

# Consumers have access to luxury items

The daily ritual of soaking in hot pulsating water is no longer a past-time for the rich or adventurous. According to statistics from the Canadian Swimming Pool and Spa Association (Canspa) unit sales of spas and hottubs exceeded 30,000 between 1987 and 1989.

The reasons are many. Installing a spa in your backyard or basement is not only inexpensive (starting at \$2,500.00) but will provide many, if not all of the pleasures of owning a pool (backyard beauty, entertainment value, family togetherness, exercise, etc.). The therapeutic value of massaging hot water has been reported time and time again and recently the American Association, similar to Canspa (N.S.P.I.) initiated a spa benefit awareness program in conjunction with the American Arthritis Foundation.

Sales in Eastern Canada have surprisingly now surpassed the unit sales of Western Canada, which has been the stronghold of Canadian Spa and Hottub sales up until a few years ago. While installations in Western Canada have always been outdoors, most Eastern Canadian installations have been indoors ... until recent years where there has been a dramatic shift to outside installations - even in colder climates. Industry experts state that the thrill of enjoying your spa under the beauty of the starlit nights ... especially amidst a light snowfall ... is what "hottubbing" is all about.

Regardless of whether you are purchasing a spa or hottub for home improvement value, entertainment, family togetherness or health, the pleasure of a quick soak in the mornings or a relaxing moment with your loved one in the evening guarantees the ever-increasing popularity of spas is not a fad - but here to stay.

### INTERESTING FACTS ON SPAS AND HOT TUBS

Spas are loved by all ages for different reasons. Children love the bubbles and the companionship of their parents. Seniors and athletes enjoy the therapeutic value of hydrotherapy.

A spa and a hot tub are the same product, only the hot tub has a

## Realtors face strict guidelines

Realtors can now face fines of \$100 for failing to provide financial institutions with the social insurance numbers of depositors in interest-bearing accounts or term certificates. Depositors may be subject to the same penalty if they refuse to provide the realtor with the appropriate information.

The new fine was introduced at the beginning of 1990, and applies to each infraction.

Now, accrued interest on real estate deposits must be reported to Revenue Canada, and financial institutions must have the name, address and social insurance number of the person who is to receive the interest.

However, a realtor can only be fined if he/she refuses to obtain the appropriate information from the client.

If a realtor requests the information (in writing) and the client refuses to comply, the \$100 fine would be levied against the client.

wooden tank, whereas a spa is acrylic, or concrete. The equipment and benefits are identical.

Spas can be installed indoors or out, above ground, in the ground or half and half. Smaller models require a floor area of less than 4' x 5'.

Portable spas can be moved indoors in winter or to the cottage in the summer, while built-ins are permanently fixed in place.

Expensive alterations to your home are not necessary ... most spas can be uncreated, electrically connected, filled and enjoyed in a matter of hours.

Ventilation fans are not absolutely

necessary in indoor installations as a floating cover retains the heat and keeps humidity to a minimum.

Heating costs are minimal ... can be less than \$10.00 a month indoors, and less than \$1.00 per day during the winter months for outdoor installations.

Upkeep costs are minimal - less than \$20.00 a month, including chemicals.

Most spa owners use their spa each and every day.

Maintenance time is minimal - only a few minutes each week.

Most spas are available in 29" dep-

ths to go through any door, and they come in widths that allow passage down a staircase. For those difficult installations two piece models are available.

Some spa purchasers can qualify for a tax deduction. Contact your family doctor if you believe you qualify.

Hot swirling water, massaging pulsating jets, in a wide range of sizes, shapes and colours can be yours for as little as \$3.00 per day including operating costs and financing.

### ICG HOME COMFORT TIPS

Glass fireplace enclosure a year round saver

A fireplace is an escape hatch

for both warm air in winter and cool air in summer. A glass enclosure is an attractive answer.



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\*\* Application has been made to the Corporation of the Town of Halton Hills, for Condominium Purposes.

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