Business

Federal Business Development Bank program pays dividends

Since it was introduced in the fall of 1986, and the first one completed in Barrie, Ontario in October 1987, the Community Business Initiative (CBI) Program, run by the Federal Business Development Bank (FBDB), has been helping entrepreneurs stay in business from coast to coast. In all, some 1,100 businesses are currently involved in 37 CBIs now in operation and there are another 13 in the planning stages. To date 102 CBIs have been completed Canada-wide.

The CBI is a unique combination of training and counselling for owner/managers of small business. Thirty non-competing businesses located in a community (or communities) are enrolled in a year-long program which combines monthly workshops with individual counselling, Costs for the year-long program are subsidized by the Canada Employment and Immigration Commission.

A local full-time advisor, with extensive small business experience, then adminsters and co-ordinates the program and meets with each owner/manager once a month to re-examine the workshops and advise on implementation of the techniques discussed.

"In perhaps 90 per cent of cases involving the failure of small businesses, money was not the problem. The true cause was usually inadequate management skills evident in the lack of a systematic approach to all aspects of running a business, including planning, marketing and implementation. The CBI program helps strengthen these areas," says Francis Roy, Vice President and Regional General Manager, FBDB.

Results of an independent study show that the closure rate firms whose among owners/managers had participated in CBIs was about half of that experienced by small

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NO SPECIALS THIS WEEK

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firms in the same communities and in comparable businesses.

As a result of its success, the Bank has now begun to offer CBIs targetted to special groups to address specific topics. For example, 1989 to 1991 saw the launch of two Ethnocultural CBIs in Toronto. In the first, nine different ethnic groups were represented among the 37 participants. A CBI for the Chinese community focused on entrepreneurs who had come to Canada within the last few years. For small business owners who felt they were ready to compete globally, CBIs that concentrated on all the components of exporting have just been completed in Oshawa and Vancouver and one is set to begin this spring in Ottawa.

"We are now looking for small business owners in Peel Region interested in joining a CBI," says Fred Troughton, CBI Advisor. "Because of a grant from the Halton and Peel Industrial Training and Advisory Committee (HAPITAC); the cost per business will be \$500.00. Each additional individual from a participating company will pay a reduced fee of only \$100.00, Judging from the success of other CBIs across the country, the 23 spots we have open for entrepreneurs in Peel Region will go quickly." Fred Troughton can be contacted at (416)566-6142 for more information.

The Federal Business Development Bank is a Crown Corporation that promotes the creation and development of businesses in Canada. It pays particular attention to small and medium-sized businesses. The Bank provides term loans and guarantees, venture capital and a broad range of

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management training, counselfing and planning services. FBDB clients employed 181,000 workers and created an average of 8,000 to 10,000 new jobs each year over the past five years. Half of these new jobs were created in nonmetropolitan areas of the country.

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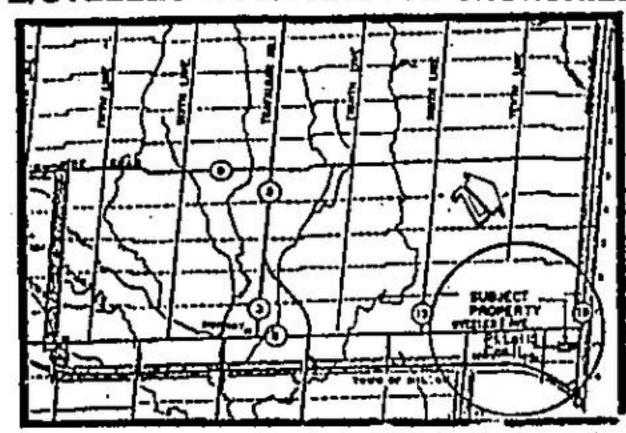




THE CORPORATION OF THE Town of Halton Hills

1 Holton Hills Drive - P.O. Box 128 HALTON HILLS (Georgetown), Onterio L7G 5G2 873-2600

WARD 2/STEELES AVE/WINSTON CHURCHILL BLVD



Council for the Town of Halton Hills will conduct a Public Meeting to examine and discuss proposed amendments to the Halton Hills Official Plan and Zoning By-law 1965-136 to permit a contractors yard for the storage of vehicles and contractors equipment.

The subject 4 hectare (10 acre) property is located on the west side of Winston Churchill Boulevard, south of Steeles Avenue, with the property being described as Part of Lot 15, Concession 11, Town of Hatton Hills (Dakville).

Further information is available in the Planning Department.

ALL INTERESTED CITIZENS ARE WELCOME

Time: Date: Location:

7:00 p.m. Monday, July 15, 1991 Council Chamber Halton Hills Civic Centre 1 Haiton Hills Drive Halton Hills (Georgetown)

D09/Capobianco

THE CORPORATION OF THE

Town of Halton Hills

1 Ha" on Hills Drive - P.O. Box 128

HALTON HILLS (Georgetown), Ontario L7G 5G2

873-2600

CONTRACT P-91-C-12

DUBLIN LINE (FIRST LINE) UPGRADING

Sealed tenders, clearly marked as to contents, will be received by the Purchasing

Department at the Civic Centre, 1 Halton Hills Drive, Halton Hills (Georgetown), until

Tuesday, July 23, 1991

for the Resurfacing of Dublin Line from Regional Road 9 to Dufferin Aggregate's entrance

and the Reconstruction of Dublin Line from Dufferin Aggregate's entrance to Greystone

Plans, Specifications and Form of Tender may be obtained from the office of the Town's

Purchasing Department upon payment of a twenty-five dollar (\$25.00) non-refundable

A certifled cheque in the amount specified in the tender documents must accompany

Inquiries relating to the project should be directed to Mr. K. Chalmers, C.S.T., Senior

Tenders will be opened at 12:05 p.m., July 23, 1991 in the Engineering Department

Boardroom at the Civic Centre, 1 Halton Hills Drive, Halton Hills (Georgetown). Those

P.O. Box 128

Town of Haiton Hills

Ontario, L7G 5G2

Halton Hills (Georgetown)

Operations Technician, Engineering Department at 878-2500, extension 303.

1,900 Square Metres

3,955 Cubic Metres

500 Square Metres

2,660 Square Metres

5,500 Square Metres

5,770 Square Metres

11.359 Tonnes

3.430 Tonnes

80 Metres

Ad. No. 1430

12:00 noon local time:

The major Items of construction are:

Full Depth Asphalt Removal - 200 mm

Cold Plane Existing Asphalt 50 mm Depth

Self-Adhesive Pavement Reinforcement Mesh

19 mm Crusher Run Limestone or Granular 'A'

Golf Course. -

Excavation

each tender.

Ad. No. 1427

Hot Mix Asphalt

Hand Laid Rip Rap

Culvert Installation

Top Soil, Seed and Mulch

Submitting tenders are invited to attend.

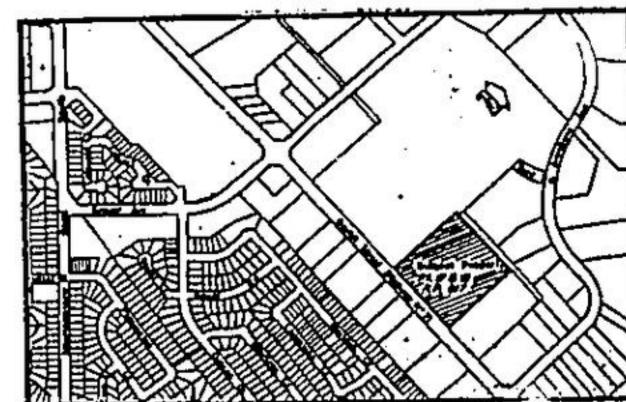
Lowest or any tender not necessarily accepted.

File No.:

THE CORPORATION OF THE Town of Halton Hills.

1 Holton Hills Drive - P.O. Box 128 HALTON HILLS (Georgetown), Ontario 17G 5G2 873-2600

NOTICE OF PUBLIC MEETING WARD 3/GUELPH STREET



Council for the Town of Halton Hills will conduct a Public Meeting to examine and discuss proposed amendments to the Halton Hills Official Plan and Georgetown Zoning By-law 57-91 to permit the development of a retail commercial plaza (115,000 square feet).

The subject property is located in the urban community of Georgetown on the north side of Guelph Street, between the intersections of Sinclair Avenue and Armstrong Avenue. The property is approximately 9.5 acres in size and is described as Lots 17 and 18, R.P. 617 (Georgetown).

Further information is available in the Planning Department.

ALL INTERESTED CITIZENS ARE WELCOME

Time: Date: Location:

File No .:

7:00 p.m. Monday, August 12, 1991 **Council Chamber Town of Halton Hills Civic Centre**

1 Halton Hills Drive (Georgetown) D09/McNally

Ad. No. 1428

THE CORPORATION OF THE

Town of Halton Hills

1 Halton Hills Drive - P.O. Box 128 HALTON HILLS (Georgetown), Ontario L7G 5G2 ₹ 873-2600

ROADWAY UPGRADING

27 Sideroad Asphalt Surfacing and Knoll Lowering

Hornby Park Parking Lot

Sealed tenders, clearly marked as to contents, will be received by the Purchasing Department at the Civic Centre, 1 Halton Hills Drive, Halton Hills (Georgetown) until 12:00 noon, local time;

Tuesday, July 23, 1991 Line. Also included in the tender are the Rural Asphalt Overlays, Mill Street (Acton) Parking Lot.

Granular 'A' Stripping

1,030 Cubic Metres 950 Cubic Metres 836 Tonnes **683 Tonnes** 3,553 Tonnes

Plans, Specifications and Form of Tender may be obtained from the office of the Town's Purchasing Department upon payment of a twenty-five dollar (\$25.00) non-refundable

each tender.

Tenders will be opened at 12:05 p.m., July 23, 1991 in the Engineering Department Boardroom at the Civic Centre, 1 Halton Hills Drive, Halton Hills (Georgetown). Those Submitting tenders are invited to attend.

Town of Hatton Hills P.O. Box 128 Halton Hills (Georgetown) Ontario, L76 562

Ad. No. 1429

CONTRACT P-91-C-11

Rural Asphalt Overlays

Mill Street (Acton) Overlay

for the Asphalt Surfacing and Knoll Lowering at 27 Sideroad, Blue Mountain Place to 8th Overlay, Park Avenue to Victoria Avenue and the Asphalt Surfacing of the Hornby Park

The major construction items are:

Rock Excavation Granular 'A' Granular 'B' **Hot Mix Asphalt Earth Excavation**

475 Tonnes

deposit. A certified cheque in the amount specified in the tender documents must accompany

inquiries relating to the project should be directed to Mr. K. Chaimers, C.S.T., Senior Operations Technician, Engineering Department at 878-2600, extension 308.

Lowest or any tender not necessarily accepted.