## Tropical's in Silk offers the next thing to real

Not everyone has a green thumb. Not everyone has the time or energy to water house or office plants.

Sometimes a building just isn't suitable for growing and plants have to be replaced on a regular basis.

A new business called Tropical's

In Silk is here to rescue those with plant problems. Two Georgetown ladies, Louise Steley and Pat Jones, have teamed up to introduce silk flowers and plants to the communi-

The neighbors started their then, they've been busy creating "silk foliage" creations for homes and offices.

There are a number of advantages to artificial flowers and plants, the ladies say.

They are virtually maintenance free, ideal for low light situations temperature or humidity.

The realistic-looking plants are about their needs. usually made of silk and polyester and are heat and fade resistant.

The businesswomen are stressing

to customers that plants can have a

positive psychological effect on people. Much of their business has come from business or restaurants. Tropical's in Silk can offer a wide range of plants, including trees and flowering bushes. You have to see the product to believe how life-like it

The business is run from their homes on Danridge Crescent in Georgetown. The first step is to make an appointment with a business, building group or homeowner and find out what their customer is looking for. Estimates are free and the duo have a portfolio for viewing. Their phone number is

Sometimes, a landscape designer will tell them exactly what type of plants, bushes, trees and flowers they want. Otherwise, the women and aren't affected by changes in put together an arrangement based on what the customer has told them

The business offers competitive prices compared to the Toronto area. They believe in putting together quality arrangements us-

ing quality materials. Plants, small in size, range in price from \$20-\$80, depending on the greens and pots used. For the large trees used in commercial settings, the price ranges from \$70-\$500 depending on the

Pat and Louise look around for the type of materials to suit their client. The "silk foliage" isn't bought ready-made. Tropical's in Silk must put together the stems, leaves and green, buy the pots and arrange the

Pat Jones used to work in a florist shop for four years and Louise is a graduate of a design course.

Artificial plants are more realistic then they used to be because of the materials being used, the co-owners say. The market for their product is growing rapidly. They deal with about eight different wholesalers to find just the right material for their

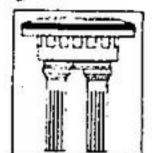
The neighbors have known each other for about the past five years. They consider their business "fun" and "like a craft".



PLANTING ROOTS-Two Georgetown neighbors have started a new business in town catted Tropleals and Silk. The co-owners will provide homes or offices with a (Herald photo)

variety of "slik folloge" that's hard to distinguish from the real thing. Seen here are the owners, (from left) Louise Steley and Pat Jones.

## Growing With Halton Hills



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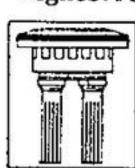
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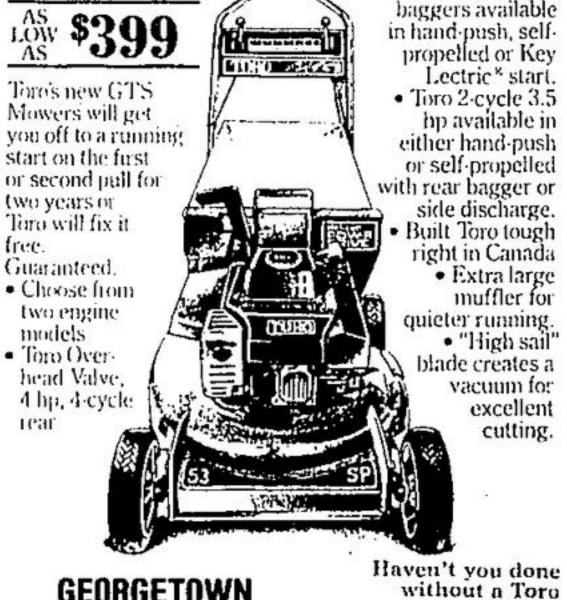


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