKS

Thank You
GILLHAM

We, the family of the late 'James Earl Gillham', of Georgetown wish to express our heartfelt thanks to everyone who assisted us during the recent loss of our beloved Dad, Grandfather, Uncle, Cousin and Friend. Special thanks to all the staff at Georgetown Hospital, who helped with his care, especially Dr. Ravi, St. Elizabeth, thanks also to Rev. Paul Ivany for the lovely service, and J.S. Jones and Son Funeral Home - Phil, Marg, Andrea and Jason. Also to everyone for all the visits, sympathy cards, phone calls, emails, flowers, food and memorial donations, we are all very thankful.

The Gillham Family

ACTON GARAGE SALES

GIANT PLANT SALE

May 19th to June 12th

13836 - 4th LINE in Acton
(East of Acton, North of Highway 7)
8:00 am to 8:00 pm DAILY

Hundreds of flowering perennials dug from our garden, includes many varieties of hostas, lupins, sedums, daylilies, coneflowers, irises and much, much more. gal. to 2 gal. pots; \$5 to \$8 (most are \$6)

MOVING SALE

Saturday May 21st

341 ORVILLE ROAD
in Acton

8:00 am - 2:00 pm
Everything Must Go!

GEORGETOWN GARAGE SALES

YARD SALE

Saturday May 21st

and Sunday May 22nd

67 LYNDEN CIRCLE
(River Drive and Mountainview Road)

9:00 am - 3:00 pm

Downsizing from House to Apartment
Something for Everyone!!

GARAGE / PLANT SALE

Saturday May 21st

23 LAUCLIN CRESCENT

7:30 am - 12:00 Noon

Great Prices on Hostas, Ferns, Ground Cover and More! Little Tykes Tool Bench, Kitchen and Wagon, Boy and Girl Clothes (up to 3-years), Quality Toys, Household Items, Books and Golf Stuff!!

GARAGE SALE

Saturday May 21st

and Saturday May 28th

36 GOODERHAM DRIVE

8:00 am Start

girls and boys clothes / toys (infant thru size 8), some household items, books, bedding, bikes

GARAGE SALE

Saturday May 21st

40 and 41

MARY STREET

8:00 am - 1:00 pm

MOVING SALE

Saturday May 21st

106 ATWOOD AVENUE

8:00 am - 1:00 pm

No reasonable offer will be turned down!



Real Estate Centre Inc., Brokerage



DOUG MEAL

360 Guelph Street, Georgetown
Call 905-702-4426
Email: dougmeal@yahoo.ca

MOVING SALE

Saturday May 21st

and Sunday May 22nd

5066 TRAFALGAR ROAD

(just north of Ballinafad)

8:00 am - 3:00 pm

GARAGE SALE

Saturday May 21st

7 WILSON COURT

7:00 am - 12:00 pm

household items, clothing

GARAGE SALE

Saturday May 21st

24 GOODERHAM DRIVE

8:00 Start

All Proceeds to 'The Ride to Conquer Cancer'
Pearl Drums, Electronics, Furniture

GARAGE SALE

Saturday May 21st

5 ROSEFIELD DRIVE

7:30 am Start

BIRTHS

DEATHS

A Girl!



HACK

We would like to congratulate Josh and Kaylyn (King) Hack on the birth of their daughter, Grace Lynn Hack, born on Wednesday, May 11th, 2011 at 7:51 am, weighing 7 lbs., 1 oz. We, the grandparents, are so proud of them Juergen and Kerry Hack and Jamie and Carol King.

A Boy!

COSTOPOULOS

Jim and Joanna Costopoulos are thrilled to announce the safe arrival of their son Tristan Alexander, baby brother to Andreas. He was born at 8:23 am on May 5th, 2011 at Credit Valley Hospital, weighing 6lbs., 14oz. and 52 cm long.

SERVANT, Cody

Suddenly, on Friday May 13th, 2011 at his home in Toronto. Cody, in his 27th year, beloved son of Donald Servant. Dear brother of Eric, Nicole and Angie. Cody will be sadly missed by all of his family and friends. Friends will be received at the J.S. Jones & Son Funeral Home, 11582 Trafalgar Road, north of Maple Avenue, Georgetown 905-877-3631 on Thursday from 7-9 pm. Funeral and committal service will be held in the chapel on Friday May 20th, 2011 at 11:00 am. Cremation to follow. In lieu of flowers, contributions to the Heart and Stroke Foundation would be appreciated. To send expressions of sympathy visit www.jsjonesandsonfuneralhome.com

BARCLAY, Mary Watson (May)

At the Orillia Soldiers' Memorial Hospital on Friday May 13th, 2011 in her 74th year. May Barclay (nee Irvine) beloved wife of Ian Stevenson Barclay. Much loved mother of Lynn and her Husband Brian VanderVlugt of Cambridge, Christine Barclay and husband Dan VanMett of Connecticut, Neil Barclay of Orillia and John and his wife Brenda of Brooklin. Loving grandmother of Adrian, Melanie, Sean, Chance, Victoria and Jaden. Dear sister of Ian Irvine of Scotland. Visitation will be held at the Simcoe Funeral Home, 38 James Street, East, Orillia on Saturday May 21st from 10:00 until time of service at 11:00 am. Reception to follow. Memorial donations to Christian Horizons would be appreciated by the family. Messages of condolence are welcome at www.simcoefuneralhome.ca

THE INDEPENDENT & FREE PRESS

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