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Money Matters-

RRSP a good choice for most Canadians

If you have a job, you should have an RRSP.

That may sound like a bold statement, but I believe an RRSP is a good choice for most Canadians. We'll discuss alternatives in a future column.

I was amazed to read recently that only 20% of taxpayers contribute to an RRSP.

Why?

Maybe some people don't realize that there are significant tax savings. Let's look at the effect in the three tax brackets. At the lowest tax rate of 26%, a \$2,000 RRSP contribution will result in a \$520 tax refund so that your net cost is \$1,480. In the next bracket, 40% of your net cost is \$1,200. At the highest rate your net cost is approximately \$1,060. (the highest bracket ranges from 45% to 48%).

People have said to me "well if I save the tax now I'll just have to pay it when I take the money out at retirement." Absolutely true! What these folks fail to understand is that this money compounds TAX FREE inside of the RRSP until they start to take an income from it at retirement. The money will not come out all at once, but monthly as a replacement for a pay cheque and the tax bracket will likely be lower. There are frequent articles in magazines and newspapers with tables and charts that illustrate the advantage of tax free compounding in an RRSP.

Unfortunately today, many retired seniors are living at or near the poverty line. Over 50% of retirees must have some form of government assistance to survive. Pension experts question whether the Canada Pension Plan will be able to provide for the "baby boomers" who will start to retire in 20 years or so. Obviously the government thinks so too, or they wouldn't make RRSP tax deductions available.

The years of retirement should be the best years. Younger people should do everything possible to see that this objective comes true. This includes saving now in order to maintain the income needed in retirement.

Other people say to me that they can't save money period, let alone for an RRSP. I usually find out that they seem to be able to pay for everything else, but when it comes to paying themselves, their name is at the bottom of the list. I say "Pay Yourself First." This means setting up a monthly pre-authorized cheque from your bank into the RRSP savings vehicle that you choose. You'll be surprised just how painless it is.

Recently, I pointed out that most Canadians' financial assets, house, car, pension, and life insurance, have been acquired by systematic monthly payments.

This is the strongest argument that I know of to recommend saving for the time that you will need "Money at Work" because you are no longer "Person at Work."

There are some workers who can't contribute to an RRSP, those employees with pension plans where the combined employer and employee contribution is \$3,500 per year or more. Revenue Canada says that they are not permitted to contribute to an RRSP this year.

Next year the rules change. The limits increase to \$11,500 or

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season of Christmas will be with us.

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and make an effort to put aside

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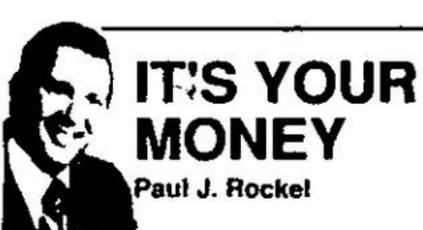
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18% of eligible income. Those with employer sponsored pension plans will be subject to a "Pension Adjustment". Those with excellent plans at work may not be able to contribute as much, or maybe not at all. Those with meagre plans may be able to contribute more.

Notice that 18% limit. This means that those with lower incomes may not be able to contribute as much to their RRSP. There is another catch that Revenue Canada has laid on us. . That is that your RRSP limit in any year will be based on your previous years income. This may be good or bad. A real plus however, is that starting in 1991 you can carry forward unused RRSP contributions for up to seven years.

If you haven't saved enough to make your maximum contribution this year, now is the time to



make sure that you can do it next year.

For free information on RRSP savings plans, contact Peter C. Masson M.B.A., Regal Capital Planners Ltd., 10 Fagan Drive,

Georgetown, Ontario or phone 877-7216.

Paul J. Rockel is the author of the best seller "Why I Invest in Mutual Funds" and President of Regal Capital Planners Ltd.



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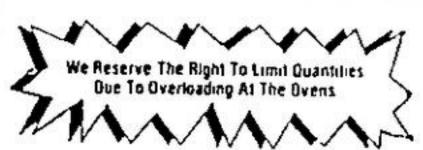
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