PASE 8: REAL ESTATE OUTLOOK: Wednesday, November 4, 1987

Canadian singles believe in home ownership

The high cost of renting an apartment combined with low vacancy rates in large urban centres like Toronto are just two of the factors that influence single purchasers to enter the residential housing market in Canada.

Traditionally, real estate has been considered one of the most sound investments people can make, and the message has not been lost on singles. Representing close to one in every four buyers in Canada in 1986, they have become one of the major segments of the marketplace purchasing real estate.

According to statistics in a Royal LePage survey of nearly 50,000 Canadians who bought or sold resale homes in 1986. 23.5 percent were singles. In this context, the term "single" refers to a broad range of purchasers, including those who are divorced and widowed.

In a further breakdown of the data, it was determined that 41.5 percent were single women, while 58.5 percent were single men.

Men between the ages of 20-39 were the largest group in the single category, representing over 40 percent of all single buyers. Women in the same age bracket represented 23 percent of single purchasers.

Both groups have a relatively high percentage in the 20-39 age group. One reason cited is that today's young singles are more educated and hold better jobs (consequently resulting in greater earnings and

higher mortgageability potential) than their predecessors.

Another hypothesis is that singles may be living at home longer or sharing accommodations so that they can build a substantial downpayment.

Perhaps some of our habits are changing-young singles may be getting married later on in life.

Surprisingly, in the over-40 age group, there were more women than men; 43.8 percent compared with 30.2 percent respectively.

Of course, these figures also vary regionally, depending on issues like the economy and

affordability. For instance, the highest percentage of singles purchasing residential real estate was recorded in Manitoba, with close to 35 percent in 1986. During that year, low unemployment levels and reasonably-priced housing made home ownership an attractive investment in Manitoba.

In British Columbia and Alberta, singles represented 27 percent of buyers in 1986. During the same period, singles compiled 23 percent of the market in Ontario.

Quebec and Nova Scotia reported the fewest single purchasers - 18 and 19 percent respectively. However, these figures still indicate that close to one in every five buyers is single.





We work together for you Halton Hills — Milton Areas

BARBARA GLENN

Milton - 876-1156

Res.: 1-519-853-0923

For appointment call Alex Glenn or Barbara Glenn. Royal City Realty - 846-0800



ALEX GLENN Georgetown - 877-5296 Res.: 1-519-853-0923



ROOM FOR SMALL BUSINESS \$135,000

Well kept older 4 bedroom home with beautiful tot stream running through back of property. Lots of room
for family and business. 7265



SECLUDED WOODED SPLENDOR

2400 sq. ft. home with a blend of old log and modern all in one. Features stone fireplace in Evingroom, new kitchen. This is nestled on 9 acres with stream, pond and Bruce Trail. Asking \$325,000.



LOOKING BUNGALOW IN

DORSET PARK? — \$159,900

Here is a nice one with 3 bedrooms, separate dining room, new European kitchen, new bathroom, large recroom with stone fireplace and insert; also central air.



BRAND NEW HOMES - \$165,900



*114,900

Picturesque Board & Batten Pine wainscotting in targe filting room, new windows, family sized kilchen with w/o to beautiful 55 x 165 lot. Also 3 bedrooms, main floor laundry, garage. Assume mortgage. January 15, 1988 possession.



LOOKING FOR 2 HOUSES ON 1 PROPERTY?
This is a beauty with 50 acres of land and 30 x 140 barn. Main bome is 5 yrs. old with approximately 3000 sq. ft. and bungalew approximately 900 sq. ft. Asking 365,000.

HORSE FARM — \$249,900
35 acres, 11 paddocks, 22 stall barn, Imitation brick, 1½ storey, 3 bedrooms, large country kitchen, double garage.
7201

NOS NATIONAL REAL SERVICE

NORTH AMERICA'S REAL ESTATE MARKETING SYSTEM

NRS BRAND REALTY INC., REALTOR

873-0300

45 Mountainview Rd. N., Georgetown

FRED HARRISON - Sales Representative

MILLIE ADAMS - Sales Representative



Townhomes \$109906 ALLION

Two Bedroom Townhomes January Possession

- Fireplace
- Fridge
- Oak Floors
- Stove
- Air Conditioned
- Dishwasher

CALL

FRED HARRISON or MILLIE ADAMS

10% X 200WN X

45 MOUNTAINVIEW RD. N. GEORGETOWN

873-0300

877-1283



NORTH AMERICA'S FIRE REAL ESTATE MARKETING SYSTEM