

WE MEAN BUSINESS

WE WANT YOUR BUSINESS!
HUGE FACTORY ORDER OF SPECIALLY EQUIPPED AEROSTARS ON TOP OF BIG SAVINGS MEANS NOW'S THE TIME TO BUY AEROSTAR.

8.9%
FINANCING 48 MONTHS**
OR \$1,000 CASH BACK†

SPECIALLY EQUIPPED AEROSTAR XL'S FEATURE A LOT MORE!
 3 LITRE, V6 EFI ENGINE • AIR CONDITIONING • AUTOMATIC TRANSMISSION • SPEED CONTROL • TILT STEERING WHEEL • REAR WINDOW WIPER/WASHER/DEFROSTER • AM/FM STEREO CASSETTE • PRIVACY GLASS • LIGHT GROUP • INTERMITTENT WIPERS • POWER STEERING • POWER BRAKES WITH REAR ANTI-LOCK FEATURE • SEVEN PASSENGER SEATING WITH FRONT CAPTAIN'S CHAIR

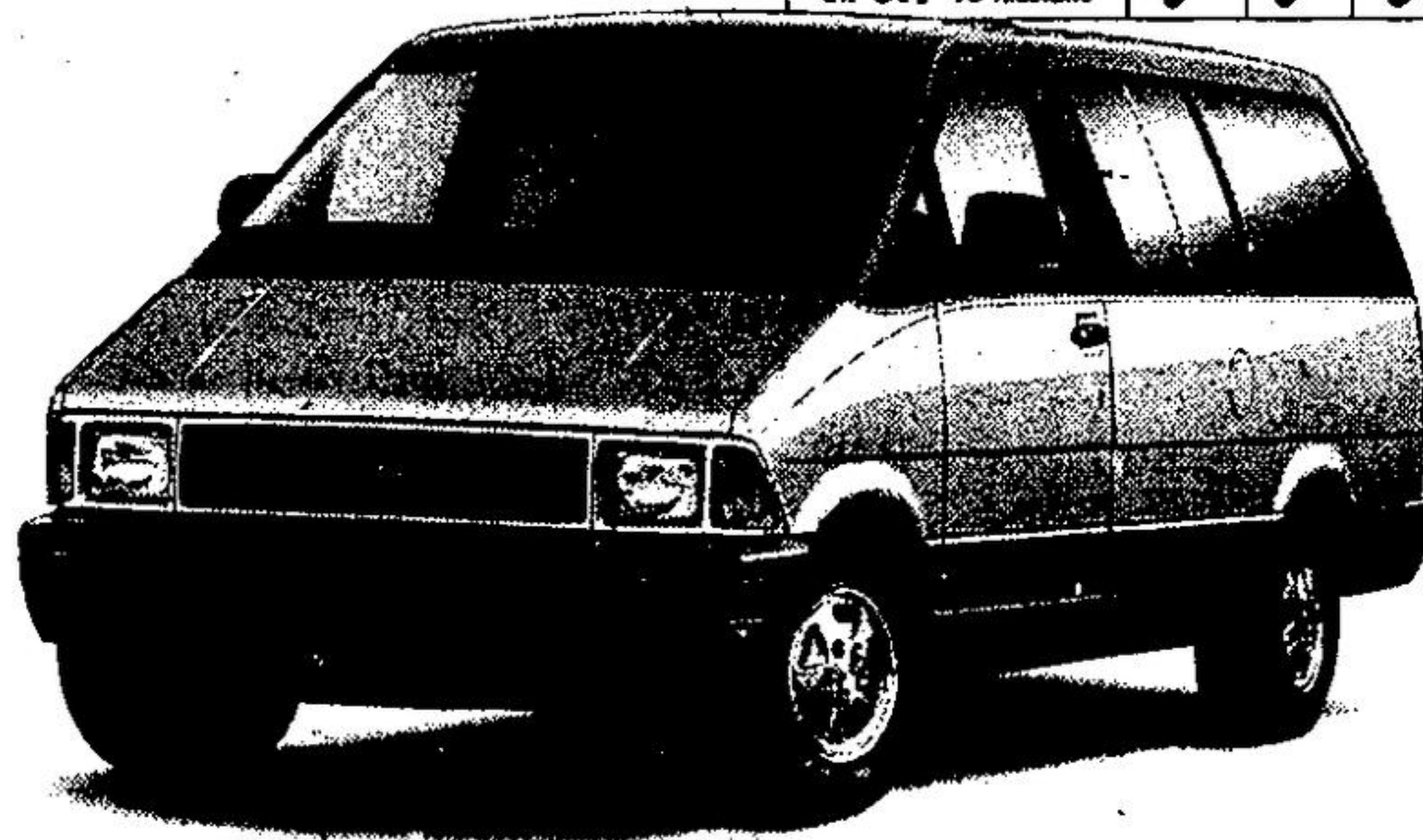
PLUS
 MORE STANDARD HORSEPOWER AND MORE INTERIOR SPACE THAN CARAVAN OR VOYAGER.

AEROSTAR XL ADDS UP TO MORE VALUE!
M.S.R.P. \$19,556*
VALUE REDUCTION - 927†
CASH BACK -1,000†

\$17,629
BOTTOM LINE PRICE

GET MORE SELECTION ACROSS THE LINE.

OFFER/ 1991 VEHICLES	FESTIVA	TEMPO/ TOPAZ	ESCORT/ TRACER	MUSTANG/ PROBE	TAURUS/ SABLE	THUNDERBIRD/ COUGAR	RANGER	F-SERIES	AEROSTAR
\$500 CASH BACK	✓		✓	✓					
\$750 CASH BACK		✓			✓	✓	✓		
\$1,000 CASH BACK								✓	✓
OR 8.9% FINANCING**	✓	✓	✓	✓	✓	✓	✓	✓	✓



SEE YOUR LOCAL FORD & MERCURY DEALER



WE GIVE YOU MORE!

*MSRP for specified 1991 Aerostar XL 4x2 with P.E.P. 632A and automatic transmission excludes freight, GST, Air Conditioning Federal Excise Tax, and other taxes where applicable. Applies to dealer stock only. Not all dealers may have specially-equipped models in stock. Dealer may sell for less.
 **These offers may not be combined. Retail buyers choosing a reduced financing rate in lieu of cash rebate are eligible for 8.9% financing over a maximum 48 month term. On approved credit. Example: For \$15,000 financed over 48 months at 8.9% APR, the monthly payment is \$372.57, the cost of borrowing is \$2,883.36 and the total to be repaid is \$17,883.36. Assuming a rebate of \$1,000 as the alternative, should you choose a reduced financing rate instead of the cash rebate, legislation requires that the amount of the rebate must be included in the cost of borrowing in order to arrive at an effective interest rate. In the example given the effective interest rate would be 11.78% over 48 months and the total cost of borrowing including the rebate not taken would be \$3,883.36 for 48 months. Cost of borrowing will vary depending on the amount financed and term of loan.
 †This offer cancels and replaces all other programs previously advertised and may not be combined with any previous offer.
 ‡Value reduction based on MSRP of options if purchased separately and on special package offer which is time limited. See dealer for details.