

the HERALD Business



HOME CARE - Home care products include a variety of items such as canes, walkers and wheelchairs. Here, store manager Ken Milne displays some of the products that will be sold at the new store on Mill Street which opens this week. (Herald photo)

Medical supplies right downtown ...not out of town

Most people used to go Brampton, Guelph or Oakville to find products in this specialty field - but that's all changed.

Young's Pharmacy corporation is opening a store on Mill Street in downtown Georgetown (full of medical supplies you wouldn't have seen before in Halton Hills).

Called The Milne Home Care and Prescription Centre, the store at 83 Mill Street, site of the new professional building, will be operated by Ken Milne. The father of three is a licensed pharmacist and partner in Young's Pharmacy.

Mr. Milne is expecting a wide variety of clients to use the store, which includes a pharmacy. Common supplies include walkers for the elderly, wheelchairs, bathtub grab bars, raised toilet seats and rental services for medical items.

The Centre also has a full line of ostomy and incontinence products such as adhesive drains, underpads, bed pans and catheters. There will be electrical stimulation devices used for physiotherapy and products for athletes suffering from blisters, tennis elbow, sprains and or even spinal injuries.

Mr. Milne is going to Dallas, Texas shortly for a series of courses on such topics as sports medicine, back braces for spinal injuries, cervical halo systems and lower limb orthotics. He will then be given a licensing certificate.

The licensed orthotist helps to heal and prevent further injury. The trend with society and government today is to help people return to their homes faster from the hospital, said Mr. Milne. Government now pays 75 per cent of the cost of a wheelchair,

he said.

The Centre has a good working relationship with the physiotherapy department at the Georgetown hospital, said the manager. Already they have recommended to Mr. Milne some items to keep in stock for clients.

The Centre is expecting to service young clients suffering from sports injuries, those coming out of the hospital needing active treatment and the elderly.

One item for those having trouble with their shoelaces, or those with a lazy streak, are elastic shoelaces being sold at the store. It converts your shoe into a loafer. It's meant for those who can't bend down to tie their shoes.

The Centre will have a private fitting room. Another feature of the store is that it will have a VCR and a number of medical tapes for people to scan about their medical afflictions.

The store will be open this week with a grand opening planned for October when the entire building has an official ribbon-cutting.

Mr. Milne was born in Trenton and was educated in Sarnia before going on to the University of Toronto, enrolled in the College of Pharmacy program. He graduated in 1949 and after working in several stores, he came to Georgetown 24 years ago.

Seven years after coming to the Georgetown he was made a full partner in the drug store.

The Centre will be open 9 a.m. until 6 p.m. Mondays to Fridays but may be open by appointment evenings or weekends, said Mr. Milne. For more information about the store call 873-1010.

Town council

Won't discourage arena for business use

By MARY-LIZ SHAW
Herald Staff

Local businessmen failed to have commercial sales abolished from Memorial Arena at Monday's council meeting.

David Page, representing the Halton Hills Chamber of Commerce appeared before council to object to a recent liquidation sale run by a private businessman out of Memorial Arena.

Mr. Page accused council of becoming a commercial landlord by renting out the arena to a private entrepreneur. The sale detracts from local, established businesses, he said.

"The town is competing with other commercial property owners," Mr. Page said. "The Chamber of Commerce welcomes competition, but not that kind of competition."

Because the arena is zoned C-2 retail sales, a businessman may rent any part of the building to sell merchandise. Last weekend C.C.P.

Liquidators rented Memorial Arena's main floor or ice surface for two days for \$900.

David Page insisted that the town is allowing unfair competition in Georgetown because the current rental fee is low. Mr. Page added that the principle of renting town facilities to a private businessman means the town is indirectly subsidizing that businessman.

"The arena is financed through government grants, taxes and user fees," Mr. Page said. "The taxpayers are subsidizing the entrepreneur."

Councillor Betty Fisher suggested to Mr. Page that if the rental fee were hiked, the business would not be competing with other rental facilities.

"What's the difference if the price is say \$1500 or \$2000?" she asked.

A recommendation before council proposed that the town delay renting the building out to any

businessmen until it came up with a clear policy. It also suggested that each case which came up be considered on an individual basis. Each renter would have to receive a separate approval from council.

Pam Johnston pointed out that other annual events in town often take business away from local establishments.

"Art in the Park takes business away from the gift shop," she said. "I have misgivings about getting involved in this sort of thing."

Specialty sales bring business into the community as well as taking it away, Councillor Johnston added.

"The point you are making scares me silly," Mr. Page said. "I am aware that if (the Chamber of Commerce) carried its idea to its logical conclusion, events such as Art in the Park would be out of the question."

But, Mr. Page said he simply wanted council to grant more latitude to local businesses.

Pam Sheldon suggested council wait until a new fee schedule for the arena is drawn up. She proposed that the fee for renting the arena be high enough to cover maintenance and operating.

Norm Elliott said he has inclined to agree with Mr. Page but the deferral motion would not solve the problem. The issue would continue to come up if council does not make a new policy, he said.

Parks and Recreation Director Tom Shepard reminded council that banning commercial sales in Memorial Arena would mean the concessions which currently operate out of it would have to go. The skate sharpening booths and hockey stick repair shop would not be allowed to operate, he said.

Petals Ladies Fashions

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Chamber's new man starts GM posting

There's a lot of news coming from the Georgetown Chamber of Commerce these days.

First and foremost, Doug Penrice has begun his work as the new full-time general manager of the Chamber. He has been on the job for the past two weeks and one of his first priorities will be to contact members to let them know what the Chamber is planning.

The Chamber newsletter called Interact will be delivered to all local businesses at the end of September. The publication features Chamber and business issues.

The local business group is in the process of setting up a business and tourism office in the lobby of the Gordon Alcott Arena. The of-

fice will make it easier for locals and visiting businessmen and tourists to find out information about the town.

Speaking of tourism, the Chamber and the B.T.A. (Business Improvement Area) have joined forces with their counterparts in Acton to form the Halton Hills Tourism Committee. The group has met a number of times and has put together a tourism game plan.

The first project is a fall photo contest open to all residents of Halton Hills. All local photo processing outlets have application forms.

The tourism committee has other projects slated and will be using the slogan "Head to the Hills - Halton Hills".

Well-boring operator charged for violation

The Ontario Ministry of the Environment has charged the operator of Milton Well Boring with 13 counts under the Ontario Water Resources Act (OWRA).

A R.R. 2, Milton man faces one charge of operating without a well contractor licence, and five charges of operating without a well technician's licence.

The operator also faces three charges pertaining to failure to supply a well record to the owner of the well; and four charges of failing to supply a record to the Ministry.

The charges follow a Ministry investigation into the events of July 1 and Dec. 31, 1986, when five wells were constructed in the towns of Halton Hills, Milton and Caledon.

Council okays zoning change

The Planning and Public Works committee of Halton has approved a zoning amendment for Hender son's Corners in Halton Hills.

The area, currently zoned as rural is located near Highway 7 and 22 Sideroad. The Park-Lincoln Mercury Dealership, Penson's Farm Equipment and Tractor Sales, Vito's Fruit Market, and the Optimist's Club are located in the area along with some strip development homes.

The Town of Halton Hills originally identified a smaller area along Highway 7 as a cluster. But, since February, Halton Hills has been studying the area to see if the cluster boundary can be extended to include a subdivision east of Highway 7.

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Toys for creative children

How do you develop a creative kid?

One way is to start with toys that offer great ideas for growing minds.

That's the philosophy of a Canadian-based firm in Mississauga called Creative Kids. The successful small business is having an open house in Georgetown Oct. 3.

Representative Mirella Uschak will be at the cultural centre from 11 a.m. - 3 p.m. to show their line of educational toys and games.

Creative Kids is looking for consultants to market a selection of Canadian and International toys.

want to buy presents for children of relatives or friends.

The open house is for those who want to know about the company and would like to discuss being a consultant. No sales experience is needed - just an interest in kids. You can set your own hours. For more information call (416) 849-1582.

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There are about 95 items that are demonstrated for sale purposes in categories ranging from infant, toddler, preschool, six and up, water play, arts and crafts and books. The average price of the toys and items is \$9.

Spokesman Ann Corrigan said the company provides something that you can't get in stores. "We give parents a chance to play with toys and to get to understand them. We also ensure that they only are shown good educational toys, so they don't have to wade through a lot of junk," she said.

Consultants arrange home demonstrations similar to Tupperware parties where parents can meet to experience and discuss a carefully-selected group of toys.

The service is also attractive to those who don't have children, but

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A Tasty Recipe

BANANA OATMEAL MUFFINS

1 1/2 cups all purpose flour
1 cup rolled oats
1/2 cup granulated sugar
2 tsp. baking powder
1 tsp. baking soda
1/2 tsp. salt
2 eggs
1/4 cup cooking oil
1/4 cup milk
3 medium bananas mashed

In large bowl measure in first six dry ingredients. Stir to mix. Make a well in the centre. In small bowl beat eggs until frothy. Mix in oil, milk and bananas. Pour into well. Stir just to moisten. Batter will be lumpy. Fill greased muffin cups 3/4 full. Bake in 400 degree oven for 20-25 minutes. Makes 12-18 muffins.

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