



### Touchdown romp

PAUL MARTIN, of Oldtimers, gathers in this touchdown pass while eluding Dairy Queen defender, Hugo Dittfach, in Georgetown Men's Flag Football League playoff action last Sunday. Dairy Queen defeated Oldtimers, 35-10. In playoff semi-final games Sunday, at Georgetown high school field, M and M challenges Longhorns in the 9:30 a.m. game and Corrigan tussles with Dairy Queen in the 11 a.m. game. (Herald photo)

## Industrial league well into games

As the Halton league opening was not until the 11th, the only reporting is from the Industrial league for the second week in succession. And... starting with the second division for a change...

Power of Pain turned out with some new darters and pulled off a 7-2 result over Bandits. Jamie Russell had three scores over the ton and a high finish of 80 to lead the way. In reply, Ross Hope knocked 140 high.

Russell also had three closes and Darren Mair gave good support. Hope started three games to round off a good showing.

John Burke's high score of 138 and finish of 86 helped Aces to a 5-4 win over Inter County. Lloyd Westlake opened four and closed one. County's Ron Corbett opened four and closed one with Arch Henderson putting a good supporting effort.

Panthers defeated Unknowns 7-2 and Paul Kavanagh starred in the win. Nothing brilliant, just several starts and finishes. Given a gift of nine defaults last week, Taxmen had to play this week and took seven from Rebels, who are struggling right now.

Hal Hills had four starts and a finish for Rebels. Dave Beaumont starred for Taxmen with three starts and two closes. Firemen look promising so far and a 6-3 win over Independents is a good result. No stars, just a workman like victory. Independents' Gord Bottoms scored 120.

In the first division, Ensigns managed to field a full side and went down 2-7 to Snowjacks Hustlers, last year's league winners. Roy Rudiger had two over the ton opens in this match. Derek Hardcastle opened with 97 and scored 100 in Westenders 7-2 win over High Rollers for whom Terry Hancock and Dave Morgan each scored 140.

Steepprock came back from last week's loss to record a 6-3 win over Bulldogs. Honors were even with Steepprock recording the high scores over the ton.

Golden Flights defeated Acadian Pools by the odd game in nine and Al Murphy led the way with Tim



Field carrying the torch for the opposition.

Exports wished the ground had opened to swallow them after the 1-8 loss to Gasketmen who could not throw a bad dart if they tried on this display. Brian Hicks opened with 116 and that was it for Exports. Rick Harden had a couple of 140s for Exports. Rick Harden was top man for Gasketmen with a couple of 140s to match starts and closes.

As more space becomes available (less soccer, that is) we will have more information on the darts. Just a week or so away, lads and lassies.

## Recreation programs impressive offerings

The Town of Halton Hills Recreation and Parks Department, in an effort to continually provide interesting and current programming opportunities for adults in Halton Hills, has put together an impressive "roster" of programs for the fall of 1989.

In addition to re-offering our regular array of popular program options such as Interior Decorating, Chocolate Making, Halton Seniors Cable TV, Fitness, Ballroom Dancing, Sewing and Dance Fit the Recreation and Parks Department has also developed several new programs, including:

Tai Chi: Stretching and relaxing techniques to help you stay fit and relax.

Introductory Ceramics: Make gorgeous Christmas decorations and have some fun too.

Line Dancing: A great social and exercise option.

Drawing and Painting: Expand your painting and sketching skills with our expert instruction.

Cartooning: Turn those doodling skills into an art form.

Special Needs Drop-In: A weekly drop-in program of games, crafts and special events for handicapped adults.

We are sure you will find something of interest amongst these great program opportunities. For more in-depth information of these and other programs offered by the Recreation and Parks Department, check our new Fall and Winter Brochure, available at all municipal offices and facilities, or call 873-2600 ext. 268.

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Home Post Scripts  
By Glenda Hughes, Sales Rep.

Last week I read an interesting article in one of the ladies magazines that come into our home on a regular basis. As I always head towards any article that has even a remote chance of addressing something to do with real estate, I miss very few articles. This particular squibble was a reader asking for advice on pricing their home, and I thought that the advice was so good, that I would like to pass it along to my readers.

With the market being what it is, recovering from a little snooze, it is of utmost importance to price your home where it will sell. In the past, we have been blessed with a market that, within reason, we could jack up the price a tad, and still expect that an offer would come in within a reasonable framework. However, those days are over, at least temporarily. In today's market, you must price your home dead on, for people even to "look" at your property. Putting an unrealistic tag on it, "in the hopes that you might just get those few extra dollars" is spinning your wheels.

Mr. and Mrs. Joe Public are only too aware that they have the edge at present, and aren't even willing to waste their time in looking at overpriced listings. Now, when I say "overpriced" I don't mean \$10,000 either, I mean \$5,000! There is no room to play games anymore. The homes that are selling are the ones that are clean, well decorated, and priced realistically for the market. Your sales representative can give you the figures of what is selling now, and you must go by these figures, not what is on the market (for those homes are not yet sold.) It is our job to advise you what is a good list price, and now, more than ever before, you must trust our judgement as long as you can see the current sold figures.

It's one of the hardest things we must do, to tell our clients that their home is not worth what they want to hear. We stand the risk of not getting your listing, of you becoming angry at us, and thinking all sorts of horrible things about us, but if you REALLY want your house sold, you must listen, and listen carefully. Houses that sit on the market in an overpriced situation, will sit for a long time, and that has got to be frustrating to you as a seller, and as your representatives, it is a nightmare for us. How often I have heard the phrase, "You can always come down, but you can never go up," and at this point in the market, I get heart palpitations when I hear it. My doctor says my blood pressure is normal, but I assure you, if he could take it when I hear that phrase, he would put me in the hospital!

So, with all this preamble, I would suggest to you, that if you have your home on the market, and it has been sitting out there for more than a month, call your sales rep. and ask them to let you have the truth about where you should have that home priced. Don't fool around - be wise about what is happening out there - and get the aggravation over with.

Whew! I feel a lot better now, now that I've told you that!

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