

This truck is one of Leferink's latest purchases. It is called a front-loader and is used to transport garbage containers that are two to eight cubic yards in size. (Photo submitted)

Leferink expands disposal business

By DONNA KELL
Herald Special

Leferink is an established Disposal and Transfer company operating in Halton Hills since 1953. During the last ten years, it has undergone major progress.

Leferink is actually two separate companies, Leferink Disposals and Leferink Transfer. The companies work in conjunction with the Town of Halton Hills, compacting garbage and transporting it to landfill sites in both Canada and the U.S.

Leferink Disposals service rural areas where garbage is not collected by the town.

The company has four owners, founder Albert Leferink, sons John and Bert, and Albert's brother-in-law, John Gillissen.

John Gillissen joined the company in 1978, having moved two years earlier from Holland where he attended university for engineering.

When offered a position in the company as General Manager, Mr. Gillissen's reply was "only if we could build something out of the company."

Build they did... Ten years later there are two offices, the disposal site on RR1 and the compacting site on Armstrong, there are a fleet of trucks replacing the company's single truck, and there are contracts with almost every company in the Georgetown-Halton Hills area.

"We service the bulk of the companies in Georgetown, we don't have a monopoly, but we service most of the companies. If the competition gets a customer it doesn't really matter because they still come to our transfer station," said General Manager John Gillissen.

The competition has the option of travelling to Burlington to compact their trash, but the prices in Burlington are the same as Leferink's, said Mr. Gillissen.

The Town of Halton Hills is approving a contract for Leferink to pick up old corrugated cardboard - OCC - banned from landfill sites as of September of this year.

"A verbal agreement was made

with town council, but we haven't agreed to anything formally," said John Leferink.

John Gillissen sees the collection as positive for the community.

"It will save the town money in tipping fees, and it takes care of the environment problem, too," said Mr. Gillissen.

Tipping fees generally reach \$3.50 a metric tonne. In Halton, the fees are a uniform amount, said John Leferink.

Leferink's system involves collecting the refuse from rural residences, shops and institutions, compacting the garbage, and then hauling it to the landfill site in Thorold, Ontario or to New York state.

"We have a lot to do with the regional municipality," said John Leferink.

John Leferink and John Gillissen became involved with recycling (of the OCC boxes) because they perceive the industry trend toward recycling. "Landfilling is on its way out," said Mr. Leferink.

"In the waste industry, recycling will be our job, at least in the area of collection," said John Gillissen.

Leferink purchased a large bailer that squeezes cardboard into massive blocks. The cardboard is sold to a recycling company and the paper resource is saved.

Leferink recognizes that collecting OCC (cardboard) will not be a money-making venture, but community spirit involved them in the scheme.

"For a year, it will basically be a public service," said John Leferink.

"Once we're in it, we can't back out. There's too much involved," said Mr. Gillissen.

Leferink's next major venture is a building on Armstrong. The blueprints have been designed, but the company is waiting to apply for a building permit.

"We hope that it will be in operation in June or July of this year, but maybe I am being too optimistic. It's good to be optimistic in this business," said John Gillissen.

Tidy Car name gives you what title promises

By DONNA KELL
Herald Special

Tidy Car in Georgetown is just what the name promises. You get a Tidy Car. But you get so much more, said Chris Bydevaate, owner of the Guelph Street franchise.

"It's protection of your car, more than anything else, but it's physical appearance, too," said Mr. Bydevaate.

Tidy Car is run by Georgetown's Chris Bydevaate, his daughter and manager Audrey Lee (presently on pregnancy leave) and three full-time, two part-time staff members.

"It depends how things are. Yesterday we were working in here with five of us," said Mr. Bydevaate.

People come into Tidy Car for many reasons, but in the spring time it's for interior cleaning and protection. "Right now, spring clean-up is the big thing," said Mr. Bydevaate.

At Tidy Car, you can get faded paint restored and buffed, get running boards, striping and molding replaced, or get windows tinted and sunroof installed. On new cars, you can get rustproofing done. On old cars, an oil-based substance prevents further rust.

"For older cars that have a lot of rust, you wouldn't want to rustproof. You'd oil them instead. The oil neutralizes the rust and slows down the process."

"Rust is like cancer. It needs to be cut out once it starts - completely - or it will spread," said Mr. Bydevaate.

Many people take their cars this seriously. Chris Bydevaate has customers coming in annually for

spring cleaning and customers who have rustproofing and oiling done in the fall.

"The bread and butter of the business is the people who come in once or twice a year," said Mr. Bydevaate.

Some people come in more frequently. "Executives who don't have the time (to do their cars) themselves will come in on a regular basis," he said.

Having work performed on your car can be expensive - rustproofing is \$259 per car (more for trucks), oiling is \$79 and paint sealant is \$159 - but Mr. Bydevaate points out that the savings in future repairs make up the cost. A new paint job can't be bought for less than \$800, he said.

"When customers come in, they might frown when they hear the price. When they pick up the car, there's no question about price," said Mr. Bydevaate.

Chris Bydevaate has lived in Georgetown since 1951. In 1978, he purchased the Tidy Car franchise. Before that, he operated a janitorial service - it was a natural progression into car service.

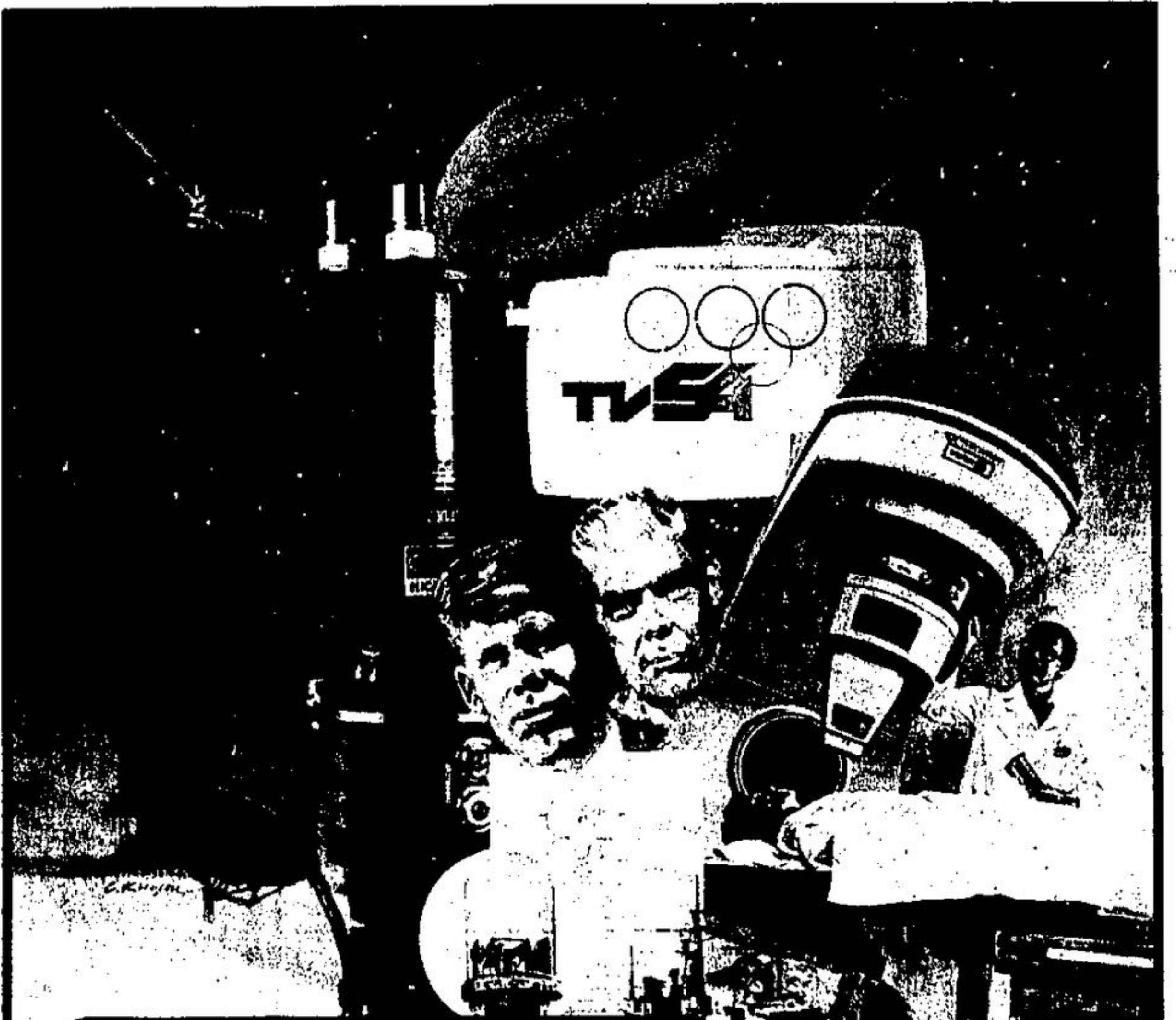
"In 1978 we had the oil crisis. Prices for supplies were so high that I lost my janitorial business. Then Tidy Car came along. Since I always enjoyed working on and cleaning cars, it was great!" said Mr. Bydevaate.

Chris Bydevaate still finds the business rewarding. "We have cars coming in here that were done 10 years ago. They're still looking good," he said.



Chris Bydevaate, owner of the year when many people become Georgetown Tidy Car, polishes a car with their car's condition, with an electric buffer to get a gleaming finish. Spring is the time of

Proud To Be a Part of Halton Hills for 33 Years!



OUR PEOPLE MAKE THE DIFFERENCE...

Today we employ over 400 people who produce and sell over \$40 million annually in high technology products used around the world.

These specialized products are manufactured by no other Canadian Company.



INTERNATIONAL AIRPORT
varian



Terra Cotta resident David Wharry works for the company Wharry holds a copy of Nocopi, the Myncoet which distributes the security paper in Canada. paper that will not duplicate. Mr.

Company spies kept in check

By DONNA KELL
Herald Special

A Terra Cotta man swears black and white that he has an answer to office info security problems.

David Wharry of Myncoet Canada distributes the product Nocopi, a trademarked reddish-brown paper that prevents transference of information. When Nocopi is copied on a FAX machine or a photocopier the result is a copy that is "from almost black to totally black," said Mr. Wharry.

Mr. Wharry explained what the paper is: "It's just the regular paper process, with the addition of patented dyes and chemicals," he said.

Nocopi is the same weight as regular paper but is more costly, reaching up to eight cents a sheet for the lowest grade of sheet. Nocopi has five types of paper, ranging in color from reddish-brown to deep burgundy. Or, as Mr. Wharry puts it, "the color goes from red... to red."

Research and development laboratories in the Montreal branch of Myncoet are presently at work in creating a paper that is lighter in color.

"It's not perfect, but it's pretty close to it. We're always trying to get it to the point where it's white paper," said Mr. Wharry.

The uses of Nocopi paper are many and varied. Concert tickets, coupons, prescriptions, FAX machines, confidential memos and computer software manuals are some of the paper's wider uses. Government offices and large On-

tario corporations regularly make use of Nocopi to prevent information leaks.

"It's your basic CIA-type paper," said Mr. Wharry.

Banks also make use of the red paper, but don't publicize its use, he said.

The market for Nocopi is booming. "In Canada, we haven't come across the kind of theft that took place at Apple," said Mr. Wharry, referring to a major information theft that took place at the U.S.-based Apple Computer firm.

Nocopi itself is the company that makes the paper supplies to Myncoet Canada. Nocopi is a Canadian-owned company that trades on the Wall Street market.

With current advances in photocopying technology, there would seem to be a risk that Nocopi would become obsolete, outdated. David Wharry assures that this is not the case.

"As long as photocopy machines operate on the same principle, the paper will continue to be useful," he said.

If a professional information gatherer really wants something, he will get it, said Mr. Wharry. "He can sit down and type the whole thing out or take pictures of it. There are photocopiers the size of 35 mm cameras. That's not even high-tech espionage. You can go out and buy one of these things," he said.

Nocopi prevents the less-sophisticated, the average office, type of information theft.



varian