

# FORD EMPLOYEE PRICING

Now you pay what we pay  
for the the best prices of the year.  
On virtually our entire line-up:

Get up to  
**\$12,339**  
in price adjustments



PLUS RECEIVE AN ADDITIONAL  
**\$1,000**  
WHEN YOU FINANCE WITH FORD CREDIT

## 2010 F-150 XLT SUPERCAB 4x2

- Trailer Sway Control
- Roll Stability Control
- All Safety Features Standard
- Easy Fuel™
- Bright Chrome Grille

Employee Price Adjustment .....\$3,618  
Delivery Allowance.....\$5,500  
**Total Price Adjustment.....\$9,118**

Your Employee Price  
**\$25,611\***

offer excludes taxes



PLUS RECEIVE AN ADDITIONAL  
**\$500**  
WHEN YOU FINANCE WITH FORD CREDIT

SuperCab  
Sport Show

2010 RANGER FEL  
Employee Price Adjustment ..... \$427  
Delivery Allowance.....\$2,250  
**Total Price Adjustment.....\$2,677**

Your Employee Price  
**\$13,752\***

offer excludes taxes



PLUS RECEIVE AN ADDITIONAL  
**\$500**  
WHEN YOU FINANCE WITH FORD CREDIT

2010 FOCUS SE  
Employee Price Adjustment .... \$1,368  
Delivery Allowance.....\$3,000  
**Total Price Adjustment.....\$4,368**

Your Employee Price  
**\$15,011\***

offer excludes taxes



PLUS RECEIVE AN ADDITIONAL  
**\$500**  
WHEN YOU FINANCE WITH FORD CREDIT

2010 ESCAPE XLT AUTO  
Employee Price Adjustment .....\$1,891  
Delivery Allowance.....\$3,500  
**Total Price Adjustment.....\$5,391**

Your Employee Price  
**\$21,738\***

offer excludes taxes

## PLUS



Only Ford lets you recycle your **2003 or older** vehicle and get **\$3,300** towards a new Ford. This offer is in addition to incentives currently offered when combined with the \$300 available from the Retire Your Ride program, funded by the Government of Canada on qualifying vehicles of model year 1995 or older. Incentives range from \$100 to \$300. Visit [ford.ca](http://ford.ca) for details.

In Partnership with SummerFall, CAT HEAVEN, Retire Your Ride



Drive one.  
**CHALLENGE!**

We want you to experience the most innovative vehicles we've ever built.

We're inviting you to take the Drive One Challenge. We believe that once you drive a Ford you won't want to drive anything else. If we still haven't won you over and you buy any new competitive vehicle, we'll give you \$100.\*

\*Excludes CAW negotiated bonus

Our advertised prices include Freight, Air Tax, and the Stewardship Ontario Environmental Fee. Add dealer administration and registration fees of up to \$799, fuel fill charge of up to \$120 and applicable taxes, then drive away.\*



Drive one.

| [ontarioford.ca](http://ontarioford.ca) |

To get your Employee Price,  
visit Concept Ford today.



361 Guelph St. (Hwy. #7), Georgetown

**905-873-1626**

[www.conceptford.com](http://www.conceptford.com)

**WE WON'T  
LOSE A CUSTOMER  
OVER PRICE**

Dealer may sell or lease for less. Limited time offers. Offers may be cancelled at any time without notice. See your Ford Dealer for complete details or call the Ford Customer Relationship Centre at 1-800-565-3673. \*Ford/Lincoln Employee Pricing ("Employee Pricing") is only in effect from July 1, 2010 to August 31, 2010 (the "Program Period") and refers to A-Plan pricing ordinarily available to Ford/Lincoln employees and excludes any CAW negotiated bonuses or other special incentives that employees may receive from time to time. Employee Pricing is available on the purchase or lease of most new 2010 and 2011 Ford and Lincoln vehicles (excluding 2010/2011 F-150 RapTOR, F-Series Chassis Cabs, E-Series Cutaways and Stripped Chassis, F-550/F-750 and 2011 Mustang Shelby GT 500). The new vehicle must be delivered or factory ordered from your participating Ford Dealer during the Program Period. This offer can be used in conjunction with most retail consumer offers made available by Ford of Canada at either the time of factory order or delivery, but not both. Employee Pricing is not combinable with CPA, CPC, CFP, Daily Rental Allowance, A-XZ/DF/Pe-Plan and A-Z-Plan Loyalty Program incentives. Purchase a new 2010 Ford Focus SE/Ranger SuperCab Sport 4x2/Ranger Regular Cab FEL/Escape XLT Automatic FWD/F-150 SuperCab XLT 4x2 / 2011 Ford F-350 Super Duty Lariat 4x4 Diesel) for \$15,011/\$15,056/\$13,752/\$2,388/\$25,611 / \$15,040) after Total Price Adjustment of \$14,368/\$6,078/\$2,677/\$5,391/\$9,118 / \$12,339) deducted. Total Price Adjustment is a combination of Employee Price Adjustment and delivery allowance. Taxes payable on full amount of purchase price after Employee Price Adjustment and delivery allowance have been deducted. Offers include freight, air tax and Stewardship Ontario Environmental Fee but exclude administration and registration fees of up to \$799, fuel fill charge of up to \$120 and all applicable taxes. Offer valid from July 1, 2010 until August 31, 2010 (the "Program Period"). This offer is only valid at participating Canadian dealers. Any customer that test drives a new Ford or Lincoln vehicle during the Program Period and purchases or leases a new competitive vehicle and takes delivery of that vehicle within 100 hours of the Ford or Lincoln test drive will be eligible to receive a \$100 offer. To claim the \$100 offer the customer must return to the Ford/Lincoln dealer where they took their test drive within 100 hours of the original test drive and present the dealer with proof of purchase/lease and delivery in the form of a dated and signed Retail Buyers Agreement. Eligible customers will be mailed a cheque from Ford Motor Company of Canada in the amount of \$100 after eligibility is verified. Only one (1) \$100 offer may be claimed per person during the Program Period. (an "Eligible Vehicle") and finance through Ford Credit. Canada will receive \$1500 / \$1500 / \$1500 / \$1500 / \$1500) (the "Offer") on Focus/Fiesta/Fusion/MyFord/Mustang/Bonus/Fiesta/Fusion/MyFord/Mustang/Bonus/Escape/Explorer/Explorer Sport/Trac/Expedition/E-Series/Transit/Connect) / F-150/F-750 to F-550). The new vehicle must be delivered and/or factory ordered from your participating Ford Dealer during the Program Period. Only one (1) Offer may be applied towards the purchase or lease of one (1) Eligible Vehicle, up to a maximum of two (2) separate Eligible Vehicle sales per customer. This offer is non-transferable. This offer can be used in conjunction with most retail consumer offers made available by Ford of Canada at either the time of factory order or delivery, but not both. This offer is not combinable with CPA, CPC, CFP, FALS, Commercial Connection Program or Daily Rental Allowance incentives. Customer may use the Offer amount or choose to receive a rebate cheque from Ford of Canada, but not both. Taxes payable before Offer amount is deducted. \*Program in effect from July 1, 2010 to September 30, 2010 (the "Program Period"). To qualify for the "Retire Your Ride Program" or "Summerhill Impact's "Car Heaven Program", customer must turn in a 1995 model year or older vehicle that is in running condition (able to start and move) and has been properly registered and insured for the last 6 months. If you qualify under the "Retire Your Ride Program" or "Summerhill Impact's "Car Heaven Program", the Government of Canada will provide you with \$300 cash or a rebate on the purchase of a 2004 and newer vehicle. To qualify for the "Car Heaven Program", customer must turn in a 2003 model year or older vehicle that is in running condition and has been properly registered and insured for the last 6 months. If customer qualifies for either the Government of Canada's "Retire Your Ride Program" or "Summerhill Impact's "Car Heaven Program" (each an "Eligible Vehicle"), Ford must receive the following from customer within 30 days of delivery of new Ford/Lincoln (1) signed Ford Recycle Your Ride Claim Form; and (2) signed original ownership transferring customer vehicle to either "Retire Your Ride" or "Car Heaven" or "Authorized Recycle Drop-Off Retailer". The Rebate will be paid directly to customer in the form of a cheque. The Rebates are available to residents of Canada only and payable in Canadian dollars. Eligible vehicle must be purchased, leased, or factory ordered during the Program Period to qualify for a Rebate. The Rebates can be used in conjunction with most retail consumer offers made available by Ford at either the time of factory order or delivery, but not both. The Rebates are not combinable with the previous Ford Recycle Your Ride incentives in effect from September 3, 2009 to March 1, 2010 and from May 1, 2010 to June 30, 2010. The Rebates are not available to residents of Yukon Territory, or Nunavut. Other provincially specific rebates may be available in association with the governments' "Retire Your Ride" Program or "Summerhill Impact's "Car Heaven" Program. For more information, visit [ford.com](http://ford.com) or call the Ford Customer Relationship Centre at 1-800-565-3673. ©2009 Ford Motor Company. All rights reserved.