

Jake Marissen of Halton Trailer Sales and Rentals says many people book a trailer at his Trafalgar Road location several months ahead of time when they're planning a trip. (Herald photo)

Book early if you're looking for a trailer

Picture yourself talking on the phone in the middle of winter, a blustering snowstorm whistling through your windows, as you book... a trailer rental?

It's true. People call as early as January or February to make sure the next summer's vacation comes off without a hitch. Halton Trailers Sales and Rentals off Trafalgar Road in Georgetown accommodates those who 'want trailer, will travel'.

And there are all types of people who rent all types of trailers, says owner Jake Marissen who runs the operation with his wife.

Renting a trailer can be less expensive than buying a trailer, and "it's usually cheaper than a cottage and it's pretty well trouble-free," Mr. Marissen says.

Trailers rented at Halton Trailers are less than a year old, said Mr. Marissen.

People travel across Canada in trailers, that range from a hard top tent trailer to an 18-foot deluxe model.

"They take them (as far as)
Newfoundland. And I had one
person in particular last year
who rented a 13-footer and took
his mother-in-law to Victoria" for
a five-week trip, said Mr.
Marissen.

Halton trailers are also sold. "I rent what I sell, and I sell what I rent," is the owner's motto.

People come from Orangeville, Mississauga, Brampton, Guelph and Halton Hills to rent or buy the trailers.

"I had a couple of calls from way out of Toronto. And they were referred by the Tourist Board," Mr. Marissen said.

"As soon as someone knows what their vacation time will be, they should call us."

Although some people book their trailers early, they don't use them until June or July.

"The bulk of the people start when the kids come out of school," said Mr. Marissen.





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