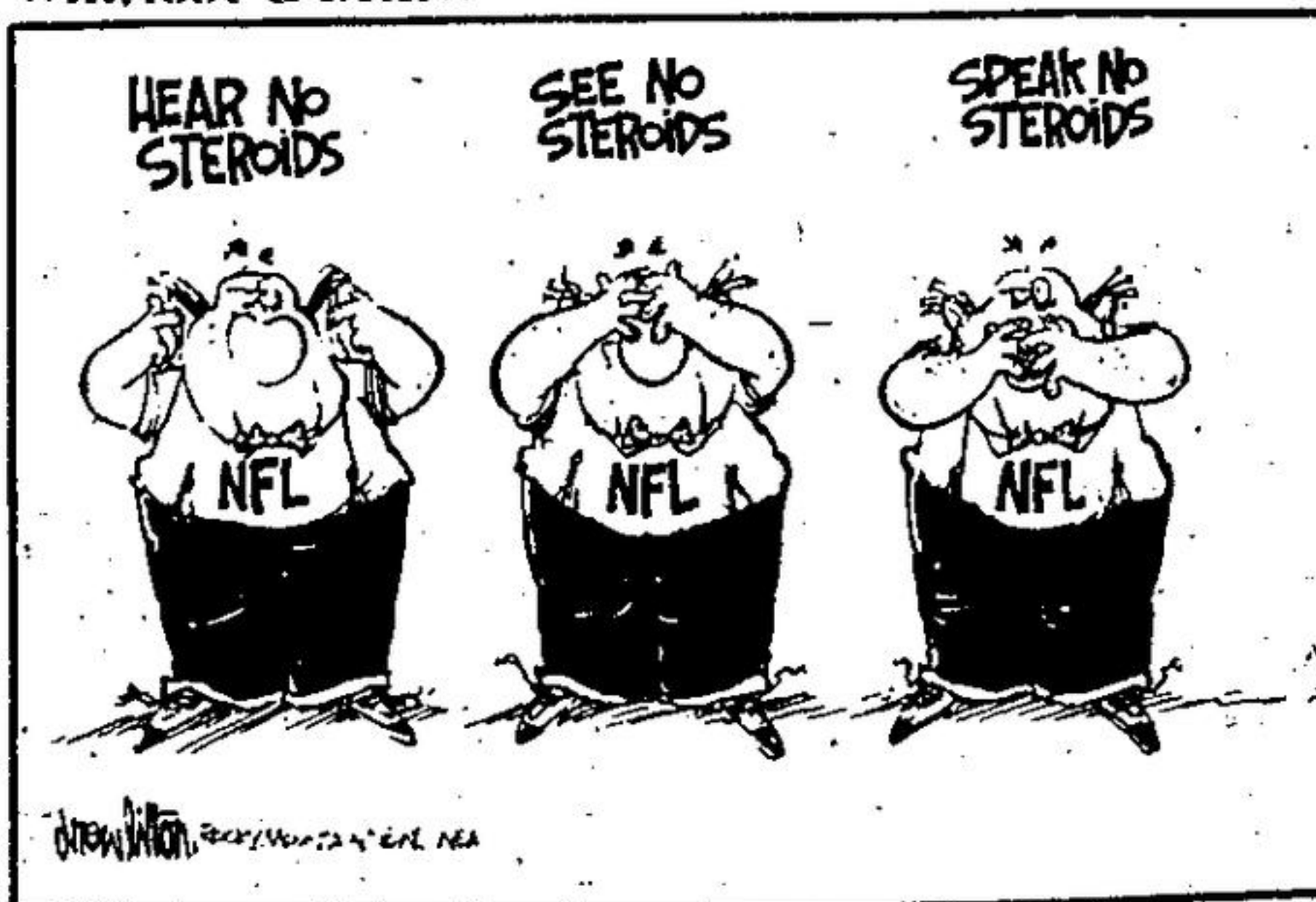


Sports Outlook

win, lose & DREW



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Leisure Lines

Arenas busy in summer

During the long hot summer months most people think that because there is no ice in the local arenas, the buildings sit idle. Wrong; during the summer the staff of the arenas are kept very busy cleaning, painting, and making repairs to the entire building in preparation for the busy winter season.

Using the Georgetown Memorial Arena for example, the staff have to schedule all "off

season" maintenance around two ball hockey leagues, roller skating, dances, golf lessons and numerous other casual rentals.

During a typical week you will see the Georgetown Ball Hockey Association, a twelve team league, play on Monday and Thursday nights while the Senior Ball Hockey League (a six team league) plays on Tuesday nights with most practice time scheduled for Sunday afternoons and evenings. During the weekend of July 14-15-16 the Georgetown Ball Hockey Association are hosting a ball hockey tournament at both

the Gordon Alcott Arena and the Georgetown Memorial Arena with teams participating from all over Ontario. The Acton Ball Hockey League is also hosting a ball hockey tournament on the weekend of July 7-8-9 at the Acton Arena.

Wednesday nights from 7 p.m. - 9 p.m. are reserved for the Roller Skating enthusiast with admission only one dollar (skate rentals also available for only \$1). Roller skating makes for a cheap night of entertainment, exercise and fun.

So as you can see the arenas do have a busy schedule not only during the winter, but throughout the summer as well. Should anyone be interested in booking summer floor time or winter ice time, please call one of the local arenas and the staff will be willing to assist.

Labatts backs bowling

At the annual conference of the Bowling Proprietors Association of Canada held June 8-10 in Saskatoon, Sask., Labatt's announced the company's one-year sponsorship of two major bowling projects... The Labatt's National Classified Bowling Championships... and the Labatt's Championship Five-Pin Bowling CBC Television Series.

The ever-popular National Classified Bowling Championships, an annual team event, can best be described as bowling's pro-am since it involves bowlers, men and women, of varying abilities and average classifications. House, Zone, Regional and Provincial roll-offs to declare the Provincial women's and men's teams to compete in the 1990 National Championships will be held during the period of Dec. 15 to Apr. 22, 1990. Edmonton, Alta. will be the site of the five-pin and ten-pin National Finals to be held on May 24-26, 1990.

While the tournament is already set up for Canada's five-pin and ten-pin bowlers, the Labatt's announcement now makes it possible to extend the event to the provinces where candlepin is played namely, New Brunswick and Nova Scotia. Since there's no other tourney like

it in Candlepin country, this new event will undoubtedly be welcomed by Canadian Candlepinners. Similar to the five-pin and ten-pin events, they also will compete in house, zone, and regional elimination rounds for the right to advance to the National Candlepin Championships to be held in May of 1990.

The Labatt's National Classified Bowling Championships is a truly national event to be conducted coast to coast for the million some Canadians who participate in the sport on a weekly league basis in 634 bowling centres across the country.

Provincial Finals to declare the 16 TV competitors for the 1990 series will take place Nov. 11-12, 18-19. The series will air on CBC Sportsweekend Jan. 13, 20 and 27 and Feb. 3 and Feb. 10. Former

Eagles clipped

Georgetown Tyke Eagles travelled to Brampton last week to play the top team on their home diamond.

Pitcher Chris Wilkes and the Cobra Trailer squad kept the Brampton scoring to only two runs after six innings. In the top of the seventh, Georgetown scored three runs to go ahead of their Brampton rivals 3-2.

Brampton responded with a single run in the bottom of the seventh to tie the score. In the top of extra inning Georgetown went ahead again by a run but Brampton managed to bring two across the plate in their half of the inning.

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Bennett gets invite to National Jr. camp

A trip to Scandinavia may be in the works for Georgetown hockey star Adam Bennett.

lineup in the annual World Junior Hockey Championships scheduled for next December in Helsinki, Finland.



Adam Bennett

Bennett, who was a rookie in the Ontario Hockey League last season with the Sudbury Wolves, is one of 10 defencemen named from across the nation to the inaugural camp roster.

The 6-foot-4, 206-pounder is a graduate of the Georgetown Minor Hockey Association and played for the old Jr. B Gemini before being selected first - second overall - by the Wolves in the 1988 OHL priority draft.

He was chosen first - sixth overall - by Chicago in the first round of the NHL entry draft June 17 in Minnesota.

NRS BRAND REALTY INC. NATIONAL REAL ESTATE SERVICE

Home Post Scripts

By Glenda Hughes, Sales Rep. **873-0300**

REPRINTED FROM NOV. 19, 1988

How does one really know what their home is worth? It's a question that is asked of us on a very regular basis, obviously. It is also the most misunderstood answer that we have to deal with. When we have a phone call to come over to a client's home to evaluate their house, in many cases the client is asking more than one agent (usually three) to give them a price. Several things happen when this is done, and I think you should be very aware of it. As listing are usually scarce in town, you can be assured that out of the three agents you call in, at least one of them is going to overprice your home because they know that most people will take the agent that gives them the best price. This, my readers, is probably one of the biggest, most frustrating mistake that you can make. When your home is overpriced, you fall into the category of "spin off." This means, that the showings you get will not result in a sale, but will result in attracting clients in that price range who know that your property is overpriced, and then want to see what is really available in that price range and hence we get a "spin off" client from an overpriced home. Not great for you - but not bad for the sales rep!

You can prevent this from happening if you have your wits about you and know what to look for when you have agents give you a price. Prices are set on homes by PAST sales of similar homes in similar areas. We adjust for the current market, how your home shows (this could be either up or down) and what is currently on the market in that price range. Your home - regardless of how you feel about it emotionally, will not get \$20,000 over what is currently being sold on the market! We do understand that everyone has an emotional tie to their home - and it is very hard to be honest and accurate with people, when their hearts are involved - but we must do that if we are doing our job right!

Your agent of choice can help you come to a marketable price by doing a market evaluation. Now, I don't mean just having someone walk through your home and smile at you and say your home is worth this many \$\$\$\$. Ask him or her to show you figures to back up the figure that is quoted. Ask lots of questions about the homes that have sold - particularly the condition of the home, the extras and the location. A home that looks just like yours does not necessarily mean that yours will sell for the same price. Your rep should know - and if he or she does not, ask for them to find out more information and get back to you before you make a commitment on the price of your home. If you do indeed have more than one rep price your home and one price comes in much higher than the others - your antennas should be up, quickly. Ask why and how that price was reached, and they better have some pretty good answers to substantiate that price. Remember, above all, put your emotions in the closet for now and remain sane.

When you finally have a good figure to work with, then you can choose your rep based on previous columns I have written and will continue to write about in the future.

Keep your wits about you - it is worth it in the end "frustration factor!"

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