

Die Mold Tool Limited exports all over the world



Die-Mold President Dennis Cartwright peeks over the shoulder of a worker on a computerized drill. Die-Mold, together with Northern

By BRIAN MacLEOD
Herald Staff

Since 1964 a Georgetown firm has played a leading role in the mold manufacturing business. Now Die-Mold Tool Limited and Northern Vibrator Manufacturing are exporting all over the world.

Die-Mold and Northern Vibrator now work hand in hand employing 42 employees at their 19,500 square foot building on Todd Road but their beginnings date back 24 years to a Norval company called Kipling Machine and Tool.

Their growth over the years is attributed by Die-Mold President Denis Cartwright to the availability of plenty of skilled labor and easy access to world wide markets.

Mr. Cartwright and his partner Jack Sunnucks "flipped a coin" to see who would be president of the two companies.

Now thanks to two unique innovations by the companies, Northern Vibrator and Die-Mold enjoy a world wide reputation.

The Gyrowhip, invented by Northern Vibrator about three years ago, cleans out "consolidated" materials such as grain packed into a grain elevator too tightly. The material becomes compacted and usually requires manual cleaning. The new Gyrowhip has caught on in a relatively short period of time and it has "made a great deal of difference to the future outlook of Northern Vibrator," said Mr. Cartwright.

Die-Mold was the first company in North America to use the automatic "P-trap" mold machine, said Mr. Sunnucks.

The firm invented the machine in 1970, he said.

The average household has products which were made by a Die-

Mold Machine. The machine makes the curved plumbing parts, such as the ones found under a kitchen sink. Die-Mold makes the machine which makes the molds, not the molds themselves.

Those two inventions now allow the two companies to export to the Far East, Japan, Malaysia, Korea, Europe and all over North America.

But the two firms had humble beginnings. Both Mr. Sunnucks and Mr. Cartwright worked at Smith and Stone in Georgetown when they decided they wanted to run their own business.

That's when they teamed up with Jack Kipling.

In 1965, Mr. Kipling left the partnership and the two carried on under the name Die-Mold.

Northern Vibrator started in 1965 when someone approached the pair with a proposition to make small industrial vibrators.

Aside from the Gyrowhip, the firm is now working on drilling equipment which can loosen up packed material to a depth of 150 feet, said Mr. Cartwright.



Die-Mold President Dennis Cartwright (left) and Northern Vibrator President Jack Sunnucks hold parts of plumbing devices which are made through Die-Mold technology. Die-Mold makes the mold which makes these parts. (Herald photo)

Numbers crunch is simple for Starret and Starret

By DIAHANN NADEAU
Herald Special

Tax blues gnawing at your peace of mind? Do you have a phobia about numbers and T-4 slips? Don't panic, help is at hand. Starret and Starret, a firm of chartered accountants, have recently set up shop on Main St. in downtown Georgetown.

The company has actually been in Georgetown for a long time, but it is only recently that they have moved to a prominent location (they were previously in the Niagara Escarpment Building). The company was founded by Walter Pope in the 1950s. In 1976 Ron and Anne Starret joined the firm, and Walter Pope retired a few years later. Ron and Anne have been joined by fellow C.P.A.s Eileen Foley and Bill Harrison. Eileen Foley came from Clarkson Gordon, where she was a tax manager; she now specializes in taxes. Bill Harrison previously worked for Coopers and Lybrand, and his specialty is litigation accounts. (For example, in a case of divorce he will evaluate the finances of the couple involved.)

The company has been expanding for years. Currently the firm employs 13 people in total, including chartered accounting students, bookkeepers, and computer operators. The latest move was made to accommodate the ever-growing business. Tentative plans are being made about opening a second office, but Anne Starret feels this will not take place for a while.

Ms. Starret believes that one of the reasons for their success is that the firm takes a strong interest in small business as well as big. Their clients range from the Georgetown hospital to small retail outlets. They have clients that are well-known in their particular industries, and the accounts they provide frequently find


their way overseas in consumer magazines on Canadian businesses.

Business is not allowed to eclipse the family, however. The office is equipped with a kid's computer for the children of employees and clients who may have to visit. This does not alter the professional commitment, but it does make for a more relaxed and flexible atmosphere.

Anne Starret is very enthusiastic about her work. She and her husband, while both involved in the company, do not work together in the usual sense. However, the do "share a common goal" and she believes that "our enthusiasm rubs off."

Anne Starret has a farming background and one of her special areas is in farm accounting. She has given seminars and written articles on this question, as well as appearing regularly on the television program 'It's Your Wealth'.

The company has served the community in a variety of ways. For the last ten years the Starrets have coordinated and manned tax clinics for seniors and low-income families. Eileen Foley is participating in seminars for the Chamber of Commerce, while Anne Starret is on the committee of the recently inaugurated Parent - Child Centre. The accountants are involved in giving seminars for the Department of Agriculture in Peel, as well as being guest speakers at the Federal Development Bank and the Bank of Montreal's 'Let's Talk Small Business' television show.



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United Fire Safety supplies hose nozzles for new Sky Dome

The United Fire Safety company of Georgetown is a small business with international sales. Paul Campbell, founder and chairman of the company, patented a polycarbonate material that is a sort of space age material - light, inexpensive, and strong - in 1975. This material is used in making the fire nozzles the company sells so successfully. That year, 1975, Mr. Campbell started his own company in Mississauga. Shortly after this plant was moved to Georgetown, where it has been operating profitably for 13 years. This is definitely a family business, with Mrs. Elizabeth Campbell and son Scott taking an active part in daily operations.


Paul Campbell had worked for years in the fire safety business before starting his own company.

United Fire Safety manufactures fire hose nozzles, storage reels, valva caps and adaptors. Their principal product and largest selling item is the fire hose nozzles. They make several sizes, from one inch to two and a half inches, but it is the one and a half inch nozzle that is by far the most popular. The company sells the products through dealers who represent hospitals, industries, forestry, and institutions. The nozzle will be used in the new Sky Dome.

There is an American subsidiary plant in New York state that employs 12 people. The Georgetown head office employs five, including the Campbells. The two branches are run separately and are organized to be independent of each other. Between the two they sell to a total

of 52 countries.

The manufacturing of the product is relatively simple and quick, therefore the company does not need to employ many people. One employee who had been with the Campbells since the beginning has recently retired. He is in his 70s. Sales have increased each year that the company has been operating. There is a great deal of repeat business, and Mrs. Campbell feels that the product 'sells itself.' Due to the ease of manufacturing the products and their small size, there are no plans to expand the physical quarters of the plant. Sales are always expanding however, and the Campbells plan to continue meeting the requests of a multitude of clients in an array of countries.

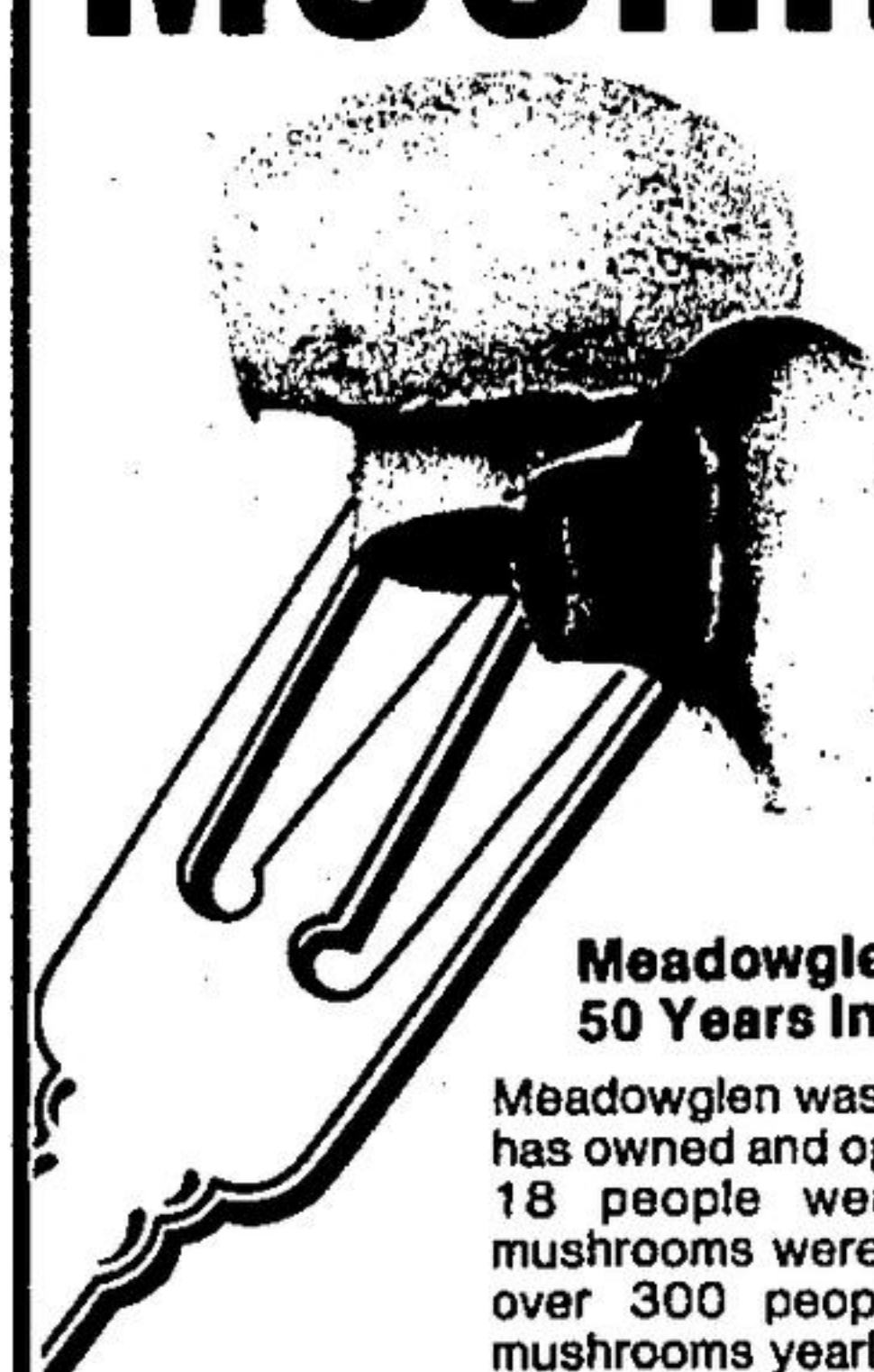



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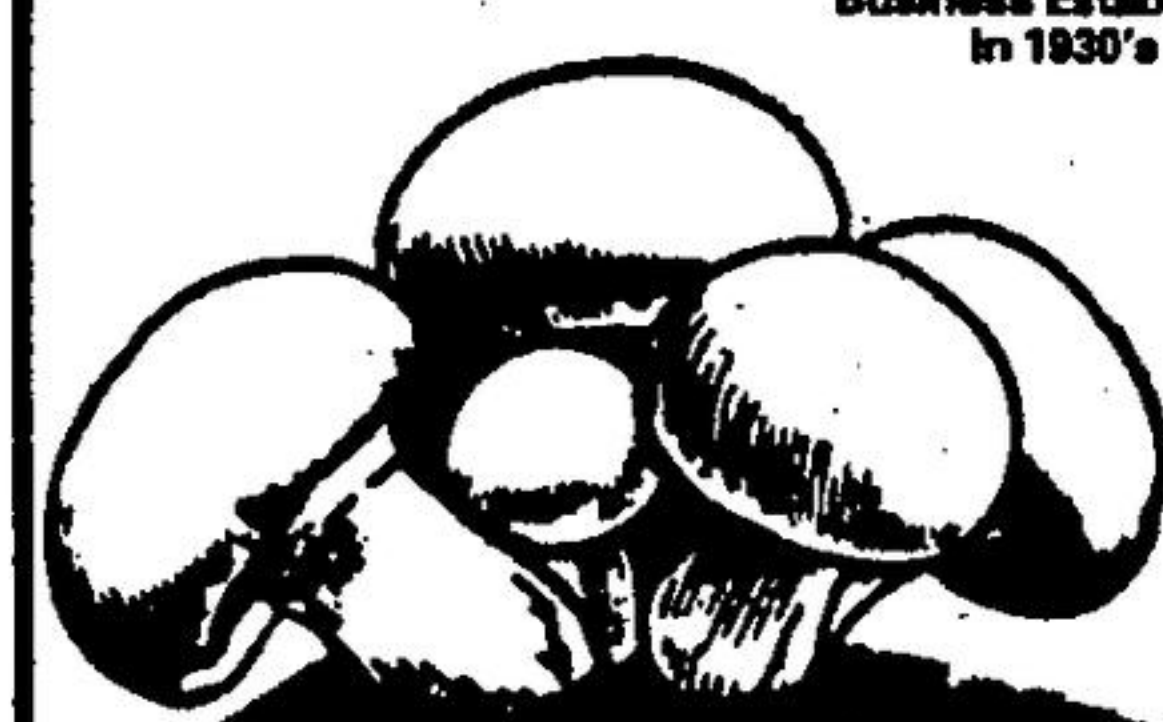




Meadowglen Has A History Of Over 50 Years In Georgetown.

Meadowglen was established in the 1930's. The Skrow family has owned and operated Meadowglen since 1960. In 1960 - 18 people were employed and 177,000 pounds of mushrooms were grown yearly. Today Meadowglen employs over 300 people and grows over 7 million pounds of mushrooms yearly. Meadowglen distributes canned and fresh mushrooms across Canada and after numerous requests a small retail outlet was established in Georgetown, opening its doors Monday to Friday from 9 a.m. - 3 p.m.

'A GROWING PART OF GEORGETOWN FOR YEARS'

Business Established in 1930's

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