

## Hazen's Sales and Service

# Lawn mowers of every kind

Now that snow and ice seem to have made their exit for the season, it's time to think about that brown lawn out front.

In a few short weeks, that brown will, hopefully, turn into green.

What are you going to do about it?

Hazen's Sales and Ser-

vice at 55 Sinclair Avenue in Georgetown has lawn mowers to keep things trim and tidy and your neighbors off your back.

If the "walk behind" lawn mowers won't do, owner John Potsma has lawn and garden tractors that'll make the job

easier.

The small lawn tractor is good for cutting an acre of grass and costs about \$2,500.

Next on the line is the garden tractor which is "for anything over two acres".

Garden tractors are heavy duty machines

that cost about \$4,000 and can be adapted for plowing and in the winter, for snow blowing.

"It's a work horse. That's exactly what it is," Mr. Potsma said.

For the fussy grass cutter, there are gas and electric string trimmers for trimming the edges of the lawn or around trees and other difficult spots. They're hand operated.

Mr. Potsma doesn't just sell this Homelite line, he also repairs the equipment, should there be any problems with it.

"People are starting to realize you don't just sell it but you service it," Mr. Potsma said.

Licensed as a Class A mechanic, he is familiar

with small engines and motorbikes.

He worked as a mechanic until he took over Hazen's.

In fact, motorbikes are a soft spot with him. Mr. Potsma has a second showroom full of shiny new Kawasaki bikes. They sell from \$900 to \$11,000.

"I'm the only bike dealer in town," he said.

Working with Mr. Potsma is Georgetown mechanic Clay Migue. Mr. Potsma's wife does the books for him.

Hazen's was bought six years ago by Mr. Potsma and since then, business volume has increased four times, he said.

"It's been a good solid business so far," he said.



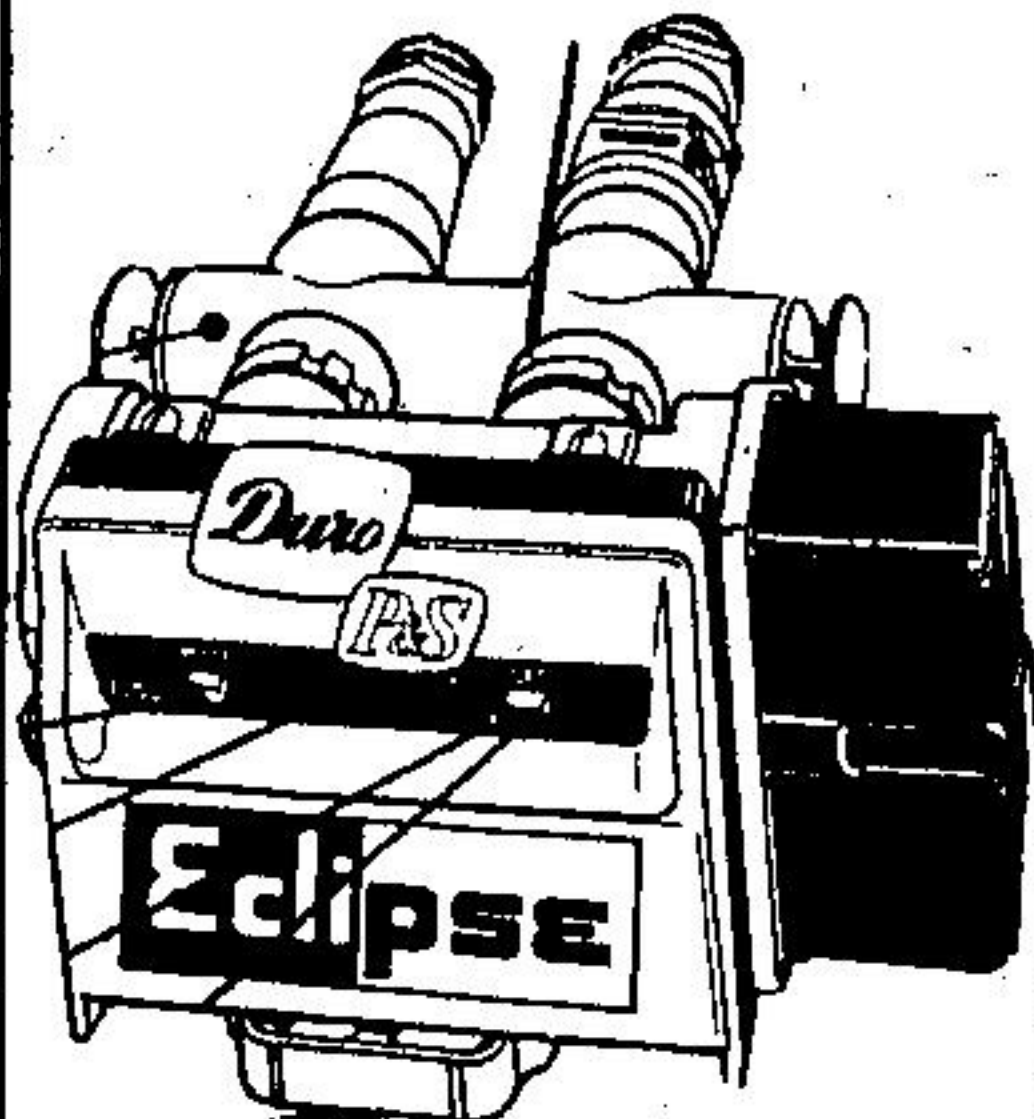
John Potsma sells the complete Homelite line, from generators to chain saws to lawn mowers. The owner of Hazen's Sales and Service is a Class A mechanic, licensed to repair small engines and bikes. What he sells, he services.

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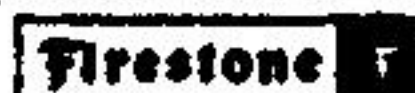
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