

# Local businessman heads to Far East

For the second time in two years, Acton businessman Bob Young is going to China. But it's no pleasure trip, as Mr.

Young will instruct business people in Hong Kong on the finer details of computer programming. Mr. Young owns an accounting

and computer business on Acton's Mill Street, but the seminars he gives overseas are not particularly related to his professional calling.

China, "the world's capital for cheap pirated software," is a country in need of computer instruction, said Mr. Young.

The audience in the seminars is a broad range of the population, including business people, bankers and government workers, said Mr. Young. But they all come for the

same thing: to learn better computer communications.

In his goal to teach seminars in such countries as Australia and China, Mr. Young gets assistance from the government.

"I can contact a Canadian embassy anywhere in the world, tell them what I want to sell and where I want to sell it."

Mr. Young said the secret of his success is the contacts he gained initially through the Canadian embassies, but he has since establish-

ed his own representative in Singapore, China.

Mr. Young will conduct a seminar in Washington, D.C. in June entitled "How to Market Computer Services Overseas." He knows what he's talking about. On his first trip overseas, he covered seven countries in a month.

"I was exhausted," he said, "but it was fun. It was worth it."

Mr. Young's latest trip abroad begins Feb. 12 and will last for two weeks. Although the 10 working days are not long enough, Mr. Young said he must get back to his office for tax time.



BOB YOUNG AT HIS COMPUTER

## Volunteers help needy complete tax returns

Revenue Canada's community volunteer program, now in its 18th year, provides practical help in preparing tax returns for people who need assistance but can't afford to pay for it.

By the time the return deadline of April 30 arrives, some tens of thousands of Canadians will have benefited, Revenue Canada says.

Community groups and associations are encouraged to participate this year, as every helping hand is welcome. Best of all, no previous experience is required, only a desire to help others.

### Training sessions are provided

The tax department provides small-group tax training sessions to volunteers, usually in January or February. Changes to the tax forms are reviewed and reference material is supplied to each volunteer. Then the volunteers help others in their community — especially low-income earners, immigrants, the

elderly, and the disabled.

Only straightforward tax returns are completed by volunteers, but ongoing assistance is available from the tax office if a difficulty is encountered. This year, the effects of tax reform will place a greater demand on the service and the need for volunteers is greater than ever.

Becoming a tax volunteer is easy and rewarding. Community groups and organizations interested in organizing this vital community service can contact the public affairs officer in the nearest district taxation office to arrange a time and place for training the group's members.

Individuals who would like to become volunteers are equally welcome, and may join a training group by calling the district office public affairs officer who will put them in touch with a group. Phone numbers are listed in the telephone book under Revenue Canada, Taxation or in the tax guide which accompanies all tax returns.



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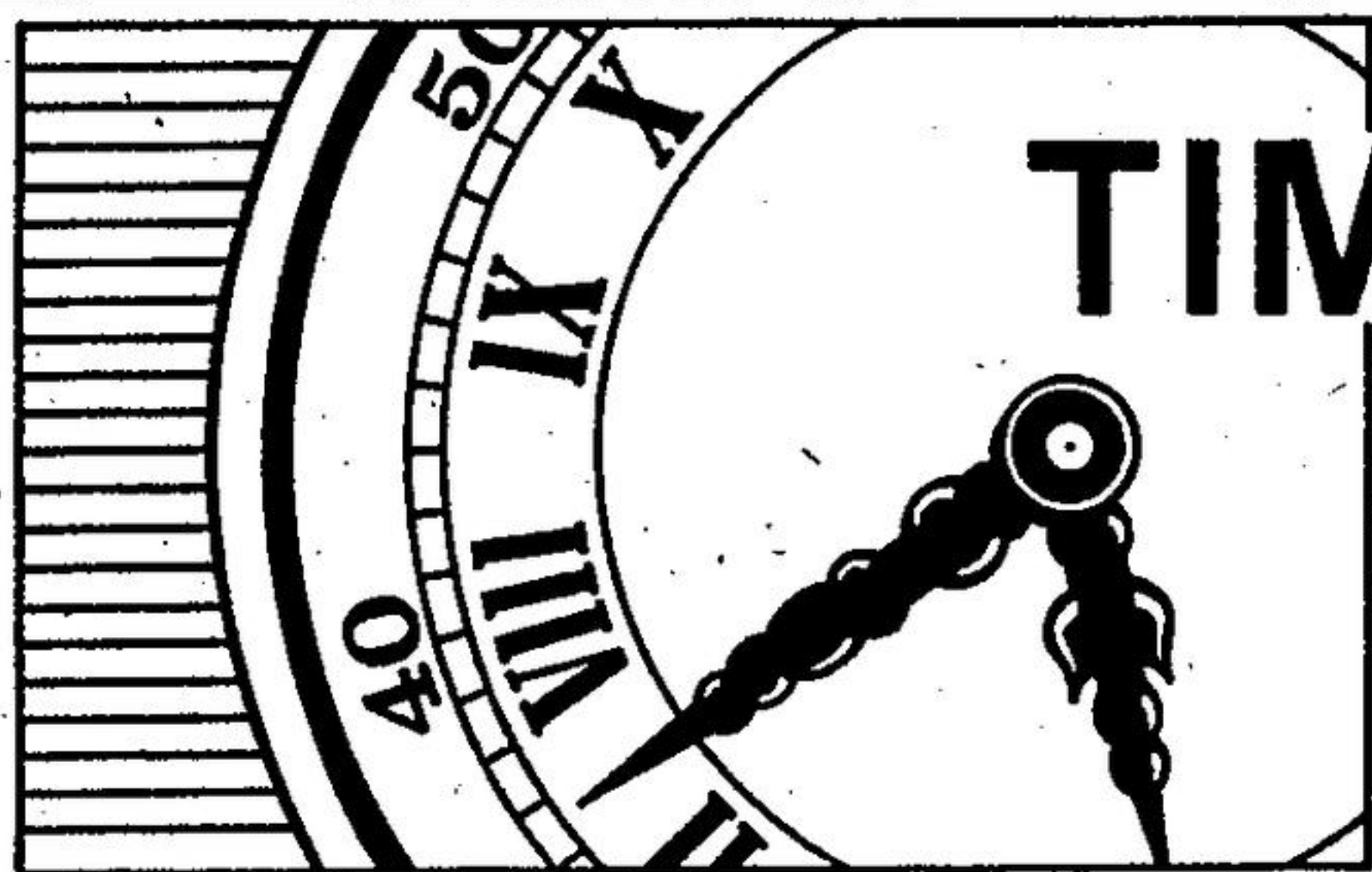
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\$ 1,000	10	\$ 10,000	\$ 17,531
\$ 1,000	15	\$ 15,000	\$ 34,950
\$ 1,000	20	\$ 20,000	\$ 63,003
\$ 1,000	25	\$ 25,000	\$ 108,182
\$ 1,000	30	\$ 30,000	\$ 180,944
\$ 1,000	35	\$ 35,000	\$ 298,127
\$ 1,000	40	\$ 40,000	\$ 486,852

\* ASSUMING 10% COMPOUND ANNUAL INTEREST RATE. THIS IS FOR ILLUSTRATIVE PURPOSES ONLY AND IS NOT A GUARANTEE.

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