Friendship reigns supreme

It was handshakes all round following completion af games in last Saturday's 5th Annual Georgetown-Woodstock Friendship Soccer Tournament. Woodstock Minor Soccer Club claimed the championship trophy over Georgetown Youth Soccer Club by winning five games with one draw. Georgetown teams compiled a three win, one draw record. (Herald photo)

RBIs.

team, the game went on. Ashley

Shields had a great night at the

plate with three RBIs. Brett

Thompson added four more points

with his grand slam homerun.

Brian Agnew and Tristan Mc-

Callum each had doubles with two

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Tyke baseball scores volunteered to play on the other

Pizza Delight player of the game trio! for Team I went to Paul Farmer who got four RBIs in a 14-11 decision for Team I against Team IV.

Also for Team I Matt Alexa made an excellent throw from left field to Danny Vanderbyl for a tag out at third. Helping the team out were Mike Walinga with a double and Mike Kitchen with a triple. For Team IV Steve Collins had three hits with a good team effort from

Team V has some great hitters. Kory Gray had two hits. Jenny Gray, Jeff Dawe and Brett Velten had three hits each. Brett Vellen, Jenny Gray and Jeff Dawe get credit for two RBIs apiece. What a



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Teams VII and VIII played a tie game - 22-22. For Team VII, Nicholas Murphy got two doubles. Graeme Leverette got a homerun and Kyle Hotham got two homeruns. Melanie Southworth drove in a run and scored twice herself. Keep it up team!

July 3 Team II was awarded the win by default but thanks to Brian Cole, Ryan Louth and Chad Conrad, who

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Soccer stats

MOSQUITO GIRLS

Yellow 5 Goals: Melissa Watts 3, Colleen Steringa 2. Noteworthy players: Melissa Watts, Kerith Geh. Colleen Steringa.

Goals: Sarah Arnesen, Katle Blyth, Leigh Shillington. Noteworthy players: Tanya Lynn Evers, Tanya Martin, Debbie Ridley.

Goal: Beth Crocker. Noteworthy players: Marita Lescak,



By Glenda Hughes, Sales Rep.



REPRINTED FROM OCTOBER 8, 1988 Over the past year and a half, I have been writing this column, not only to give you help in your real estate transactions, but also to try and raise the image of real estate sales reps, especially in this area. It is always a difficult task to undo, what had already been done, over years and years of passed on misinformation. I think I have succeeded as well as can be expected - with fewer pitfalls than I dreamed of. However, I had the nightmare of a sale that brought forth a purchaser that would make any rep turn white at the thought of.

It was a difficult sale, for everyone concerned, as there were two offers on the table at the same time. Usually, this goes smoothly, but this time - well the story will unfold. .. .

The representatives involved were both well established, with many years of experience behind them, and knew the ropes very well. So, without further ado, I will tell you that they were not at fault - it was a misinformed purchaser that was at fault here. When there are two offers on the same property, being presented at the same time, the offer with the least conditions and the most money takes the sale. The purchasers are usually notified, if at all possible, that they are in competition with another offer, so that they can make it their "best offer" - for usually, there are no second chances. In this case, I suggested to each rep that they go back to their clients and ask again if this was their best offer, and they both came back to me with their "best." In this particular circumstance, several things were in question - and they were important issues. (I'll bet you think that the most important thing is the money, right?) Well, you will be surprised to find out that in this instance, it was the closing date that was the biggest problem. One of the prospective purchasers could not comply with the seller's date, and that is where the problem lay. We accepted the offer that had the least conditions (none in this case) and the best price, and the ap-

propriate closing date. Well, it turns out that the purchaser that lost out, was absolutely livid at losing the home he wanted. It is a sad story to relate, for so many people just don't think that their reps are telling them the truth when it come 'are to the wire. I have to ask you, the general public, why would you ... : with a sales rep, if you didn't trust their judgement? There is so much involved in buying and selling. I can't think of anything worse, than not having faith in your representative. Please, for the sake of me writing these columns every week, interview your prospective salesperson, and pick the one that you feel comfortable with and trust him or her the most. The selection is great, with about 120 representatives in Georgetown alone, plus the sales reps that work mostly the Acton and Erin/Hillsburgh areas as well. Get what you

pay for - and it is mostly "faith."

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