

Special Bang-O-Rama events

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start preparing the festival three or four months ago, Optimist Club president Don Smith said.

He also noted this year's festival is the end of an era because Mr. Guthrie will not be the chairman of the event next year.

Mr. Guthrie said it would be unfair to the other members of the club and unfair to the festival if he

continued working with it. It's time for some young blood to take over, he said. He added he has been running out of new ideas for the festival.

The festival had a tractor pull two years ago, Mr. Booth said. Last year the festival had a truck pull, he added. This year both the events have been combined into a truck and tractor pull for the first

time at Bang-O-Rama. Last year's demolition derby was so successful, it has returned for a second year, Mr. Booth noted.

The scouts of North Halton are once again building a large tower called the "Skyride." The scouts will also be working on their crafts during the festival, he said.

Some of the events scheduled for Sunday this year are:

- Noon - The Conklin Midway.
- 12:30 p.m. - Balloon Rides.
- 2:30 p.m. - Car Demolition.

Some of the events scheduled for Monday this year are:

- 8 a.m. to 1 p.m. - Garage Sales.
- 10 a.m. to 4 p.m. - Scout Games.
- 11 a.m. - Truck and Tractor Pull.

Noon to 8 p.m. - Chicken Barbecue.

1 p.m. - Black Bart, Tom Destroy.

6 p.m. - Acton Citizens Band.
7 p.m. to 9 p.m. - Marion Country Band.

7 p.m. to 9 p.m. - Wendy West.
7 p.m. to 9 p.m. - Girls Pipe Band.

Dusk - Fireworks.

Admission is \$4 for each day or \$6 for a two-day pass. Children under 16 and seniors will be admitted for \$2 or \$3 for a two-day pass.



Home Post Scripts

By Glenda Hughes

In any market, there are tricks to selling your home in the fastest time frame possible. In this market, you really have to make sure that you pay strict attention to the rules and cover all the tricks. I don't have to tell you about what's going on in the market, for you have to be deaf and blind not to know, but it still amazes me that there are some vendors out there who don't believe that this type of market applies to them. They are under the impression that their home will sell overnight, regardless of the condition or price, and what are we worry about. As most of us on this end of the stick sit and fret about our vendors not getting their homes sold and getting on with their lives, the concern factor lies heavily on us - until one of our vendors gets angry with us that their home isn't selling. So, I am going to take a very hard stance in this column, and pull no punches with those of you who want to listen, and want to get their homes sold sometime this year. Here I go.

Firstly, you must listen to your real estate sales rep. regarding pricing. It might go against your ingrained belief that we are out there to make a "fast deal", but I assure you that we are out there working our tails off to help you get your property moved, and overpriced listings just won't move.

Secondly, your home must be sparkling clean. I don't mean just once in a while, I mean all the time that your home is on the market. It matters not whether you clean it yourself or if you have some regular help to keep on top of it, but you have got to do it. All unpleasant smells have to disappear, the carpets have to be shampooed, bathrooms shining, dishes away and clutter removed. If you are not sure you have caught everything before you put that For Sale sign up, ask your rep. for an honest opinion of your home.

Thirdly, dated homes take longer to sell, and are priced accordingly. The spiffier your home is, the faster it will sell. This goes for decorating, home improvements in the bathrooms and kitchens, and flooring. Many of you can not afford to redo your home just for sale, but you can do some minor things that can improve things dramatically. Dated broadloom can be lifted in most homes of 20-30 years of age, and you will find lovely hardwood underneath. Sometimes it has never seen a shoe scuff on it, and it can be brought back to shiny new life with a good buffing - a far cry from shag carpeting or olive green hard-twist. Take a good look. As far as decorating goes, again, have faith in your salesperson, and ask for suggestions. If there is some very dated paper in your kitchen, or colours that just don't sell today on your walls, get it off, and put on a coat of pastel paint. It is not costly, and the results will be earth-shattering.

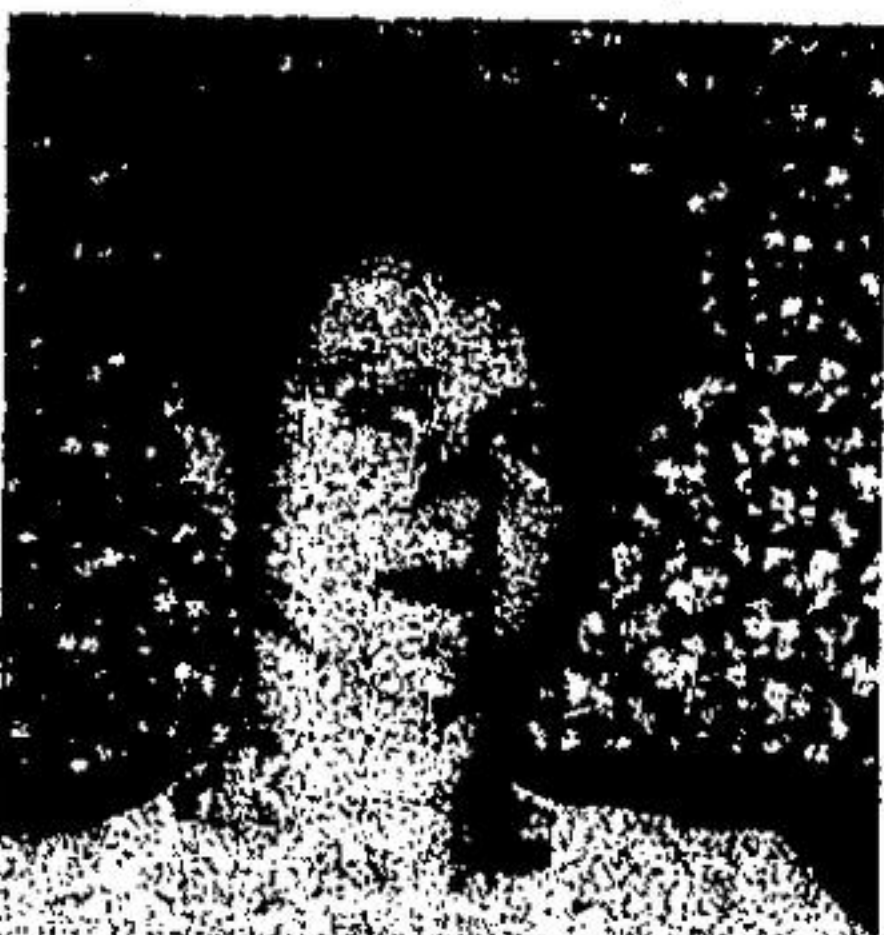
Finally, the outside of your home has to look inviting and have what we call "curb appeal". Trying to sell a home that looks shabby is like selling fridges to Eskimos at present, so stand on the curb and ask a neighbour or friend what they see. The paint must be in good shape, and lawn should look like a carpet, the gardens all trimmed and best of all, they should have some flowers in them. Go to your local nursery, and buy yourself some flats and get digging, fast.

All this sounds like a lot of trouble, I know, but if you want to sell your home soon, you have to help us out. Buyers are scarce, and they know that they have the upper hand at present. Every home in their price range will be scouted out and viewed before they make a decision. Our job is to help you make your home the home that is the first to go. Don't let that sale get away from you - do the things that will help you get your home sold. Be competitive - have the edge - help us, help you.

"Homes Sold Creatively"

Glenda Hughes is a Sales Representative with NRS Brand Realty in Georgetown.

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Public Works Week coming to the 'Hills'

Public Works Week is coming to Halton Hills the week of May 22 - 25, 1990. Exhibits will be held at the Central Works Yard on Trafalgar Road, Georgetown in conjunction with the event. On display will be various pieces of equipment and exhibits illustrating the different activities carried out by the Public Works employees.

The Works staff will be conducting tours during the day. Refreshments will be provided to all visitors. The displays will also be open at night until 8:30 p.m. Tuesday through Friday.

Public Works Week is North American wide and is provided to increase the Public's awareness of the importance and need for effective Public Works. Some of the important duties carried out by the staff are snow removal, garbage collection, road maintenance and recycling collection.

The show is being hosted by the Supervisory Staff of the Public Works Section under the direction of Public Works Superintendent Frank Morette. Everyone is invited to view the apparatus and ask questions. All the duties performed by the Public Works employees are a public service. Get to know them and the jobs they perform.

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